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appearing of our new region within, following will transform and reshape. Further research and significance in the East-Asia. The global geographical research will establish following managerial part of diplomatic and Trade Chain in circulation, re-emerging new strategies and an expected population of region, following will serve as a regional research perspective, area and means provide for an expected national economic level of research.

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Foreword



Oriana Fallaci (1929-2006) is regarded as one of the most outstanding journalists of our modern time. Her book "Interviews With History" is probably the only book to have ever covered the most influential leaders around the world under one cover.

Oriana posed a very important question to Don Helder Camara the most respected leader of liberation theology in Latin America. The question was which country in the world Don Helder considered to be the best example for social justice. "Tanzania is the best example I can think of". Was Don Helder's response.

This man of God is well known for his struggle against injustice around the world. I love is famous statement; "when I feed the poor they call me a saint but when I ask why the poor don't have food they call me a communist."

Don Helder had no other motive of choosing Tanzania as the best example for social justice but was simply telling the truth. In other words he was referring to the leadership and the people of Tanzania as being exceptional and accomplished with regard to social justice..

Years before the father of liberation theology singled out the people of Tanzania as the best example, an outstanding American leader had long before singled out Tanzania as the most beautiful country on the entire African continent.

Malcolm X in a book "By Any Means Necessary" said, "So when I left Kenya I went to Zanzibar and Tanganyika. Now it is called Tanzania and I never went anywhere that has pleased me more than that place.

It is beautiful. All of Africa is beautiful but Tanganyika is a very beautiful place." Malcolm X was the most honest leader to have ever lived on the American soil. I have started by quoting those two influential leaders to prove that superlatives are unavoidable.

There is simply no country in Africa and perhaps the world over that possesses a natural variety and largesse compared to Tanzania and her people. To have the most beautiful country inhabited by the most just people is something of a rare occurrence in our contemporary world.

At least while the beauty of the country is well known through adverts by different people, companies etc, the people of Tanzania are seldom known with the exception of the founding father Mwalimu J. K Nyerere; the giant of our modern time. Tanzania can boast of having the most outstanding leaders who have immensely contributed to the well being of humanity but we hardly know them.

The inspirational pages in this magazine which have the most interesting individual success stories are meant to address that. From humble beginnings these few but very carefully selected Tanzanians will inspire not only fellow Tanzanians but also other people across the globe. In my conversation with many heads of states in Africa, one thing has often puzzled me most.

How long would it have taken some African states to gain independence had Tanzania not deeply involved itself in some of these liberation struggles? Read President Museveni's autobiography "Sowing the Mastered Seed," and one will forgive you for imagining that a Tanzanian rules over Uganda. Luckily, I have had the same stories from President Kaunda, President Chissano, and former President of Namibia Nuyoma who at one point in the struggle, was travelling on a Tanzanian passport by the name of Sam Mwakangale, a teacher from Dodoma.

Most recently former Prime Minister of Kenya Raila Odinga published a book detailing his political struggle. The role played by Tanzania in making Odinga the politician he is, cannot be easily imagined. But with all these great people, there are noble Tanzanians who without them, the Museveni's, Nuyoma's and Chissano's lives would never have been.

And yet the job of making Tanzania a safe haven for African liberation fighters and one of the most respected country in Africa was never a job of one man. So who are the people that housed these great African leaders when they were wanted in their own countries and in which streets did they live? It is my request that who's who finds space for these great people in future issues of its magazine.

Who's who Tanzania is a unique compilation/source of first hand information about Tanzania and her people. Covering the entire United Republic Government structure (executive, legislature and judicially), private sector, government agencies as well as the Government of Zanzibar.

The magazine shall undoubtedly go a very long way in marketing and educating people about this wonderful country. The publication further provides very important informative introductory brief about the country and its policy on each sector. This makes 'who's who Tanzania' to be the most thought after magazine in the country and abroad.

Therefore having it on your table will give you a privilege of staying updated on who's who in the country. There is no doubt readers will gain a lot by investing in this publication.

A. F. Kabwogi

Special Envoy of the RfP Secretary General
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Message from the desk of CEO

In the first place, I am compelled to state that the compilation and subsequent publication of this first edition of Who's Who Tanzania, is a result of a positive cooperation and hard work of all those who were engaged in this task in one way or the other. Due to the fact that space can't be enough to name all those who meaningfully contributed and worked tirelessly to the achievement of this noble goal, here under I shall mention only a few.

With all gratitude, I feel greatly indebted to the Tanzania government ministries especially the Ministry of Information, Youth, Culture and Sports, President's Office Public Service Management, Department of Information of the Revolutionary Government of Zanzibar, the Office of the United Republic Parliament, the Judiciary, and Tanzania Investment Centre (TIC); for their valuable permission and assistance that enabled us to have updated information and photographs without which this magazine wouldn't have been complete.

Let me take this opportunity also to thank all those who accepted our invitation for their institutions, public corporations and also the private sector to advertise their business activities in our first issue of the Who's Who Tanzania magazine. We understand that the magazine being a completely new product of its kind in Tanzania, it was not that easy for their management top leadership to reach a positive and encouraging decision.

As per its name, the main objective of Who's Who Tanzania magazine as a reference guide; is to let Tanzanians and the international community at large know which people are behind the political, economic and social developments in this country.

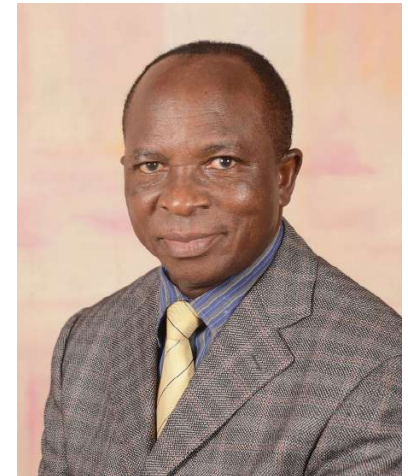
Therefore our first inspirational icons who gave us their unprecedented support and encouragement regardless of their very busy schedules, have been a real value added for our magazine. Their outstanding stories about their success in their lives, have left us with tangible evidence of a saying which goes; "Actions speak louder than words." And for that we say thank you very much to them.

I thank the Nairobi team as well whose constant close cooperation was very pertinent especially during the early stages of writing and compilation of the magazine. Their spirit of "hard work" was very crucial as it helped us to meet deadlines.

Last but not least, I wholeheartedly thank our office team and colleagues from the Department of Language, Kampala International University, Dar es Salaam Campus; for their cooperation and effort. Indeed they worked tirelessly when required to ensure that this first issue of Who's Who Tanzania is ultimately out.

We sincerely apologize in advance for any misrepresentation or any other errors that might have escaped our eye with a motto that Who's Who Tanzania will always strive to serve its clients and readers in the best way possible. God bless you all.

Alfred B. Kinswaga
CEO



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Welcome to the first Edition of Who's who Tanzania.

Who's who Tanzania endeavours to make it easier for dear Tanzanians and the world citizens to know the movers and shakers in Tanzania, as it were, by providing basic information about them. It focuses on individuals both in government and the Private Sector as well as introducing government policies on various sectors, all under one cover.

This magazine comes handy for public and private entities engaged in service delivery and other businesses, offering prime space for effective marketing and advertisement. It is also a perfect gift for Tanzanians in the Diaspora and the International Community. As for academic institutions, here is a perfect reference book, highly recommended for the forefront of your library shelves.

We are comfortably confident that this is a good beginning. Our aim is to expand this magazine by gradually introducing a new range of products without compromising quality or betraying our principal mission, which is to portray Who's who Tanzania.

In this first edition, we deliberately chose to splash inspirational stories of iconic individuals, who have excelled in their respective professions or occupations, which we hope you will like and enjoy.

It is our intention to make this a constant feature in subsequent editions, covering more such success stories for our esteemed readers to share and draw inspiration from.

May we express our sincere appreciation to all companies and individuals that participated in making this publication a reality.

The production team is excited about this product, and we trust it will be received with equal enthusiasm. We humbly look forward to your positive feedback. Once again, karibu sana to Who's who Tanzania.

Editor in Chief
Mkumbwa Ally



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Tanzania: The Land of Gem Stones and Pebbles



Country information

Tanzania - Country Profile

The United Republic of Tanzania is located in Eastern Africa. It is bordered by Kenya and Uganda to the North, Rwanda, Burundi and the Democratic Republic of Congo to the West and Zambia, Malawi and Mozambique to the South. The country's eastern border lies in the Indian Ocean which has a coastline of 1,424 km.

Zanzibar is a part of the United Republic of Tanzania and consists of two main islands of Unguja and Pemba and a number of small islands. The Islands are located 40 km off the mainland coast of East Africa in the Indian Ocean. The two main islands are 40 kilometers apart, separated by 700 meters deep Pemba Channel.

The Peak of Mt. Kilimanjaro



Population in Tanzania

The Last Population and Housing Census (PHC) for United Republic of Tanzania was carried out on the 26th August, 2012. This was the fifth Census after the Union of Tanganyika and Zanzibar in 1964. Other Censuses were carried out in 1967, 1978, 1988 and 2002.

The population of Tanzania has more than tripled from 12.3 million in 1967 to 44.9 million in 2012. The 2012 Population and Housing Census results show that, Tanzania has a population of 44,928,923 of which 43,625,354 is on Tanzania Mainland and 1,303,569 is in Zanzibar.

In Tanzania, the population growth rate has declined from 3.3 percent in 1967 to 2.7 percent in 2012. Tanzania Mainland shows a decline from 3.2 percent in 1967 to 2.7 percent in 2012. In Zanzibar, the growth rate increased from 2.7 percent in 1967 to 3.1 in 2002 and then declined to 2.8 percent in 2012.

Tanzania is sparsely populated with population density of 51 persons per square kilometre with variation across regions. Dar es Salaam and Mjini Magharibi are densely populated regions with population densities of 3,133 and 2,581 persons per square kilometre respectively.

The average household size in Tanzania has remained almost constant between 2002 and 2012 Censuses. Average household size was 4.9 persons per household in 2002 and 4.8 in 2012.

The sex ratio of Tanzania Mainland was 95 males per 100 females while that of Zanzibar was 94. In most regions, the sex ratios range from 92 to 95 males per 100 females.

Facts

- Dar es Salaam accounts for 10 percent of the total Tanzania Mainland population
- In ten years (2002 to 2012), the population of Tanzania increased by 30 percent from 34.4 million to 44.9 million
- At the current growth rate of 2.7 percent, the population of Tanzania will double in the next 26 years
- Average Annual Intercensal Growth Rates range from 0.8 percent for Njombe to 5.6 percent for Dar es Salaam. Nine regions have annual growth rates above the national average of 2.7 percent
- The 2012 Census results revealed that, 51 percent of Tanzanians were females and 49 percent were males.

An overcrowded street in bustling Dar es Salaam, Tanzania's commercial capital



Climate

Tanzania has a tropical type of climate and is divided into four main climatic zones notably: the hot humid coastal plain; the semi-arid zone of the central plateau; the high-moist lake regions; and the temperate highland areas. In the highlands, temperatures range between 10°C and 20°C during cold and hot seasons respectively. The rest of the country has temperatures usually not falling lower than 20°C. The hottest period spreads between November and February (25°C - 31°C) whereas the coldest period is often between May and August (15°C - 20°C).

The climate of the islands of Zanzibar is tropical and humid. Average maximum temperature is about 30°C recorded during the hot season November to March, while average minimum temperature is 21°C, recorded during the cool season of June to October. Humidity rate is high ranging from 50's to 80's and slightly higher in Pemba than Unguja.



The Capital City

The official capital of Tanzania is Dodoma, which is located 451 km west of Dar es Salaam the country's commercial capital and major seaport for the country and landlocked neighboring countries.

Other big urban centres include Arusha, Moshi, Tanga, Mwanza, Morogoro, Mbeya, Iringa, Tabora, Kigoma, Shinyanga and Zanzibar.

Nyerere Monument, Capital City Dodoma



Country Map



Source: Ministry Lands, Housing and Human Settlement Development



Culture

Tanzania has been described as one of the most diverse countries in Africa and this is reflected in the fact that there are more than 120 local languages spoken in the country. Swahili is the national language that is widely spoken while English is the official language of education, administration and business.

Local people are native African 99% (of which 95% are Bantu consisting of more than 120 tribes) and the remaining 1% consisting of Asians, Europeans, and Arabs.

Most of the population belongs to Christianity and Muslim religions though there is a small number of Hindus and atheists.

Generally, Tanzania culture is a product of African, Arab, European and Indian influences. Traditional African values are being consciously adapted to modern life, although at a much slower pace among the Maasai.

Economy

Tanzania is a developing country and its economy depends heavily on agriculture. The sector accounts for more than 40% of GDP, provides 85% of the country's exports and employs 80% of the total workforce. Apart from the agricultural sector, tourism, mining and small scale industries are increasingly contributing to the national economic growth.



FATHER OF THE NATION
MWALIMU JULIUS KAMBARAGE NYERERE

The
Second
President
of the
United
Republic
of
Tanzania



H.E. Al Hajj Ali Hassan Mwinyi

The
Third
President
of the
United
Republic
of
Tanzania



H.E. Benjamin William Mkapa

Introduction

The United Republic of Tanzania was formed out of the Union of two sovereign states, namely Tanganyika and Zanzibar. Tanganyika became independent and a sovereign state on 9th December, 1961 and became a Republic the following year. Zanzibar became independent on 10th December, 1963 and the people Republic of Zanzibar was established after the revolution of 12th January, 1964. The two sovereign republics formed the United Republic of Tanzania on 26th April, 1964.

The government of the United Republic of Tanzania is a unitary republic consisting of the Union Government and the Zanzibar Revolutionary Government. The Government of the United Republic of Tanzania has authority over all Union Matters in the United Republic and over all other matters concerning Tanzania Mainland, and the Revolutionary Government of Zanzibar has authority in Tanzania Zanzibar over all matters which are not Union Matters.

The Political System

The Government of the United Republic of Tanzania is a unitary republic based in multiparty parliamentary democracy which was re-introduced in 1992. The Political System is based on a parliamentary system. By the terms of the Constitution as amended in 1992, executive power is in the hands of the President, elected in a separate vote held at the same time as the General Elections.

The President must be a member of a Political Party. If the President comes from one part of the Union, the Vice President must be from the other. The President is elected by direct popular vote for a term of five years that may be renewed once. The Parliament is based on the model of Westminster and is composed of members elected for five years in accordance with the simple majority principle. The Opposition is officially recognized and has official status in Parliament. Currently there are 17 registered Political Parties.

The Organization Of Government

Government is total activities of State in the exercise of political powers including the action of the legislature, judicial and executive. In order to carry out its activities, the Government (as an organization) has an organization structure that depicts division of roles and functions amongst its components.

Organizational structure also puts in place operational relationships-vertical and horizontal.

The Government also has routines, standard operating procedures and rules that enable standard behaviour and decisions. Rules and regulations are means to prevent or overcome personalization and uncertainties in the behaviour of staff.

They prescribe the conduct of Government business.

In accordance with the provisions of the Constitution of the United Republic of Tanzania (1997), the composition of State administration is in three organs of the State: the Executive, the Parliament and the Judiciary.

The Executive

The Executive is comprised of the President and his subordinate organs. These include the Vice President, the Prime Minister, Ministers, Regional Commissioners, District Commissioners and other statutory organs, which perform delegated functions and authorities by the President.

The President

In accordance with Articles 35 (1) of the Constitution "all executive functions of the Government of the United Republic of Tanzania shall be discharged by officers of the Government on behalf of the President".

The President is the Head of State, the Head of Government and the Commander-in Chief of the Armed Force of the United Republic of Tanzania. The President is responsible for the leadership of the Nation and direction of its affairs in accordance with the law governing the land.

The Vice President

The Vice President is the principal assistant to the President in respect of all matters in the United Republic generally. Specifically, the Vice President is responsible for:

- Assisting the President in following-up on the day to day implementation of Union matters.
- Performing all duties assigned to him by the President; and
- Performing all duties and functions of the Office of the President when the President is out of Office or out of the country.

The Prime Minister

The Prime Minister is the leader of Government Business in the National Assembly.

In addition, the Prime Minister controls and supervises the execution of the day to day functions and affairs of the Government of the United Republic.

The Cabinet

There is the Cabinet which is the principal organ for advising the President on all matters of the Government and concerning the exercise of his powers in accordance with the provisions of the Constitution of the United Republic of Tanzania.

The cabinet comprises the Vice President, the Prime Minister, the President of Zanzibar and all the Ministers, and is presided over by the President. The Attorney General attends all meetings of the Cabinet, has the rights of a member of those meetings except that he does not have the right to vote at such meetings.

All Cabinet Ministers are appointed by the President after consultation with the Prime Minister.

The President may also, after consultation with the Prime Minister, appoint Deputy Ministers. Deputy Ministers are not members of the Cabinet.

All Ministers and Deputy Ministers are appointed from among Members of Parliament.

Ministries

Ministries are headed by Ministers appointed by the President. Ministers are assigned functions by the President through Presidential Instruments issued in accordance with provisions of law (Act No. 10 of 1980 – The Ministers (discharge of Ministerial Functions) Act, 1980).

The President has the discretion to determine the number and functions of ministries.

The current ministerial responsibilities were issued on Presidential Instrument of 17th December, 2010 vide Government Notice No. 494. The Chief Executive Officers of Ministries are Permanent Secretaries who are assisted by Directors or Commissioners who head functional areas in the Ministries. The functions of a ministerial organization structure fall into line (or core) and support functions.

Regional Administration

Regional Administration forms the second level of Government administration.

The state administration is divided into 30 Regions (25 under Mainland Tanzania and 5 Regions under Zanzibar). Each is headed by a Regional Commissioner appointed by the President. Every Regional Commissioner has the duty to supervise the discharge of all the functions and duties of the Government in the Region.

District Administration

Districts are the third level of Central Government administration.

They are headed by District Commissioners.

The District Commissioner

Assists the Regional Commissioner within his/her district. That includes the maintenance of law and order and creating political and administrative environment for the local authority to perform efficiently and effectively.

Local Government Authorities

Local Government Authorities are classified into two categories: Urban and Rural Authorities. Urban Authorities are responsible for the administration and development of urban areas.

These range from townships, municipalities and cities. Rural Authorities form the second category and these are commonly known as District Councils. In any such categories.

Local Government Authorities are mandated to play two main functions in their respective areas of jurisdiction. These are administration, law and order; and economic and development planning. Currently there are 164 Local Government Councils.

The Tanzania Public Service

The public service of the United Republic of Tanzania includes all full time, non military personnel working for the Government. It therefore constitutes of the following:

- The Political Service
- The Civil Service
- The Operational Service
- The Local Government Service
- The Health Service
- The Teachers Service
- The Police, Prisons and Immigration Service
- The Executive Agency and other Public Institutions Services
- The Judiciary Service
- Parliamentary Commission service

The Chief Executive Officer of the Tanzania Public Service is the Chief Secretary who is appointed by the President. The Chief Secretary is the head of the Public Service and the Secretary to the Cabinet

Public Institutions

Public Corporations are established by the statute or acts of the parliament in pursuance of the government policy. In accordance with the Public Corporations Act Cap.257 R.E. 2002 there are non commercial and commercial institutions. The president may by order publish in the Gazette for establishment of a public institution for the function or purpose which he may specify in the order.

The Parliament

The Parliament of the United Republic of Tanzania is the Supreme Legislature of the country.

It derives its mandate and functions from the Constitution of the United Republic of Tanzania of 1977, the laws of Tanzania and its own rules of procedures. It consists of two parts. The President and the National Assembly.

The President as one part of Parliament exercises authority vested in him by the constitution in so far as his assent of the law is a necessary aspect in the completion of the enactment process.

The National Assembly is the principal representative organ of the United Republic and has authority on behalf of the people to oversee and advise the Government of the United Republic of Tanzania.

The National Assembly performs the following functions:

- To put any question to any Minister concerning public affairs in the United Republic which are within his/her responsibility.
- To debate on the performance of each Ministry during the annual budget session of the National Assembly.
- To deliberate upon and authorize any long or short term plan which is intended to be implemented in the United Republic and to enact law to regulate the implementation of that plan;
- To enact legislation where implementation requires legislation and
- To deliberate upon and ratify all treaties and agreements to which the United Republic is party to and the provisions of which require ratification.

In accordance with Article 68 of the Constitution of the United Republic of Tanzania (1997), the National Assembly consists of the following categories of Members:-

- Members elected to represent constituencies
- Women Members whose number shall increase progressively starting with thirty percent of the members named in sub-paragraphs (a), (c), (e) and (f) of Article 66 with qualities / qualifications given in Article 67 of the constitution, to be elected by the Political Parties that are represented in the National Assembly in terms of Article 78 of the constitution and on the basis of proportional representation amongst those Parties.
- Five members elected by the Zanzibar House of Representatives from among its Members;
- The Attorney General; and
- Not more than ten Members appointed by the President:-

S/N	Members of Parliament	Total Number
1	Members elected from the constituencies	238
2	Special Seats Women	104
3	Members elected by the Zanzibar House of Representatives	5
4	Attorney General	1
5	Members Appointed by the President	10
	Grand Total	358

The Judiciary

The legal system of Tanzania is largely based on English Common Law. The Judiciary consists of five levels of Court system; the Primary Court, the District Magistrates' Court, the Resident Magistrates' Court, the High Court and the Court of Appeal. All the Courts are responsible for the administration of justice.

The Judiciary is responsible for enforcement of law through the medium of courts. The Judiciary is led by the Chief Justice.

The Court of Appeal

The Court of Appeal is the highest court of the land and is headed by the Chief Justice who is assisted by Chief Registrar of Judicial matters and the Chief Court Administrator on issues related to day to day administration of the judiciary.

The High Court

The High Court will be led by a Principal Judge. In day to day operations of the High Court, the Principal judge will be assisted by a Registrar of High Court on judicial matters and Court Administrator on day to day administration.

High Court is divided into Zones and has three specialized Divisions as follows:

- The commercial Division of the High Court
- The Land Division of the High Court and
- The Labour Division of the High Court.

The Resident Magistrates' Court

The Resident Magistrates Courts are led a Regional Magistrate in Charge and are established in each Administrative Region.

The District Magistrates Court

The District Court is led by a District Resident Magistrate in Charge and is established in each administrative District.

The Primary Court

The Primary Court will be led by a Primary Court Magistrate In-charge and they are established in Administrative Divisions of Districts.

There is also the Judicial Services Commission. Established under the Judicial services Act, 2005 which provide for the administration, discipline of judges, judicial Officers and Magistrates in the judiciary, and employment of judicial Officers and Magistrates. The Chief Justice is the Chairperson of the Commission.

Tanzania Flag



Tanzania National Anthem

Mungu Ibariki Afrika, (God Bless Africa)
Wabariki Viongozi Wake, (bless her leaders)
Hekima, Umoja na Amani (wisdom, unity and peace)
Hizi ni Ngao Zetu, (these are our shields)
Afrika na Watu Wake. (Africa and her people)

Chorus
Ibariki, Afrika, (Bless, Africa)
Ibariki, Afrika, (Bless, Africa)
Tubariki, Watoto wa Afrika, (Bless, Children of Africa)

Mungu Ibariki Tanzania, (God Bless Tanzania)
Dumisha Uhuru na Umoja, (sustain independence and unity)
Wake kwa Waume na Watoto, (Women, Men and Children)
Mungu, Ibariki, (God, Bless,)
Tanzania na Watu Wake (Tanzania and her people)

Chorus
Ibariki, Tanzania, (Bless, Tanzania)
Ibariki, Tanzania, (Bless, Tanzania)
Tubariki, Watoto wa Tanzania (Bless, Children of Tanzania)

Official Public Holidays in Tanzania

01st January	New Year's Day
12th January	Zanzibar Revolution Day (Anniversary of the 1964 overthrow of the Sultan of Zanzibar)
7th April	Karume Day (Commemoration of the assassination of Vice President Sheikh Abeid Karume)
26th April	Union Day (Commemoration of the unification of Zanzibar and Tanganyika into the United Republic of Tanzania, in 1964)
1st May	Labour Day
7th July	Saba Saba Day (A day to mark the Dar es Salaam International Trade Fair)
8th August	Nane Nane (Farmer's) Day
14th October	Mwalimu Nyerere Day (Commemoration of the Father of Nation Julius Kambarage Nyerere)
9th December	Independence Day
25th December	Christmas Day
26th December	Boxing Day
* Maulid Day	
* Eid El Fitr	
* Eid El Haj	
** Good Friday	
** Easter Sunday	
** Easter Monday	

* Islamic holidays change from year to year depending on the sighting of the new moon.

** Christian holidays that changes each year according to the calendar

The Executive



**HIS EXCELLENCY
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J.48	HON. JUDGE FREDRICA WILLIAM MGAYA
J.49	HON. JUDGE HAMISA HAMISI KALOMBOLA
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REVOLUTIONARY GOVERNMENT OF ZANZIBAR

PRESIDENT'S OFFICE & CHAIRMAN OF REVOLUTIONARY COUNCIL-ZANZIBAR

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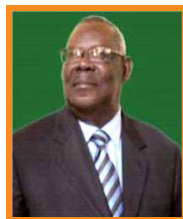
EMAIL: INFO@IKULUZANZIBAR.GO.TZ



His Excellency Dr. Ali Mohamed Shein
(The President of Zanzibar)



H.E. MAALIM SEIF SHARIF HAMAD (MBM)
The First Vice President



H.E. AMB. SEIF ALI IDDI (MBM)
The Second Vice President

Ministers



HON. RAMADHAN ABDULLA SHAABAN (MBM)
Minister for Land, Settlements, Water and Energy



HON. ALI JUMA SHAMUHUNA (MBM)
Minister for Education and Vocational Training



HON. DR. MWINYIHAJI MAKAME MWADINI (MBM)
President's Office State House and Good Governance



HON. ABOUBAKAR KHAMIS BAKARY (MBM)
Minister for Constitutional Affairs and Justice



HON. HAROUN ALI SULEIMAN (MB)
Minister of State President Office Labour and Public Services



HON. SULEIMAN OTHMAN NYANGA (MBM)
Minister for Agriculture and Natural Resources



HON. MOHAMMED ABOUD MOHAMMED (MBM)
Minister of State Second Vice President's Office



HON. SHAWANA BUKHETI HASSAN (MBM)
Minister Without Portfolio



HON. ZAINAB OMAR MOHAMMED (MBM)
Minister for Empowerment, Social Welfare, Youth, Women and Children



HON. MACHANO OTHMAN SAID (MBM)
Minister Without Portfolio

Revolutionary Government of Zanzibar



HON. OMAR YUSSUF MZEE (MBM)
Minister for Finance



HON. HAJI OMAR KHERI (MBM)
Minister of State President's Office, Regional Administration
and Special Departments



HON. JUMA DUNI HAJI (MBM)
Minister for Health



HON. SAID ALI MBAROUK (MBM)
Minister for Information, Culture,
Tourism and Sports



HON. FATMA ABDULHABIB FEREJI (MBM)
Minister Of State First Vice President's Office



HON. NASSOR AHMED MAZRUI (MBM)
Minister for Trade, Industries and Marketing



HON. HAJI FAKI SHAALI (MBM)
Minister Without Portfolio



HON. ABDILAHJI JIHAD HASSAN (MBM)
Minister for Livestock and Fisheries



HON. RASHID SEIF SULEIMAN (MBM)
Minister for Infrastructure And
Communications



HON. OTHMAN MASOUD OTHMAN
Attorney General Of
The Revolutionary Government Of Zanzibar

Deputy Ministers



Hon. Thuwaiba Edington Kissasi
Deputy Minister for Trade, Industry and Marketing.



Hon. Bihindi Hamad Khamis
Deputy Minister for Information, Culture,
Tourism and Sports.



Hon. Zahra Ali Hamad
Deputy Minister for Education and Vocational Training.



Hon. Dr. Sira Ubwa Mamboya
Deputy Minister for Health.



Hon. Issa Haji Ussi
Deputy Minister for Infrastructure
and Communication.



Hon. Haji Mwadini Makame
Deputy Minister for Land, Housing Water
and Energy.



Hon. Mtumwa Kheir Mbarak
Deputy Minister for Agriculture, Natural Resources.



Hon. Mohammed Said Mohamed
Deputy Minister for Livestock and Fisheries.

Regional Commissioners

1. Hon. Abdulla Mwinyi Khamis
2. Hon. Pembe Juma Khamis
3. Hon. Mustafa Mohammed Ibrahim
4. Hon. Dadi Faki Dadi
5. Hon. Maj. Juma Kassim Tindwa

Mjini Magharibi
Kaskazini Unguja
Kusini Unguja
Kaskazini Pemba
Kusini Pemba

Members of the House of Representatives 2010 - 2015.

House of Representatives / P.O. Box 902, Zanzibar/ Tanzania / Phone: +255-24 223 0234, Fax: +255-24 223 0215
Email: zahore@zanlink.com



Hon. Pandu Ameir Kificho
Speaker



Mr. Yahya Khamis Hamad
Clerk, House of Representative

MEMBER	CONSTITUENCY	PARTY
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Kaskazini 'A' Districts

1. Hon. Mbarouk Wadi Mussa	Mkwajuni	CCM
2. Hon. Abdi Mosi Kombo	Matemwe	CCM
3. Hon. Haji Mwadini Makame	Nungwi	CUF
4. Hon. Haji Omar Kheir	Tumbatu	CCM
5. Hon. Ussi Jecha Simai	Chaani	CCM

Kaskazini 'B' Districts

6. Hon. Ali Juma Shamuhuna	Donge	CCM
7. Hon. Mlinde Mbarouk Juma	Bubwini	CCM
8. Hon. Makame Mshimba Mbarouk	Kitope	CCM

Kati Districts

9. Hon. Mussa Ali Hassan	Koani	CCM
10. Hon. Issa Haji Ussi	Chwaka	CCM
11. Hon. Mohamedraza Hassanali Mohammedali	Uzini	CCM

Kusini Districts

12. Hon. Haroun Ali Suleiman	Makunduchi	CCM
13. Hon. Jaku Hashim Ayoub	Muyuni	CCM

Magharibi Districts

14. Hon. Shamsi Vuai Nahodha	Mwanakwerekwe	CCM
15. Hon. Dr. Mwinyihaji Makame Mwadini	Dimani	CCM
16. Hon. Mahmoud Thabit Kombo	Kiembe Samaki	CCM
17. Hon. Ali Abdalla Ali	Mfenesini	CCM
18. Hon. Thuwaiba Edington Kissasi	Fuoni	CCM
19. Hon. Abdillahi Jihadi Hassan	Magogoni	CUF
20. Hon. Nassor Ahmed Mazroui	Mtoni	CUF
21. Hon. Hussein Ibrahim Makungu	Bububu	CCM
22. Hon. Shawana Bukheit Hassan	Dole	CCM

Mjini District

23. Hon. Suleiman Othman Nyanga	Jang'ombe	CCM
24. Hon. Mahmoud Mohammed Mussa	Kikwajuni	CCM
25. Hon. Fatma Mbarouk Said	Aman	CCM
26. Hon. Ali Salum Haji	Kwahani	CCM
27. Hon. Ismail Jussa Ladhu	Mji Mkongwe	CUF
28. Hon. Hamza Hassan Juma	Kwamtipura	CCM
29. Hon. Nassor Salim Ali	Rahaleo	CCM
30. Hon. Machano Othman Said	Chumbuni	CCM
31. Hon. Mohammed Said Mohammed	Mpendae	CCM
32. Hon. Salmin Awadh Salmin	Magomeni	CCM

Chake Chake Districts

MEMBER	CONSTITUENCY	PARTY
33. Hon. Abdulla Juma Abdulla	Chonga	CUF
34. Hon. Omar Ali Shehe	Chake Chake	CUF
35. Hon. Rashid Seif Suleiman	Ziwani	CUF

Mkoani Districts

36. Hon. Mohammed Mbwana Hamad	Chambani	CUF
37. Hon. Haji Faki Shaali	Mkanyageni	CUF
38. Hon. Hija Hassan Hija	Kiwani	CUF
39. Hon. Abdalla Mohammed Ali	Mkoani	CUF
40. Hon. Mohammed Haji Khalid	Mtambile	CUF

Wete Districts

41. Hon. Assaa Othman Hamad	Wete	CUF
42. Hon. Hamad Masoud Hamad	Ole	CUF
43. Hon. Hassan Hamadi Omar	Kojani	CUF
44. Hon. Said Ali Mbarouk	Gando	CUF
45. Hon. Salim Abdulla Hamad	Mtambwe	CUF

Micheweni Districts

46. Hon. Rufai Said Rufai	Tumbe	CUF
47. Hon. Abubakary Khamis Bakary	Mgogoni	CUF
48. Hon. Subeit Khamis Faki	Micheweni	CUF
49. Hon. Suleiman Hemed Khamis	Konde	CUF
50. Hon. Saleh Nassor Juma	Wawi	CUF

NOMINATED BY THE PRESIDENT OF ZANZIBAR.

MEMBER	PARTY	MEMBER	PARTY
51. Hon. Balozi Seif Ali Iddi	CCM	77. Hon. Mwajuma Faki Mdachi	CUF
52. Hon. Omar Yussuf Mzee	CCM	78. Hon. Asha Abdu Haji	CUF
53. Hon. Fatma Abdulhabib Fereji	CUF	79. Hon. Ashura Sharif Ali	CUF
54. Hon. Mohammed Aboud Mohammed	CCM	80. Hon. Raya Suleiman Hamadi	
55. Hon. Ramadhan Abdalla Shaaban	CCM		
56. Hon. Zainab Omar Mohammed	CCM		
57. Hon. Juma Duni Haji	CUF		
58. Hon. Dr. Sira Ubwa Mamboya	CCM		
59. Hon. Ali Mzee Ali	CCM		
60. Hon. Marina Joel Thomas	CCM		

ATTORNEY GENERAL

81. Hon. Othman Masoud Othman

Source: House of Representatives, Zanzibar

NOMINATED FROM PARTY AFFILIATED ORGANS

MEMBER	PARTY
61. Hon. Bihindi Hamad Khamis	CCM
62. Hon. Mwanaidi Kassim Mussa	CCM
63. Hon. Asha Bakari Makame	CCM
64. Hon. Amina Iddi Mabrouk	CCM
65. Hon. Wanu Hafidh Ameir	CCM
66. Hon. Viwe Khamis Abdalla	CCM
67. Hon. Shadya Mohammed Suleiman	CCM
68. Hon. Salma Mussa Bilal	CCM
69. Hon. Panya Ali Abdalla	CCM
70. Hon. Mgeni Hassan Juma	CCM
71. Hon. Salma Mohammed Ali	CUF
72. Hon. Zahra Ali Hamad	CUF
73. Hon. Bikame Yussuf Hamad	CUF
74. Hon. Farida Amour Mohammed	CUF
75. Hon. Mtumwa Kheir Mbarak	CUF
76. Hon. Kazija Khamis Kona	CUF

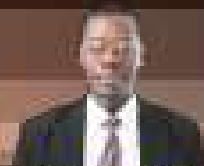


NATIONAL IDENTIFICATION AUTHORITY (NIDA)

MANAGEMENT TEAM



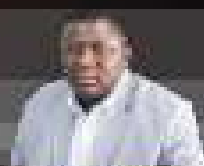
Nicholas E. Ndlovu
Minister General



Andrew Mawema
Director of Planning,
Budget & BSRs



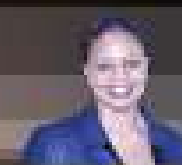
Thabane Dlamini
Director - Gender
Office



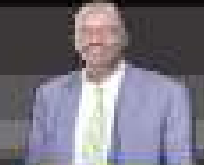
Joseph Mkhomo
Deputy Information
Technology



Paul Ramahodhi
Director of
Management



Fatima Syed
Director of
Legal Services



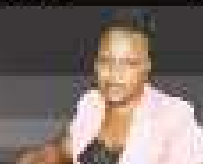
Khaya-Mi Mkhay
Deputy Director
of Security & Administration



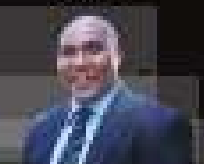
Thabo Tshole
Head of Public
Communications Unit



Stephen Mawema
Head of
Risk Management



Richard Mawema
Head of
Procurement Unit



Khumalo Mphahlele
Head of Communications
& Public Relations Unit

"The Special Identification and Information Services will contribute significantly to the national identity and the development of the country."

NATIONAL IDENTIFICATION AUTHORITY (NIDA)

MISSION

The National Identification Authority (NIDA) was established under Section 2(7) of the National Identification Authority (Establishment) Amendment Bill. The Authority focuses on providing National Identity to eligible South African citizens and contributing to the socio-economic, cultural, national security and security-related information for socio-economic development.

VISION

A representative Authority that provides information identification services with a national identity and internationally recognized.

OBJECTIVES

To provide national Identity to South African citizens and eligible South African citizens and manage an ID database in order to enhance the security and peace for the socio-economic development of the country.

MAIN FUNCTIONS

- Collection of biometric, statistical and registration information
- Provide identification documents
- Provide the government of the Authority
- Storage and retrieval of ID database and provide reliable, accurate and useful information.

MAIN COMMITMENTS

- Issuance of National Identity Cards to all citizens began on February 2019
- Registration and Identification of persons has begun
- The full statutory duties
- The full services
- The full a computer and professional management team

Electronic Identification Authority (EIDA)
 10000 Road, 100, 1000 1000
 10000 10000 10000
 TEL: +27 11 111 1111
 FAX: +27 11 111 1111
 EMAIL: info@eida.gov.za
 Website: www.eida.gov.za

Director EIDA
 10000 Road,
 100, 1000 1000
 10000 10000
 TEL: +27 11 111 1111
 FAX: +27 11 111 1111
 Email: info@eida.gov.za

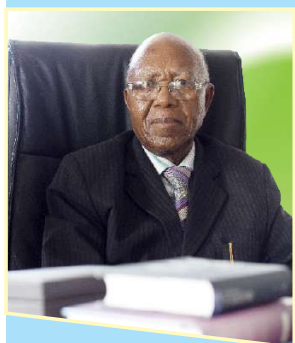


"[A] man is developing himself when he grows, or earns, enough to provide decent conditions for himself and his family; he is not being developed if someone gives him these things."

Julius Kambarage Nyerere



Ambassador Ami Mpungwe
From diplomatic service to a CEO of one
of Tanzania's biggest mining companies.
The untold success story of
HIS EXCELLENCY
AMBASSADOR AMI MPUNGWE



Professor Keto E. Mshigeni "Education is the
passport to the future for tomorrow belongs to
people who prepare for it today"
(Malcom X.)



Nehemia Kiando Mchechu

The Success Story of Nehemiah Mchechu
You have two years to turn a losing company into a
profit making one and you have only a short string
budget to play with. Faced with such a daunting
task, where should you
turn for inspiration in Tanzania?
The answer is Nehemiah Kyando Mchechu.



Mohammed Gulam Dewji

"You need to be disciplined, you need to work hard,
you need to be honest, and you need to be credible
to attain success."



Eng. Ali Mufuruki

is the founder and executive chairman
Infotech Investment Group.
He embodies the Tanzanian entrepreneurial
spirit and business vision.

Ambassador Ami Mpungwe

From diplomatic service to a CEO of one of Tanzania's biggest mining companies. The untold success story of
AMBASSADOR AMI MPUNGWE

Tanzania has produced some of the world's most outstanding diplomats that have selflessly served the world and many have received awards and honours for a job well done.

To succeed in both the diplomatic career and in the business world, and at the same time endlessly continue to serve the country in different capacities and positions requires a unique iconic personality.

Ambassador Ami Mpungwe is endowed with all of these. He is the brain behind the first link between Tanzania and the free South Africa after the collapse of apartheid.

A lot of South African investors who came to Tanzania were a direct result of Ami Mpungwe's effort.

Ambassador Mpungwe was the icon of peace in Rwanda when he tirelessly worked day and night during the Rwanda peace negotiations until the agreement was signed on 4th August 1993 in Arusha. That was not a simple task.

Maybe very few people know how Ambassador Mpungwe almost lost his life during the independence transition in Namibia. The highly respected freedom fighter in Namibia, Anthony Lwobok was assassinated minutes before having dinner with Ambassador Ami Mpungwe and a few other freedom fighters.

This assassination was a turning point in the history of Namibia. But most importantly, it portrays the ambassador as a hard-nosed person who was never deterred from taking on the risky but noble tasks of ensuring peace through negotiations as and when called upon.

Thus a book can be written about the involvement of Ambassador Mpungwe and the fruits of his wisdom towards the freedom struggle of Southern Africa. He was close to people like President Mandela, Thabo Mbeki, Sam Niyoma etc.

Ambassador Mpungwe was one of the few high commissioners that could visit Mandela without making any appointments. He was Mandela's trusted comrade and was always sought after for consultation on African issues.

It is good to be an ambassador and enjoy all the privileges accorded, but Ambassador Mpungwe honourably retired from Foreign Service before his time and joined the unknown and unpredictable world of business.

It should be noted that such is a rare choice especially among people in the world of diplomacy. Because of his skills in negotiations, the corporate world received him as a piece of jewel.

He has since then successfully run Tanzanite One, the only Tanzanian company listed at the London stock exchange.



Mpungwe sits on numerous boards. Being the chairman of the board of Rural Electricity Authority in Tanzania, Mpungwe remains committed to the development of the rural people in the areas where electricity is most needed.

But there is another side of Mpungwe which makes him a perfect inspirational citizen, despite all that he has achieved. Mpungwe remains the most approachable person.

He drives himself, and can hardly bypass you without a greeting, and enjoys chatting even with the lowest person in the society. His employees simply call him Ami.

When we meet in his office Oysterbay, the smiley simple looking and welcoming Mpungwe is wearing a green checked shirt and a pair of blue jeans.

Ambassador Mpungwe takes us through his life, of business, what forced him to leave diplomatic service at an early age and his thoughts about young Tanzanians and what they have to do to prosper in a world he describes as "that of an elephant and the flea" an allusion to Charles Hardy's book.

He discusses the role of the mining industry and the public-private sector partnership in service delivery.

Who's who Tanzania:

Amb. Mpungwe readers of Who's Who Tanzania would want to know who Ambassador Ami Mpungwe is.

Amb. Mpungwe:

Well, (smiling) Like most people of my generation, I was born of a humble background and largely raised in a rural setting.

My late father was a school teacher.

And although teachers were the rural elite at the time, I didn't have some of the luxuries my children enjoy.

I would walk a long distance to attend school and in the due course went through hell and especially on rainy days.

But the good thing about that period is our parents were strict disciplinarians and that's why we have managed to succeed. After my advanced level, I studied political science at University of Dar es salaam after which I was offered a job in Foreign Service. The rest is history.

Who's who Tanzania:

Most young Tanzanians fear leaving their well paying and stable jobs. What prompted you to retire from diplomatic service at only 48 years?

Amb. Mpungwe:

Three things forced me into early and voluntary retirement.

One I felt burnt out having a series of senior appointments and heavy responsibilities at a youthful age. I also had a feeling I had reached the pinnacle of my career, particularly after the liberation of South Africa, Namibia and many other struggles in the region.

I had also done a lot towards promoting investments in Tanzania. So surely, I thought I had played enough part for my country. That is not to say I woke up one morning and said I am retiring; No, I had been preparing myself for some time.

For instance knowing that I didn't have any business knowledge or experience, I studied MBA at the University of Pretoria during my time as ambassador. I also did a course in ICT and corporate governance as well knowing I could possibly attract some board level appointments.

Who's who Tanzania:

As a person in the corporate world, what are some of the investment opportunities young Tanzanians have at their disposal?

Amb. Mpungwe:

Tanzania has a lot of opportunities for business and investment.

For instance, what we are mining is just a fraction of the minerals we have in Tanzania just like most countries in East Africa.

Then we have tourism, livestock and agriculture which most educated African youth undermine.

Tanzania is the only East African country that shares direct boundaries with all other countries in East African Community; Kenya,

Uganda, Rwanda, Burundi, and SADC is also around; which gives Tanzania a huge market opportunities for industrial production and commerce. Many people are looking at mining and as I said early the potential for mining is high.

Tanzania started mining reforms in 1998 and in a period of five years Tanzania had become number three in Africa in gold production. There is a lot of unknown minerals in East Africa. All we need is concentrate on the economic front.

These boards were established at the Berlin conference in 1884. They don't affect the geology of our countries. Most of the minerals you find in Tanzania are also found in Kenya, Uganda and Rwanda. Young Tanzanians also need to have a regional approach in their business pursuits.

Who's who Tanzania:

Are you insinuating that mining is the future of Tanzania's economy and East Africa as a whole?

Amb. Mpungwe:

To some extent I would say, Yes, But we need to go beyond that; we certainly need to clarify our philosophical framework that underpins free market economic system; we need to improve our business environment to make it easy for people to do business competitively. We need what the Chinese and Europeans are doing, shift from the centralized economy to the common market.

Who's who Tanzania:

As the CEO of Tanzanite One, do you think mining companies have done enough towards the social-economic growth of the communities where you get these valuable stones?

Amb. Mpungwe:

Mining companies are involved in social responsibilities. They are doing a lot in terms of direct and indirect investment. They are opening up agriculture, commerce, tourism etc. There is also establishment of infrastructure like roads, schools, dispensaries, provision of clean water and employment; purposely to improve the welfare of the communities around the mines but these are also requirements for a mining industry to function effectively.

In fact these companies are doing more than many Tanzanian citizens recognize. The mining business is not all a bed of roses. It requires a lot of skill and is capital intensive. Its returns take long to come and so many companies operate on losses. But this doesn't stop them from investing in social programmes.

Who's who Tanzania:

You are currently the chairman of the Rural Electrification Authority (REA). What is your take on the private-public sector partnership in Tanzania towards service delivery?

Amb. Mpungwe:

There is a great need for the public and private sector to work together. We can move a lot of things faster if we partner and create social responsibility. The private sector knows how to optimize resources and decision making is faster. This is not the case with the public sector. Public enterprises require a strong dynamic leadership. Take the energy sector for example. Tanzania had managed to achieve only 2.2% since independence. But with the public-private sector partnership, it has achieved 7% in the five short years of REA's existence.

Who's who Tanzania:

Ambassador, who are some of the personalities that have influenced you in life?

Amb. Mpungwe:

The first is my father. As I said early he was a strict disciplinarian and had a spirit of hard work. That's what kept me wanting to succeed. As for my career, I have Salim Ahmed Salim, and others. Regionally I have people like Thabo Mbeki. In business you hear of the success stories of the late Ally Sykes, Mengi, Bakharessa and many more people who have had an impact on my business life.

Who's who Tanzania:

Amb. Mpungwe, What are some of the things young Tanzanians have to learn from people of your generation?

Amb. Mpungwe:

The young generation have less to learn from what I like calling the age of the "Baby Boomers" (referring to a generation born in 1950s; after the world war.) "I would say we are examples not to follow. We lived in an era where you were paid to study and the state guaranteed jobs for us. But now the young Tanzanians have to be innovative. Our education system has to change as well; from creating job seekers to making job creators. Young men like you (pointing at the group of interviewers) have a lot you can do with your knowledge in linguistics.

For instance I read Charles Hardy's, The elephant and The flea. In the analogy the elephant is the big company or government. The flea is the lone employee. Charles says that in the new world the flea will be running away from the elephant to do its own. The message in it is that, the future generation should move away from the pay jobs to venture into own businesses.

As I said earlier, in Tanzania the opportunities are unlimited. We therefore need to free and leverage the entrepreneurial and creative potential of our young generation for a faster and more sustainable social economic transformation of our country.

Who's who Tanzania:

Ambassador, what do you consider to be your personal achievements?

Amb. Mpungwe:

I have given my best for my country (smiling). But I take as my greatest achievement the fact that I had the necessary courage to retire early from a comfortable government employment. Through that decision, I made a strong point to the young generation that you don't have to work for the government or a big organisation to succeed. Opportunities are opening up, take them as they come.

Who's who Tanzania:

Do you have any regrets in life?

Amb. Mpungwe:

The only thing I regret is that the generation of the "baby boomers" has not passed on the history of the events at the time to the new generation. My generation and your generation disconnect. We have gone through a lot of experiences and yet we don't have a culture of recording or writing such a rich History for the future of our country.

Most of the changes you see in Tanzania, Uganda, Kenya, Zimbabwe, Namibia and South African states took place in 1960's, 80's and even the 1990's. Unfortunately, the bulk of them have not been recorded at all. It is not in the habit of Africans to writing or recording our history and pass it to the next generation.

As a result, historians will search in vain to understand some of the things in the world today. My biggest regret therefore comes out of the fact that to-date I have not been able to write on the range of historical experiences that I have either been a witness or part of during my brief but highly engaging diplomatic career.

Who's who Tanzania:

Amb. Mpungwe you have done the diagnosis, what are you doing to treat the problem?

Amb. Mpungwe:

You want me to let the cat out of the bag but I won't; at list not now. All I can say to readers of who's who is I'm determined to correct this in the remaining part of my life. Watch the space (he concludes and smiles).



Professor Keto E. Mshigeni

*“Education is the passport to the future for tomorrow belongs to people who prepare for it today”
(Malcom X.)*

If you want to know that a country is on the right track towards development, just find out how many scientific research papers that country produces per year. It is also worth looking at the amount allocated for research and development in the budget of that country. In 2005, Harvard University produced more scientific papers than Africa and the Middle East put together. In Africa we have very few outstanding scholars who have excelled in research. One of these is Tanzania's Keto Mshigeni.

Professor Keto Elitabu Mshigeni, an inspiring scientist, earned his Ph.D. in botanical sciences at the University of Hawaii in 1974. A highly respected university teacher, researcher, mentor and astute scholar, he is an elected Fellow and Vice President of the World Academy of Sciences (TWAS), an elected Fellow of the World Technology Network (WTN), and the African Academy of Sciences (AAS) and former Editor-in-Chief of the Academy's flagship journal, *Discovery and Innovation*.

Prof. Mshigeni is also a Fellow and former Secretary General of the Tanzania Academy of Sciences (TAAS), Vice President of the International Medicinal Mushrooms Association, and a member of Editorial Boards of the international journal of Edible and Medicinal Mushrooms, the international journal of Phycology and Phycotechnology, and the African Journal of Ecology.

He is currently Vice Chancellor of Hubert Kairuki Memorial University in Tanzania, Chairman of the Board of the Tanzania Atomic Energy Commission (TAEC), member of the Council of the University of Namibia (UNAM), the University of Arusha (UoA), and member of Senate of Ardhi University (ARU).

Formerly he had also served as Founding Pro-Vice Chancellor for Academic Affairs and Research at the University of Namibia (UNAM), as UNESCO/UNU Chair for spearheading UNU's Zero Emissions Research Initiative (ZERI) in Africa, Chair of UNU's Scientific Advisory Council on ZERI, and Director of a UNDP Regional Project for promoting sustainable development from Africa's biodiversity. Prior to that he had also served as Professor of Botany and Founding Director of Postgraduate Studies at the University of Dar es Salaam (UDSM).

In Africa, streets, buildings, sports fields, etc., are normally named after politicians; but rarely do we find names of outstanding achievers in science receiving such honours. Professor Keto Mshigeni is one of the exceptions.

His scientific contributions in Namibia were recognized, respected, and honoured. When you travel to the Namibian coast, make sure you also visit the Sam Nujoma Marine and Coastal Resources Research Centre, a campus of the University of Namibia, at Henties Bay, on the shores of the Atlantic Ocean.

There you will find an impressive state-of-the-art marine research building bearing Professor Keto Mshigeni's name. This unique honour, which was a great surprise to Professor Mshigeni, shows the level of Namibian Government's appreciation of the great contributions he had made during his service as one of the founders of UNAM.

Prof. Mshigeni is a complete emblem of humility, commitment to hard work, standards of excellence, and of a great teacher of science. In Tanzania, when he was Professor of Botany and Director of Postgraduate Studies at the University of Dar es Salaam, he taught the coastal village communities of Tanzania the art and the science of farming marine plants (seaweeds) in their coastal waters.

Today, thousands of coastal villagers, especially women, particularly in Zanzibar, are enjoying sustainable livelihoods, above the poverty line, having assimilated and adopted the technologies he had shared with them, and engaged themselves in the seaweed farming innovation. In the process, they now actively contribute to Tanzania's export earnings. His engagement in research began early, when he was still in Secondary School. Intrigued by the behaviour of a polygamous weaver bird, the black-winged red Bishop bird (*Euplectes hordacea*), he undertook research on the breeding habits of the bird species, which nested in the vicinity of Tabora School grounds (where he was a student), and in the end submitted his research findings for the Swynerton-Burt Competition Prize for Schools in East Africa, and also for the Commonwealth Development Corporation Prize in Nairobi, in 1965. He won the First Prize in both cases.

Professor Mshigeni's subsequent research on seaweeds, and his innovative breakthroughs on pioneering seaweed farming in Tanzania, also brought him high level recognitions, since no one else had ever successfully ventured into seaweed agronomy in Africa's marine waters before.

In 1993 he won the joint AAS/CIBA Prize for Agricultural Biosciences in recognition of his pioneering seaweed farming ventures. The prize comprised a gold medal, USD 20,000 cash, and an inspiring citation. But Professor Mshigeni's research contributions were not limited to birds and sea-plants.

Since the early 1980's he galvanized research teams in partnership with the University of Uppsala in Sweden that undertook joint research on Tanzania's vascular plants used in traditional medicine. The collaborative research generated a good number of publications. He also undertook research on science and technology education for development, and generated publications on file at the SADC Secretariat.

He additionally made contributions on postgraduate education and research in Africa, and on Africa's mushroom biota. He indeed generated many publications on both edible and medicinal mushrooms.

It was in recognition of these facts that, along the way, Prof. Mshigeni was invited to serve as a member of the Editorial Board of Issues in Higher Education, a Newsletter of the International Association of Universities; that in 1994, he was selected Africa's recipient of the Boutros Boutros Ghali Award (presented at the United Nations University in Tokyo); that he was, in 2005, invited to serve as a member of a UN advisory team of experts on Climate Change and Sustainable Development that produced a Report titled, 'CONFRONTING CLIMATE CHANGE: Avoiding the Unmanageable and Managing the Unavoidable' (2007); and that in 2009, he was selected the recipient

of the Association of African Universities (AAU) Higher Education and Research Excellence Award. Professor Keto Mshigeni has navigated through the ladders of education from the position of a Tutorial Assistant in 1969, to that of a Full Professor in 1979; and from that of Head of an academic Department at UDSM in 1976, to his current Vice Chancellorship position at Hubert Kairuki Memorial University.

This reflects his personality and chemistry as a scholar with outstanding ability in handling tough challenges in life, and always with a smile. Even though in high demand in higher education and scientific research circles, both inside and outside Africa, Professor Mshigeni has been kind enough to share his time with us, narrating his passionate love for education, and especially science education for people's socio-economic development.

Who's Who in Tanzania was availed the opportunity to meet with him, and this is what he shared about his professional journey and experience:

Who's who Tanzania:

Professor, readers of Who's Who would like to know: 'who is Professor Keto Mshigeni'?

Professor Mshigeni:

Well, I am a 'young' botanist, born on January 14, 1944, and I grew up in a small village at Kitale, Mpinji-Mamba, located at what is now Same East, on the south eastern slopes of South Pare mountains, in Tanzania's Kilimanjaro region.

I started school in 1952 at Mpinji Primary school, which was under the administration of the Suji Seventh-day Adventist Mission Station. In 1956 I joined Sambweni District school nearby, for my Standard 5 and 6 education. Sambweni was also under the Suji Mission station. In 1958 I was admitted to Standard Seven at the Suji Mission School where, in 1959, I did the Standard 8 General Entrance Examination, an examination done by all the Standard Eight pupils throughout Tanganyika (as our country was then called).

I did well. Indeed I was the only boy in the entire Tanga Province that year, who was selected for admission to Standard Nine (Form One) at the then prestigious Tabora School. When, in 1960, I entered Tabora School, I met the likes of Joseph Butiku, Samuel Sitta, Juma Mwapachu, Augustino Ramadhani, Idrisu Mtulia, and Richard Mpopo. The last three were my classmates. I successfully completed the Cambridge School Certificate in 1963, and the Higher School Certificate in 1965. My aspiration was to become a teacher.

I did my first degree in Botany, Geography and Education, in the Faculty of Science of the Dar es Salaam University College of the then University of East Africa. That was during 1966 to 1969. Upon graduation with a B.Sc. degree, I was posted to go and teach at Old Moshi Secondary School. Fortunately, I had graduated as the best student in the Faculty, and the then Principal of the University College, Dr. Wilbert Chagula, found it better to have me groomed to become a University lecturer, rather than a school teacher. Soon thereafter, therefore, he recommended me for a Rockefeller Foundation Scholarship, that enabled me to undertake my Ph.D. studies at the University of Hawaii in the USA.

I arrived in Honolulu in May 1970, and earned my Ph.D. in botanical sciences at that University in 1974. While in Hawaii, I took advantage of the fact that the Rockefeller Foundation was paying for all my study costs. I therefore wholeheartedly devoted myself to serious study.

I worked very hard, and took many graduate courses. And I deepened my knowledge in the broad arena of biological sciences. I am most grateful to the late Dr. Chagula, and to the Rockefeller Foundation for the great opportunity!

That is me, Keto Mshigeni. A qualified secondary school teacher. But as good luck would have it, I became a University academic instead. My Ph.D. training experience prepared me to serve society at various levels. At local village level, at national level, and at international level, as our discussions will reveal.

I thank God for the many unique opportunities He bestowed upon me, along the way.

Who's who Tanzania:

There is a saying that a good horse is seen on its birth. What do you consider to be your first signs of being successful?

Professor Mshigeni:

I think curiosity was the first sign. When I was a small boy at my home village (at Mpinji-Mamba), I always took interest in nature: watching dung beetles rolling balls of cow-dung across the landscape, watching weaver birds building their intricate nests, and hunting edible mushrooms associated with specific termite mounds, or growing in association with specific tree species.

I undertook my first scientific research when I was still in secondary school at Tabora School. I did research on a polygamous bishop bird. Some birds, like doves, are strictly monogamous. For these, you always find one male bird with only one female partner like Adam and Eve in the scriptures. But the bishop bird that intrigued me when I was a secondary school boy, was notorious and incorrigibly polygamous. The male bird had up to four wives! Bishops are normally celibate, but the bishop bird I studied was something else. Its name was certainly a misnomer: it should never have been given a 'bishop' name! What attracted me to the bird?

One day when I was walking towards our school from town I saw, near the school football grounds, a mixed flock of birds: one bird with red and black plumage, and four others yellowish brown in colour. I was curious. I was surprised to see, what appeared to me to be two distinct species of birds, flying together in such a harmonious mix.

I reported what I had seen to my biology teacher, Mr. John Reynolds, who informed me that what I had seen was a polygamous bird called 'the black-winged red bishop'. The red and black bird was the male, and the four yellowish brown birds were his wives. He then advised me to do further research on this interesting bird, and to report my findings to him.

I took heed of the advice, and I researched on the bird for two years. By the time I reported my findings to him, I had examined 40 nests. I had tabulated my data, giving details on the number of wives a male bishop had, the number of days it took the male to construct a nest, the number of eggs per nest, the number of days it took the female bird to incubate the eggs, and the number of days it took for the newly hatched birds to be fully fledged, ready to fly away. I also recorded information on who feeds the young, on the male bishop's territorial behaviour fighting other males visiting his territory, and also on the male's attire during the non-breeding season.

Mr. Reynolds was impressed with my finds, and requested me to package the data in the form of an essay. I obliged.

He sent the essay on my behalf to Makerere University, for the Swynerton-Burt Competition Prize, then open to all Secondary Schools in East Africa. Goodness-gracious! I won the first prize, awarded in 1965.

Encouraged and inspired by the prize, I enriched my essay with more details, and provided a photograph of a female bishop bird visiting its nest to feed its young. The revised essay was submitted to the Commonwealth Development Corporation in Nairobi, for another competition. Unbelievable! I won again! The awards were in the form of books and cash money. The cash money from Makerere was Tshs 100; and that from Nairobi was Tshs 375. In those days that was quite a lot of money. When I was in Form I in 1960, the total school fee for a full year was Tshs 374!

Yes, it was my curiosity that led to these prizes. Curiosity, indeed, is the mother of science!

Who's who Tanzania:

Not many people get PhD's without a Master's degree. How come you skipped the Master's degree course?

Professor Mshigeni:

This was made possible through the inspiration, the confidence, and the encouragement I received from a caring Professor. But, curiosity, again had its share.

When I was a second year botany student at the Dar es Salaam University College, one Sunday morning, I saw a newly recruited Professor from Norway, Professor Erik Jaasund, sorting out strange-looking plants in our botany laboratory. I was curious about the plants. They displayed a wide array of colours, sizes, and shapes.

These were unlike all plants I had seen before. I asked many questions about them. When Prof. Jaasund said the plants were seaweeds, I took an even greater interest, since I had read about a seaweed called Fucus in our Tabora School Biology text book, but I was not aware that we have similar plants in Tanzania.

When Professor Jaasund noted my curiosity on seaweeds, he subsequently invited me to accompany him to shoreline habitats in Dar es Salaam whence they had originated. I accepted the invitation; and this enabled me to learn more about seaweed growth dynamics. Very captivating indeed! Subsequently Prof. Jaasund convinced the Norwegian Agency for International Development (NORAD) to grant me a one-year research Fellowship that would enable me to undertake detailed research on Tanzanian seaweeds, to further cultivate and sustain my interest in marine botany, immediately upon completing my B.Sc. degree. That is exactly what happened!

From the one-year research Fellowship, I was able to produce three scientific publications. I sincerely thank Professor Jaasund for his able and inspiring guidance. It was due to those publications, and the confidence and able guidance I enjoyed from him, that I was admitted into my Ph.D. study programme without a Master's degree.

For my Ph.D. Dissertation research at the University of Hawaii, I selected a seaweed genus called Hypnea, which had species found in both Hawaii and Tanzania. My breakthrough research findings on the seaweed, profoundly thrilled me. For example, I became the first scientist who ever cultivated any species of Hypnea from spore to spore.

I developed novel technologies on its cultivation in the sea; and I discovered that like the Eucheuma seaweed that is farmed for its industrial gel, carrageenan, Hypnea also contains high yields of carrageenan in its cell walls.

Immediately upon completing my Ph.D. in 1974, and upon my return to Tanzania from Hawaii, I secured research grants from the International Foundation for Science (IFS) of Sweden and USAD of the USA, and continued with my research on various Tanzanian seaweeds, especially those with promising socio-economic benefits.

Indeed I generated many original scientific papers that appeared in peer-reviewed international journals such as Botanica Marina, Marine Biology, Nova Hedwigia, Hydrobiologia, and also published as Chapters in books of international readership, or in Conference Proceedings. Yes, I skipped the Master's degree. Nevertheless, I moved with good speed towards securing the Ph.D. degree, and also towards earning the title of Full Professor in 1979.

Who's who Tanzania:

In addition to seaweeds, you are also known for your research on mushrooms. What prompted you into doing research on mushrooms, and what took you to Namibia?

Professor Mshigeni:

Let me answer your second question first.

In 1990, when I was Professor of Botany and Director of Postgraduate Studies at the University of Dar es Salaam, I was invited to contribute a paper at a Regional Conference held in Maputo, Mozambique, whose theme was on The Teaching of Biology in Africa.

The selected participants were to share their experiences on teaching biology. When it was my turn to speak, I emphasized that everywhere in the world, the teaching of biology had to be research-based; and that the teaching of marine biology in Africa, was a subject whose time had come. I emphasized, furthermore, that 70% of the Earth's surface was seawater, and that this seawater supported myriads of biota, many of which were unique, and many of which have commercial and industrial potential. But in Africa's marine waters, these biota are poorly researched, and constitute almost a terra incognita.

One of the conference participants who heard me speak, was Dr. Shaun Russell from Namibia, who was then Dean of the Faculty of Science of the 'Academy' (which later became the University of Namibia). Dr. Russell took a keen interest in all that I had said. After my presentation, he strongly urged me to undertake a short-term consultancy visit to Namibia, to take a look at Namibia's seaweed biota, and to advise Namibia on promoting seaweed utilization for people's socio-economic development. That was the very first year of Namibia's political independence.

Thus I went to Namibia via the Maputo meeting at the right time. A few months later, I was enabled to undertake a two-week research consultancy visit to Namibia. What did I find?

I was stunned! I discovered that some of the sea-plants in Namibia's marine waters, grew many times taller than any of the biggest seaweeds I had seen in Hawaii, or in Tanzania. Some, e.g., Laminaria schinzii, exceed 10 metres in length. Not feet, but metres!

My two-week exploratory consultancy visit to Namibia, indeed paved the way for a subsequent one-year consultancy visit, sponsored by NORAD of Norway. I was invited, once again, to undertake more

detailed research on Namibia's seaweed resources, and to advise on Namibia's marine resource development strategies.

The year coincided with the timing for my Sabbatical leave from the University of Dar es Salaam, which commenced in September 1991. Those are the circumstances that took me to Namibia.

On mushrooms, something beyond serendipity happened! My one year sabbatical research on Namibia's seaweeds generated very intriguing research finds, which needed to be presented at an international Workshop that I would organize before the end of my sabbatical leave. The plan was that published Proceedings of that Workshop would be a part of both my Sabbatical Leave Report to the University of Dar es Salaam, and my NORAD Consultancy Report to the Government of Namibia. Participants to the Workshop would be selected from amongst the most active seaweed researchers from Africa and other continents. That is exactly what happened!

I secured sponsorship for the Workshop from NORAD of Norway, UNESCO Paris, and the Commonwealth Science Council, London. The plan was successfully executed. The Workshop was attended by participants from Namibia, Angola, South Africa, Cote d'Ivoire, Mozambique, Mauritius, Madagascar, Tanzania, Kenya, India, Japan, Taiwan, Norway, UK, Brazil, and West Indies. The Opening Ceremony was graciously officiated by the then Minister of Fisheries of the Republic of Namibia Hon. Helmut Angula, and the Closing was kindly officiated by Prof.

Peter Katjaviivi, the then Vice Chancellor designate, who was to transform the Academy referred to earlier, into the current University of Namibia (UNAM).

To cut a long story short, from what he saw in me, and from what he heard from others, Prof. Katjaviivi was convinced that I had the right experience needed in the development of the new University of Namibia. He therefore suggested that I request for an extension of my Sabbatical leave from the University of Dar es Salaam, so that I could stay in Namibia a little longer.

Believing in rendering service where there is genuine need, I accepted UNAM's invitation, and I got a Sabbatical Leave extension from the University of Dar es Salaam. Soon thereafter I was appointed Founding Pro-Vice Chancellor for Academic Affairs and Research at UNAM. And, surprisingly, few months later it was announced that I had been selected Africa's winner of the Boutros Boutros Ghali Award, in recognition of excellence in my scientific research contributions on the continent. The Award, which comprised a cheque of USD 10,000, and a citation signed by the UN Secretary General, was presented to me at the United Nations University in Tokyo in September 1994.

In my Award Acceptance speech, I touched on the power of education towards uplifting ordinary rural people. I told the attentive audience that the Award to me from that high office, was like a dream. This was considering the fact that I had never had the privilege and the opportunity to see both my paternal and my maternal grandfathers. When my father and mother were still little children, their fathers were forced to go to war during the First World War, to fight on the Germans' side (Tanzania was then under German colonial rule). Tragically and lamentably, both never returned to the village: they died at war.

Thus my parents had to struggle in life in their childhood years, in the absence of their fathers. Under the circumstances my own childhood

days in that small rural village, were also not devoid of insurmountable uncertainties and difficulties. But through hard work, through making effective use of opportunities that came my way, through support I received from those blessed with hearts willing to give, I was enabled to receive education, and to climb to where I now stand: with a Ph.D. degree, at the rank of a Full Professor, and a University Pro-Vice Chancellor (my leadership rank then: 20 years ago).

I told the august audience in Tokyo, that in view of my unique history and special circumstances, I had made a commitment to also share the education and the knowledge I had been enabled to acquire, with the less fortunate unreached members in society, giving them new hope. That is what had propelled me to share the new knowledge I had received on seaweeds through support from NORAD and the Rockefeller Foundation (and subsequently also from IFS, Sweden, and USAID of the USA) with Tanzania's coastal rural people. Through the shared knowledge, our people now know how to transform wild sea-plants (seaweeds) into novel cash crops. Novel cash crops that our coastal women now farm to generate cash income, and to arise above the poverty curse.

In a book called Romans (Romans 10: 17) we read, 'Faith comes by hearing'. When delivering my Boutros Boutros Ghali Award Acceptance Speech, the Rector of the United Nations University (UNU) and other Senior Managers of UNU heard me and developed faith in me. And they got convinced that perhaps I was the right type of scientist they needed to provide leadership towards spearheading UNU's new Zero Emissions Research Initiative ((ZERI) in Africa. Indeed, in 1996 I was appointed the Founding ZERI Chair for Africa, a Chair that was jointly funded by UNESCO and UNU. His Excellency Dr. Sam Nujoma, the then President of the Republic of Namibia, offered Namibia as the host country for the ZERI Africa Chair.

At that time, as earlier mentioned, I was based at the University of Namibia (UNAM). That explains why my stay in Namibia became longer than originally anticipated.

But then, what brought mushrooms into the equation? On this element, we have to move step by step, to get it right. ZERI is a concept, a vision, and a philosophy. A philosophy that attempts to mimic nature, where nothing is wasted. A philosophy where, end products of one system become starting materials and inputs for another production system. In the end new products are generated, and nothing becomes a waste. Thus ZERI is a zero waste philosophy.

When I was appointed UNESCO/UNU ZERI Africa Chair, I thought about Africa's economic production systems, where about 70% to 80% of our people are farmers.

They grow maize, rice, sorghum, millet, and other grains. But the grain that is harvested constitutes less than 10% of the total crop biomass. The rest is mostly neglected or discarded as waste, or burnt to ash. Our farmers grow cotton, and harvest cotton fibre. But the rest of the biomass is neglected as a waste, and is ignored. We grow sisal, sugar cane, and many other crops that also generate colossal amounts of waste. The chemical components of maize straw, maize cobs, rice straw, sisal biomass wastes, sugar cane bagasse, etc., are mostly lignin, cellulose, and hemicelluloses. Can't we put this huge tonnage of ligno-cellulosic waste to sustainable use?

God The Almighty blessed us with numerous species of biota called mushrooms, many of which are edible, very tasty, highly nutritious,

and highly marketable; many of which are medicinal, with antibiotic, antiviral, and anti-tumour potency; and many of which can be farmed to generate cash income.

In the context of the colossal tonnage of ligno-cellulosic biomass around us, the good news is that these mushrooms, and fungi in general, are endowed with a rich cocktail of enzymes that can hydrolyze the lignin, cellulose, and hemicelluloses found in our agricultural and forestry crop residues and wastes; and also enzymes that can transform these complex polysaccharides into simpler biomolecules, and then biosynthesize them into new biopolymers found in the mushroom fruiting bodies (including novel polysaccharide-polypeptide complexes). The biomolecules in mushrooms include proteins (with all the essential amino acids), vitamins, and lipids (which are devoid of cholesterol, but rich in unsaturated fatty acids).

They also contain chitin and a wide range of mineral nutrients (including vital, essential trace elements), etc. When eaten as a part of our human diet, mushrooms thus provide enormous health benefits to the body, and are, in fact, good preventive medicine. But there is more. The substance left after harvesting the mushrooms is usable as an excellent agrofertilizer, as well as a digestible livestock feed supplement.

China currently generates 30 million tonnes of mushrooms per annum through farming, using ligno-cellulosic crop residues from agriculture. The annual monetary earnings generated from mushrooms and mushroom products in world trade, currently exceed USD 60 billion. With that knowledge and understanding, when I was appointed the UNESCO/ UNU ZERI Africa Chair, I initiated mushroom knowledge and mushroom farming technology diffusion activity, as one of the ZERI vision implementation initiatives for Africa. And I secured funding for the initial phase of the vision from the UNDP Africa.

I selected mushrooms also because of their ubiquity. They are represented in all climate types in Africa, and even in the Namib and Kalahari deserts, where we find the intriguing Kalahari truffle mushrooms. Mushrooms display another important attribute, they grow relatively rapidly, enabling rapid returns to investment. Some can generate harvestable crops within a few weeks since planting.

Mushrooms are indeed full of surprises, especially with regard to their potent health benefits and profitability, when their farming is science- and research-based. I am glad that as Founding ZERI Africa Chair, I took mushroom farming development seriously. Recently (August 2013) I was elected the Vice President of the World Medicinal Mushrooms Association, and also a member of the Editorial Board of the international journal of Edible and Medicinal Mushrooms.

At Hubert Kairuki Memorial University where I am Vice Chancellor, we have made good progress towards developing a Mushroom Farming and Processing Technology Park, through which we shall enhance the sharing of knowledge on mushroom science, mushroom production technologies, and mushrooms as food and medicine, for the benefit of our people in Tanzania, Africa, and the global village.

Who's who Tanzania:

Most people run to Europe and America for work. Why did you leave Tanzania to work in Namibia and not Europe?

Professor Mshigeni:

I have already outlined the unique circumstances that took me to Namibia. I did not go there to look for work. I went there because, as stated earlier, I believe in rendering service to society where there is genuine need. And, as earlier narrated, Namibia needed me at that material time. And I stayed in Namibia longer than originally anticipated, due to the special circumstances that transpired at the meeting in Maputo, and subsequently at the United Nations University in Tokyo. My visits to Europe and North America have only been for short-term specific missions, but not for work.

In a book called Ecclesiastes (Ecclesiastes 3:1) we read that for everything under heaven, there is a time. There was a time for me to go to serve Namibia. Then a time came for me to come back to Tanzania to serve Hubert Kairuki Memorial University. Here we are! I think this is not serendipity. I think it is God's plan in action.

Who's who Tanzania:

You have received many awards. Are there any that you celebrate most?

Professor Mshigeni:

The 1993 African Academy of Sciences/CIBA Prize for Agricultural Biosciences comprised a cheque of USD 20,000, a Gold Medal, and an inspiring citation.

I think this is what I celebrated the most, not because of the cash, but because it recognized the efforts I had made in translating my Ph.D. training knowledge and experience towards reaching out to our poor rural village people, thus enabling them:

- to assimilate seaweed farming technologies,
- to generate a novel cash crop for cash income,
- to make a contribution towards Tanzania's export earnings, and
- to sustain their livelihoods above the poverty line.

This was in response to Mwalimu Nyerere's challenge to us on the occasion of inaugurating the Dar es Salaam University College in 1961, when he said that while others are aiming at reaching the moon, we in our University should direct our efforts towards reaching out to our rural villages.

The 1994 Boutros Boutros Ghali Award (which carried a cash component of USD 10,000) also excited me, since it came from a very high office, the Office of the UN Secretary General.

I was immensely consoled, noting that my scientific research contributions stood high on the Africa continent; an element that was reiterated when, in 2009, I was again announced the winner of the AAU Higher Education and Research Excellence Award in Africa.

The honour bestowed upon me by the Government of Namibia in 2009 was not an award, but it significantly provoked my tear glands through the immense joy it generated! To have a research building named after me, when I had already returned to my home country, Tanzania, deeply touched my heart!

The TWAS Medal awarded to me in Mexico City in 2007 did not encompass cheque payments, but the recognition and the experience of delivering a Medal lecture to such an august audience of distinguished scientists, who included Nobel laureates, was most thrilling.

Also very gratifying was the Golden Award presented to me by the University of Dar es Salaam in 2012, on the occasion of the Univer-

sity's 50th Anniversary, in recognition of my outstanding R&D work that had led to the successful introduction of seaweed farming in Tanzania's coastal village communities.

Last, but also most importantly, was the recognition of my scholarly work and scientific leadership experience by Hubert Kairuki Memorial University Board of Directors, who in 2006, honoured me, and invited me to the University to serve as its Vice Chancellor, and who also, in 2013, awarded me a Certificate of Appreciation and Gratitude for the exemplary services I had rendered. I sincerely and profoundly cherish the honour!

May God also abundantly bless all the dear friends whose kind index fingers had enabled me to be the recipient of the mentioned awards and honours.

Who's who Tanzania:

In a journey like the one you have gone through, there are many challenges. Are there any that you would like to share with us?

Professor Mshigeni:

In life one meets many challenges, everyday. Please let me share only a few.

The first challenge:

After being invited to serve the University of Dar es Salaam as a Tutorial Assistant in 1969, my first big challenge was on whether to join the Botany Department and specialize in marine botany (working on seaweeds), or whether to do my postgraduate training in the Geography Department. I had graduated as the best student in both subjects. Prof. Len Berry, the Professor of Geography cautioned that marine botany was an obscure subject, and few people knew about seaweeds.

Therefore, if I was aiming at becoming a famous scholar in future, geography was the subject to choose. His argument was that, with my science background, I would bring more science into geography, and shine conspicuously. He suggested that I go and think about it, and have another meeting with him about a week later.

Yes, indeed, he made me think hard.

I asked myself many questions about my choice of direction. In the end I was convinced that marine botany was my thing; and I wrote an essay for presentation to him, justifying my decision. My essay carried the title, 'The economic importance of seaweeds: can these plants contribute to the economy of Tanzania?' When Professor Berry and I met again, I gave him the reasons why my choice was Marine Botany, and I presented to him my written essay. He needed time to read it, and we agreed to meet again a few days later. On the day we met, he did not only bless my plans to proceed with marine botany studies, with a smile: he also congratulated me on my essay, saying that it was publishable material. Indeed it was published three months later, in the July 1969 issue of the Journal of the Geographical Association of Tanzania, where he was Editor-in-Chief.

The second challenge:

During the period April 1969 to March 1970, through funding support from NORAD, under the guidance of Prof. Erik Jaasund mentioned earlier, I had collected many samples of seaweeds found along the entire shoreline of Tanzania, with a major focus on the seaweed

genus *Eucheuma* whose wild crops were already being harvested by fishermen from Tanzania's rocky shores for export trade, being a rich source of a hydrocolloid, carrageenan. *Eucheuma* was the seaweed I had initially selected for my Ph.D. research. Indeed, when in 1970 I left Tanzania for the University of Hawaii, I had carried along with me a little over 400 specimens of its various species.

The big challenge that confronted me upon my arrival in Hawaii was that the world authority on the *Eucheuma* seaweed, Prof. Maxwell Doty, under whose guidance I was going to work during my Ph.D. study, was of the opinion that I needed to choose a different seaweed for my Ph.D. studies. I presented to him what seemed to be valid arguments in favour of my continuation with the *Eucheuma* plan.

But, unlike Professor Berry, he refused to listen to my arguments. Thus I had to be flexible, and to agree with him. I selected a different seaweed, *Hypnea*, for my Ph.D. dissertation research, with a view to continuing with my research on the *Eucheuma* seaweed upon my return to Tanzania. Flexibility, guided by humility and our African culture of rendering respect to elders, in the end pays!

The third challenge: During my student days, most American Universities required Ph.D. students to be proficient in two foreign languages. But I arrived at the University of Hawaii naively trusting that I was already proficient in two foreign languages: English, which was a foreign language to me, and Swahili (which was taught as a foreign language in many American Universities). But Professor Doty did not accept English as a foreign language for me since English had been used as a teaching medium when I was in High School. He also did not accept Swahili since I failed to show him scientific literature published in Swahili. He therefore recommended German and French for me.

That was a big challenge. But I had total commitment towards getting the Ph.D. I had to comply. I started with the easier language: French. I took very intensive courses in French, and passed the required examination in at first sitting. Then I enrolled for German courses. Again I worked very hard, and passed the required German examination also at first sitting. Where there is a will there is a way. Life is full of challenges. Strive to meet them!

Who's who Tanzania:

We believe you have people who have inspired you in life. Do you mind sharing with us some of the inspirational figures in your life?

Professor Mshigeni:

Yes, I was inspired by so many individuals, at various levels! During my first eight years of school, individuals who stand out most conspicuously are the following teachers:

Aston Nyika, at Mpinji Primary School; Kazeni Mhina and Leadman Samuel at Sambweni District School; and Mishaal Muze, Elinihaki Tuvako, and Naomi Glass at Suji Middle School. At Tabora Secondary School the teachers who had inspired me the most were John Reynolds and Roger Lewis; and at the Dar es Salaam University College, the most inspiring leaders were Dr. Wilbert Chagula, Prof. Erik Jaasund, and Prof. Len Berry.

At the University of Hawaii, my most inspiring Professors were Prof. Maxwell Doty, Prof. Douglas Friend, and Prof. Charles Lamoureux.

Professor. Doty was considered by some to be difficult, but he would always allow you to argue your case, and make you think.

In the world of work, at the University of Dar es Salaam, special mention goes to Prof. Isaria Kimambo, Honourable Ibrahim Kaduma, and Ambassador. Nicholas Kuhanga; at the University of Namibia, my most inspiring leaders were H.E. Dr. Sam Nujoma, the Founding Chancellor of the University of Namibia and the Founding President of the Republic of Namibia, and Professor Peter Katjavivi, the Founding Vice Chancellor of the University of Namibia; and at the United Nations University, the individuals who stand out most conspicuously are Professors Heitor Gurgulino de Souza, formerly Rector of UNU; Mr. Gunter Pauli, formerly Advisor to the Rector on ZERI; and Prof. Hans van Ginkel, formerly also Rector of UNU.

Other inspiring scientists I have known in the world of work include Prof. Shuting Chang, Professor Emeritus, Chinese University of Hong Kong, who rekindled my childhood interest in mushroom biota; the late Prof. Abdus Salam, the Founder of TWAS, and Prof. Mohamed Hassan, formerly Executive Director of TWAS, who also kindly connected me to many other excellent scientists globally, including the late Prof. Thomas Odhiambo of Kenya, and Prof. C.N.R. Rao of India.

Since my involvement as Vice Chancellor of Hubert Kairuki Memorial University, I have also been enormously inspired by the vision, commitment, dedication, and selflessness of its Founder, the late Prof. Hubert Kairuki, and his wife, Mrs. Kokushubila Kairuki, who is always kind and full of energizing prayers.

But in all honesty, the thrust of my research towards reaching out to our people in rural villages, was inspired by the late Mwalimu Julius Nyerere, Founding Chancellor of the University of Dar es Salaam, and Founding President of the United Republic of Tanzania. And, without his Government's policies on people-centred development, I would not have acquired even my Bachelor's degree. I salute him!

Who's who Tanzania:

Do you remember any other person(s) who have inspired you in your social life?

Professor Mshigeni:

Yes, in my social life, my parents were a most dynamic force. They nurtured me towards shaping the key elements of my character. Early in my childhood days they inspired me to memorize the Biblical verse: The fear of the Lord is the beginning of wisdom (Proverbs 1:7). They cultivated in me a culture of reading: reading the Bible with intensity, such that when I was in my fourth year of Primary School, one day at church, I correctly recited 147 verses memorized from the Bible. They also taught me the meaning of hard work, and of sharing, and of giving without counting the cost.

They had to struggle with the payment of my school fees when I was a child. For this, I wholeheartedly adore them, especially considering their unique historical circumstances as earlier narrated. Out of love, they never gave up. I am glad that God rewarded them abundantly: He blessed them with longevity: they both lived to 105 years! I salute them.

But I would have committed a sin of omission if I did not also appropriately acknowledge the energizing love and inspiration accorded to me by my dear wife, Grace Mshigeni, who has been

with me all along, encouraging me, and supporting me graciously, in accordance with the true meaning of her name! May God continue to bless her abundantly!

Who's who Tanzania:

Professor we believe you have seen it, and had it all. What is your advice to the youth in this country?

Professor Mshigeni:

I have been blessed to see much, but CERTAINLY not all. In all fields of science, we are like children. What we know today is a tiny fraction of what is yet to be discovered.

We know only in part (1 Corinthians 13:8-12). That is why I said, at the beginning of our talk, that I am a 'young' botanist. Therefore My Advice To The Youth is that they should cultivate a culture of reading. Reading many good books to know more. And I urge them to start reading a book titled 'LIGHTING A FIRE: 31 Inspiring Stories of Eminent Tanzania Scientists' (2012), produced by the Tanzania Academy of Sciences, and published by Mkuki na Nyota. The book has examples of good role models to learn from. One of the stories gives intriguing highlights on Professor Hubert Kairuki, the Founder of Hubert Kairuki Memorial University. *Read the book!*



Nehemia kiando Mchechu

The Success Story of Nehemiah Mchechu

You have two years to turn a losing company into a profit making one and you have only a short string budget to play with. Faced with such a daunting task, where should you turn for inspiration in Tanzania? The answer is Nehemiah Kyando Mchechu.

He is running the largest parastatal institution in East and Central Africa worth billions of dollars, with the capacity of undermining small companies in the same sector. But his approach to business is more on cooperation and not competition. That is Nehemia Kyando Mchechu.

Mchechu has had a rare breakthrough in the world of business management. His unique business skills have transformed the lives of majority of people. He is a prodigy in planning. All these characteristics show that he is one of the most unique and inspirational leader of our time.

While many CEOs prefer either to build a new company starting from scratch or joining a very profiting company, very few will agree to be involved in a losing company fearing it may even end up destroying their careers and CVs. Mchechu is the opposite.

He has managed not only to turn losing institutions to profiting ones, but also in the shortest time ever recorded into the financial sector in Tanzania.

In less than a year, from the time he took over leadership of Commercial Bank of Africa (CBA) Tanzania Ltd, he recorded a profit after years of loss making. This might look like a miracle, but it is the skills of planning and leadership of Mchechu that made it possible.

Historically, Tanzania is well known for having achieved many developments including the struggle for independence under the credible leadership of its people. Mchechu is a continuation of those leaders.

The National Housing Corporation (NHC), is the largest government owned housing enterprise in East and Central Africa with assets worth billions of dollars. Since taking over as Chief Executive Officer (CEO) of this large parastatal, Mchechu has proved beyond doubt that even government owned business entities can make profit if run in a professional manner.

Today NHC is a parastatal that everyone wants to be associated with. He has managed to turn the tarnished image of the parastatal into something for Tanzanians to be very proud. Despite all what he has achieved, he remains a very humble person, hardworking and focused on the goals set by the Board of NHC.

For the young CEOs, entrepreneurs, and the business world in general, Mchechu is a mirror through which success is reflected. Read about him and emulate him or make him your icon. You will definitely see some light to succeed in your plans.

Who's who Tanzania had an opportunity to sit down with him. Please follow us and get it from his mouth.



Who's who Tanzania:

Could you please take us through your early childhood Mr. Mchechu?

MR. Mchechu:

My background was not all roses and petals.

I was raised by my grandparents from the age of three, in Mbeya. We lived with my uncles and aunts under one roof. The setting I grew up in was that of a true extended African family. It was a life where on holidays and weekends we would go farming and participate in the family activities. While in school, most of my friends outside the classrooms were much older than me and that helped me a lot. It gave me a challenge that made me grow up thinking and acting like an adult.

Who's who Tanzania:

Briefly share with us your journey from the time you left school to when you joined public service?

MR. Mchechu:

What I can tell you is; I didn't go to the university soon after high school. I always believed that to get a job and succeed you needed to have a godfather and I never had one. However, time proved me wrong through my own experience.

After high school, I opted to set up a small business dealing in groceries, which I later expanded owning a bar before buying a daladala (mini-bus for public transport) and I did all these in three years. It was at this time when I decided to pursue higher education by joining the University of Dar-Es-Salaam.

The driving force of joining the university was just to obtain a certificate and fit in the society. I did not intend later to use my education to seek employment as I said I had businesses to manage. Little did I know what God had planned for me, unexpectedly I ended up being employed by City Bank Group with whom I had earlier taken my internship as part of my studies. Thereafter, I worked with Barclays Bank, Standard Chartered Bank, Commercial Bank of Africa and now the NHC.

Who's who Tanzania:

The biggest question is and will always be, how you manage to turn loss making companies around in so short a time as was the case with CBA?

MR. Mchechu:

Well, that is a difficult question because there is not a definite answer to it. People have different philosophies when it comes to the subject of management changes and reforms in a corporate world. But I should say that one needs to have the right vision, strategy and people in place apart from assets and resources to undertake any meaningful transformation in any corporation.

As a leader you must believe in yourself and your strategy first, and if there is anybody who must be reformed and engaged first before others, then it has to be yourself first as a leader. And that is what people tend to ignore by taking the easier route of turning the mirror the other side and blaming others for their failures.

The most desired position is when your corporate vision aligns with your vision and goals, and once this has been achieved your performance will be enriched. And therefore as a leader, one of the biggest challenge is to inculcate a vision that is big enough to absorb other peoples' vision and execute it to the end to meet your shareholder and other stakeholders expectations.

The other most important aspect in management is creating the right working environment for yourself and your co-workers. One needs to understand that the road to success is the people, and they must trust you and your management team. When I joined Commercial Bank of Africa as a CEO at the age of 32, I was the youngest person to hold the position at that time. That being the case, I decided to focus and bank on the young local Tanzanians to drive the transformation. But I hired the people who believed in the corporate vision. The bank didn't have a single expatriate by the time I left the bank and up to now is still running successfully.

I am proud of that team because they've maintained the good performance to date and that means we had a strong team in place and we worked as a team. With that philosophy it doesn't mean that I hated working with expatriates. But rather I took it as an opportunity to showcase and promote local talents while also instilling confidence within the young local Tanzanians on what they're capable of doing.

I have no doubt that many young professionals were inspired and motivated by the transformation that was done by their peers, friends, sisters and brothers who were under me. And this I believe, has helped some ambitious young Tanzanians to overcome an increasing challenge whereby many of us today, don't believe in ourselves and we worry too much about failure and how others will judge us.

Who's who Tanzania:

Being one of the most young successful CEO in the country, can you tell our readers some of the pertinent managerial skills one needs to have to manage a corporation of NHC's caliber?

MR. Mchechu:

This is a very difficult question for me and I think it can be answered at best by other people whom I have worked for or those who are working with me at all levels. I guess I have always tried to be real, be myself, be genuine on what I am doing. I wake up everyday trying to see, align and visualise on doing the right things and in the right way, but at the end I thank God for guiding me on various decisions that I make for this organisation,

I try to be objective instead of being subjective in most of my decisions. Otherwise, life can be unbearable when you're on top in a corporation like NHC, which is more apolitical and surrounded with peoples' interest from all walks of life in our country. Despite what I have pointed out, I think I am not the right person to answer this question at least for now.

Who's who Tanzania:

"In light of the founding principles of NHC", what is the company's contribution towards the social-economic status of common Tanzanians?

MR. Mchechu:

NHC is the largest real estate developer in Tanzania and East Africa. It has a capital base of about \$1.45 billion which is equivalent to the GDP of some small countries in Africa. We have branches all over the country. Our current focus is on property development as opposed to the corporation's traditional landlord business approach.

We are focusing on developing office and retail spaces and also residential houses. On residential houses, we offer products cutting across the low, middle and higher income groups. It is understandable that majority of the people, will fall under the low income group.

Taking into account of this situation and in order to serve them appropriately, we have embarked on massive construction of affordable housing across the country. We are now constructing these houses in 14 regions and we expect to have similar projects in all regions by the end of this year. The lowest cost per unit is estimated to be 30 million shillings, but it will vary depending on the region and area.

We are also actively undertaking large projects such as building "Satellite Cities."

Marketing efforts for some of these projects have already started. This shows that NHC is now playing a critical role towards improving the social-economic status of Tanzanians and abiding by its founding principles.

Who's who Tanzania:

What do you take to be the turning point in your life?

MR. Mchechu:

The time when I was appointed to become a member of the management team at Standard Chartered Bank. I was only 29 years old when I got this promotion and in the same week my boss left me in charge for 2 weeks, as the Acting CEO of the bank. That was really a turning point for me. It was after those two weeks of acting as the CEO that I started reflecting on my vision in life. Then came the chance to join CBA which coincided with an opportunity to go and work abroad for Standard Chartered Bank.

I had a very clear plan of what I wanted to do by remaining in Tanzania and therefore decided to move to the smallest bank that was making a loss at that time. However and to the contrary, this was not a very difficult decision for me to make since I had a very clear objectives that I had set for myself. For sure my focus was there without blinking my eyes and since then, I have never looked back.

Who's who Tanzania:

How do you spend your time off duty Mr. Mchechu?

MR. Mchechu:

As you can see I hardly have free time. It's a public holiday today and am here working. The little free time that I get, I try to spend it with my family and friends. I am grateful to my understanding wife who is very supportive and has always remained so despite my busy and tight schedules.

Reading and cycling are my good hobbies, I enjoy reading autobiographies of other successful and influential individuals and I believe this is the easiest way to learn great things from great people. I also enjoy driving.

Who's who Tanzania:

Do you have any regrets in life?

MR. Mchechu:

As an individual not any, but as part of the society yes. There is one thing that I regret. And that is we as leaders in this country, are not telling our youth the truth. We need to educate our youths to understand that there's always a price to be paid for one to achieve success. Most youths in this country live in very unrealistic situations with unrealistic dreams.

They assume once they finish college/ university education, the government will offer them good jobs. But the reality is; there are a lot more other things the youth can do without relying on the government and still prosper in life.



Mohammed Gulam

“You need to be disciplined, you need to work hard, you need to be honest, and you need to be credible to attain success.(Mohammed Gulam Dewji)

At a tender age of 38, Mohammed Gulamabbas Dewji is one of the most successful young businessman not only in Tanzania, but to the entire African continent. A prodigy from an early age, an erudite businessman, philanthropist and politician, Mohammed Dewji has such rare characteristics to be found in one person. Mohammed Dewji, aka Mo, is the Group CEO of Mohammed Enterprises Tanzania Limited (METL). Under his leadership, METL employs more than 24,000 people and contributes 3.5% of Tanzania's GDP. His business empire is estimated at 1.3 billion dollars and still expanding with a projection of 5 billion dollars in revenues by 2018.

His diverse group of companies deal in trading, manufacturing, agriculture, financial services, real estate, mobile telephony and distribution in Tanzania and East and Central Africa. METL is undoubtedly one of the leading companies in Africa.

Mohammed Dewji has never settled for second best and has impacted the lives of thousands of people with his enthusiasm, good heart and his “forever better” motto which has brought him accolades. As a politician, Mohammed does not believe in rally and demonstration where empty promises are given and not fulfilled.

He believes in serving his people through redistributing his wealth to uplift the lives of the poor in his constituency as well as building a positive image of Tanzania through sports development.

But for him, education is the key to the future and he has campaigned to build more schools positively impacting on the lives of thousands of people in his constituency and Tanzania. He is the product of credible educational institutions in Tanzania and is a graduate of Georgetown University in the USA, the very same university attended by King Abdullah the 2nd of Jordan and Bill Clinton.

His religious beliefs are reflected in how he conducts his life and spends his wealth. He is a generous man with values, morals, and principals of moderation in life and his religion has helped him focus on helping the disadvantaged.

If all entrepreneurs emulated Mohammed Dewji, Tanzania could become a hub of success in a short time. He works tirelessly, ensuring he is very much a part of the office and a presence to his staff, which has ultimately been a factor in the success of this young man. He is always active, has an eye for opportunity and an astute business sense.

In short, he is one of the most respected young business moguls in Africa, as a mentor, politician and an emblem of humility and hard work. He talked with Who's Who Tanzania about what has brought him success.

Who's who Tanzania:

Hon. Dewji, millions of reader of Who's Who would like to know the true Mohammed. So who is the man everyone calls Mo?

Hon. Dewji:

I was born in 1975, in Singida as the second of six children in our family. My birth was not plain sailing. I was born on the table at my home and my poor mother went through a very difficult labour as the umbilical cord was around my neck and this caused complications. There were moments when they didn't know if we would survive but thank Allah here we are.

I lived in Singida until 1978 when I was three years old and later moved with my grandmother to Arusha. In Arusha I attended nursery and primary school at Arusha School. At that time it was one of the top primary schools in the country.

I came to Dar es Salaam and joined the International School of Tanganyika to do my 9th, 10th, 11th grade education and it was at IST that I started playing golf.

We went for golf tournaments in America and my father decided that we should remain there to study. My younger brother Ali and I went to a professional sports school in Tampa which taught golf and tennis.

We were there at the same time as Jennifer Capriati, who was the former world number one in tennis. I was accepted to Georgetown University, one of the top 20 schools in America.

I studied business and majored in finance and International business with a minor in Theology graduating in 1998. From there I got a job with JP Morgan Investment Bank on Wall Street. I worked for a few months and realized that it was really tough and I couldn't make ends meet because New York is very expensive. I was being paid USD40,000 a year plus a USD20,000 bonus as I worked 100 hours per week.

But I lost that USD20,000 in taxes and stayed in a small room in Manhattan costing over USD2,500 a month. At the end of the day I had very little money left for food and basic needs. Eventually I had to call my dad to send me money, and he refused.

Who's who Tanzania:

You left a job on Wall Street and came back to Tanzania. What did you have in mind when you returned and how has it worked out?

Hon. Dewji:

I came back from the States in 1999 and immediately joined my father's business. At the time he was generating revenue of USD30 million.

Today our revenues are USD1.3 billion and this contributes about 3.5% of Tanzania's GDP; plus we contribute 5% of formal employment, employing over 24,000 people.

On my return I made up my mind to visit my birth place, Singida. I had not been to Singida since 1978 and so all I had were childhood memories and what other people had said about the place.

But on my visit I came across something that surprised and shocked me; I saw an old man sitting around a puddle of dirty water. With the aid of a plate, he was collecting the dirty water and putting it into a bucket.

He explained that it was this water that the community were drinking. We ended up having a long discussion about the water accessibility problems and the old man requested I run for MP.

“Oh look here young man, I knew your grandfather, he is buried here. Your great grandfather's mother “mama Dewji” she's buried here as well. So why don't you run?” This got me thinking deeply about giving back to my country. When I came back to Dar es Salaam I told my father that I was considering running for parliament.

As you may guess, he did not like the idea. I recall he asked whether I had gone crazy, “We are business people and that's what we do.” Later he told me that if I want to run for parliament then I should pick a constituency in Dar es Salaam but I only wanted to be MP to help the people of Singida.

Having received my father's consent, I began my political life. I was elected in 2005 when access to water was only 23%; today it is over 83%. We are doing a lot of work in healthcare like fighting malaria and HIV/AIDS. We have also tried to improve the standard of education in the area. There were only two secondary schools in Singida when I began but now we have 22 schools and 50% of the children are under MP's scholarship. In the last eight years I have spent 4 million dollars of my own money on developing my constituency and its people.

Who's who Tanzania:

How much has US influenced you in terms of running your business here in Tanzania?

Hon. Dewji:

Georgetown has had a lot of influence on me especially as it was very competitive. You might think you're smart but every other student is as smart or even better. Usually when you score 91% and above you get an A, but in Georgetown, that's not the case.

The principle is that only 6% of the whole class gets an A, so if you have 92% and there are 6 other students above 92% then you get an A minus. So firstly, it's highly competitive, secondly, it has top class education programmes, thirdly, there are top class professors and fourthly, it's a very cosmopolitan University.

Georgetown Alumni consist of high profile figures such as Henry Kissinger, Madelyn Albright, Bill Clinton, King Abdallah and the Presidents of Argentina and Philippines were all part of Georgetown University.

Who's who Tanzania:

Do you plan to go back to school?

Hon. Dewji:

I did 4 years at Georgetown University, I have not done my Masters and I don't think I will. As much as I want to, it's just not possible. I am very involved in the business and political affairs and studying would affect my work.

Who's who Tanzania:

Tell us about your normal daily routine?

Hon. Dewji:

My normal day starts at 5am and I'm usually at office by 6am. I go to the gym at 1pm for an hour every day. I run 3 or 4 km a day and I do weights and head back to office. Usually, I put in about 80-90 hours of work a week.

Who's who Tanzania:

You are a successful and inspirational icon but we believe you also have someone who has inspired you.

Tell us some of the most inspirational figures in your life?

Hon. Dewji:

My father is the most important person in my life. I look up to him and he's always been there for me.

What I am is because of him. My mother is much calmer than my father. I have taken after that soft side of her.

Every time I've been in a difficult situation, she's always been supportive; she prays for me so I give her equal importance if not more. And of course there's my wife who is so tolerant.

I'm always travelling so it's been her work to raise our children.

Today I'm in Dodoma, tomorrow on the road driving to Singida and half the time out of the country. When I am here in the country, I leave the house before everybody wakes up in the morning and I come home to find everybody in bed except for her waiting for me. Yes, my parents have done a lot but my wife is a blessing.

Who's who Tanzania:

You are among the most inspirational people in this country. What is your advice to people especially the young upcoming citizens?

Hon. Dewji:

My advice is that you cannot have success overnight, the road to glory demands that you build it block by block. You need to be disciplined, you need to work hard, you need to be honest and you need to be credible to attain success. There is no short cut. You have to plan your path and walk the walk. It's not about talking. You have to have a strategy and destination in mind. Then you draw out a road map to get you there.

We are very lucky people to be in Tanzania and East Africa. We're in the right place at the right time because for the next 10 years Africa is going to be at the frontier of world growth. The youth in Tanzania have to develop ideas and work very hard to realise their ideas.

Who's who Tanzania:

We have elections next year.

Do you hope to be re-elected?

Hon. Dewji:

(smiling) It is the people's voice to decide.

But I'm willing to serve if called upon by them.



Eng. Ali Mufuruki

The salaries in the 80's were too low even for an engineer heading a department like I was and life was very expensive.

Ali Mufuruki is the founder and executive chairman Infotech Investment Group. He embodies the Tanzanian entrepreneurial spirit and business vision. Looking at the way Mufuruki does business, one concludes that he is a born businessman although as he puts it himself business was never his first career choice.

The business portfolio of Ali Mufuruki includes investment in Telecom and Entertainment, Hospitality, IT, Retails, Clothing (the Levi's and Woolworths stores in Uganda and Tanzania), and real estate.

Ali Mufuruki is one of the very few successful entrepreneurs to be emulated.

His entrepreneurial flair has seen him become the director and chairman of many companies, foundations and forums. He is the founding chairman of Tanzania CEOs Roundtable; a forum that brings together top companies CEOs in Tanzania. He also sits on the board of different companies in East Africa, Europe and USA.

Ali Mufuruki was born of a humble background but managed to rise to fame and glory through the dint of hard work and determination.

Very humble, kind and good at maintaining contact with other people. He is a business mentor, icon and possesses most of the virtues that people admire. Who's Who Tanzanian caught up with him and here is a narration of his success story.

Who's who Tanzania:

Readers would want to know who Ali Mufuruki is. So could you give us a belief background of yourself?

Eng. Ali Mufuruki:

I was born in a small village called Kanyinya overlooking Kemondo Bay on the western shores of Lake Victoria in Bukoba District, Northern Tanzania. I spent the first 13 years of my life with my grandmother who we lovingly calling Ma-Yustina.

The youth and my children will never understand what it was like back then. Village life was interesting because people lived in an active communal life with active participation, sharing, celebrations and mourning. In general the social life in the village was like one big family.

Who's who Tanzania:

"Becoming an engineer calls for hard work as a student and at other levels." How was it possible for a boy from the shores of Victoria to make it in such a tough profession?

Eng. Ali Mufuruki:

I began formal education at the age of six at Kansene Muslim Lower Primary School and later joined Katerero Upper Primary School some 8 kilometers away from my village. I joined Kahororo secondary school near Bukoba town in 1972 at the age of 13 years. At that time it was



very common for people to join school late and I remember some of my classmates at Kahororo were 18 years and above. I later joined Lake secondary and it's there I completed my Form Four in 1976.

From Lake secondary school, I went to Old Moshi high school for my Advanced Level education. I took the PCM (Physics, Chemistry and Mathematics) combination. I was good in these subjects and like at my "O" level, I passed my advanced exams with flying colors. I was one of the top 3 students in the whole country in 1978.

After high school, I received an offer through the National Development Corporation (NDC) to be interviewed for a scholarship from the Government of the Federal Republic of Germany which was awarding scholarships to five or six exceptionally performing high school science students every year. On the 4th of June 1980, I landed in Germany to start my studies in Mechanical Engineering Design at Reutlingen University.

After graduation in early 1986, I got a job as a young engineer at the Sindelfingen plant of luxury car maker Daimler Benz and was offered a full time contract after a one year trial but I preferred to come back home and practice Engineering here.

I returned in early 1987 and reported directly to NDC who were the official sponsors of my scholarship and they found me an engineering job at National Engineering Company (NECO) on Nyerere Road.

Who's who Tanzania:

Most young Tanzanians wish for nothing more than become an Engineer. What forced a Germany trained Engineer like you to turn to business for a living?

Eng: Ali Mufuruki:

The reason was purely economic survival. The salaries in the 80's were too low even for an engineer heading a department like I was and life was very expensive. As a Head of Department of Mechanical Engineering Design, I was earning just about Tshs 6,800 after taxes per month and there was no way I could survive on such a salary.

Imagine I had a small car that I had bought while in Germany and it required Tshs20, 000 worth of petrol every month and yet my salary was only Tshs6, 800 so I used the savings I had made while in Germany to support myself while working at NECO and very soon I realized I was running out of money and needed to do something or perish.

So disappointed and desperate I left my engineering job after hardly 18 months and the rest is now history

Who's who Tanzania:

Many people fear leaving the security of a monthly paying job, how easy was it for you to leave NDC?

Eng. Ali Mufuruki:

As I said early, starting a business was an act of desperation. I was looking at the possibility of starvation, not being able to service my car the next time it broke down, right up to not getting treatment the next time I fell ill. And I had many people I was supporting. I remember having to discuss it with some of my colleagues, very good friends, some of them were working with me at NECO and they told me it would be a crazy act to leave my job to join business during such uncertain times. I was living in a company house on

the Masaki Peninsula, had a social status as a senior manager in a state owned company and that complicated my decision but my mind was made up, I had to go.

I set up a computer services company "which wasn't exactly my specialization" but it is technology I had been exposed to while working at Daimler Benz in Germany. Only a few government offices and a few donor-funded projects had computers back then and even then they were not using them fully because people were not trained to use them.

I didn't have an office or a team. I didn't need a lot of capital to get started actually. I needed Tshs20, 000 for opening a bank account for the company, which I took from what was left on my savings account and with that the first bank account of Infotech Computers Limited was opened at the NBC Pugu Rd Branch.

After a year I started talks with Siemens of Germany about the possibility of representing them here (Tanzania) and because of my German connections and because Siemens was not represented here, they gave me the dealership.

I remember in the first year the turnover was Tshs900,000 that was in 1989. It's not a lot of money when you're paying rent of Tshs150,000 a month for the office. By 1999 (10 years later) we had grown so many times almost a 1000 times and our turnover was in excess of a billion Tshs and the company was employing more than 30 people. We had fully fledged departments for training, technical service, marketing and customer care.

Who's who Tanzania:

Do you describe the business dealing with Siemens as the turning point in your business carrier?

Eng: Ali Mufuruki:

I wouldn't say so; but they helped me a lot because all other big brands were taken. IBM and Wang Computers if you remember those were the big names back then and that was before Compaq, Dell and Apple; so it was not easy to get a brand that was credible to become a dealer for, so when they allowed me to use that brand and become their representative here I felt that they were doing me a favour.

Who's who Tanzania:

Take us through the growth of your business in the last twenty years. From the one man show to hundreds

Eng. Ali Mufuruki:

We started doing retail business in 1999 and when we opened the first Woolworths store in this country in the PPF Tower complex in downtown Dar, it became the first formal retail outlet in the history of Tanzania.

Before that we never had a department store where you could walk in and simply pick what you want; go to the fitting room and later to the till point to pay if you liked your choice. We didn't have that kind of culture in this country. We wanted to add a few more stores then but we realised that most of the cities in the country were not ready for formal retail.

To support our need to expand, we looked for retail opportunities in Uganda. Nairobi already had a Woolworths store owned by the

House on Pilkington Avenue and another at the Garden City Mall both in Central Kampala in 2002. Unfortunately the store at Workers House didn't do quite well, we had to shut it down within 2 years. In December 2011 we opened another store at the Metroplex Shopping Mall in Naalya area of Kampala and this became the largest WOOLWORTHS store in Africa outside South Africa.

That is how we were able to expand our business otherwise we were constrained because we were not able to expand by adding more trading outlets in Tanzania that is why we decided to expand regionally. We are constantly working and now we are looking to expand into Mwanza, Moshi, and Dodoma. We are working with real estate developers now that there is a bit of real estate development going on.

Who's who Tanzania:

Any serious challenges, of course businesswise?

Eng. Ali Mufuruki:

Yes, there is one major problem and that is human resource. Human resource capability is a big challenge especially in this country. When you grow a business it outstrips your capacity to manage it yourself and you have to rely on other people to help manage it for you.

I can not be here in Dar es Salaam and still want to manage the business in Arusha, Mwanza and Kampala directly. I have to be able to put together a team that can run that business for me in a very transparent and efficient way.

We have struggled in the last 14 years as a business, especially in Tanzania to get capable people to help run this business. The Uganda business for example has been under the management of Ugandans from day one till this day.

It has been growing very well, it has overcome a lot of challenges but I don't worry half as much about Uganda as I worry about Tanzania.

An expatriate heads the Tanzania business. We have tried to develop our own people but they just don't step up to the challenge and schools are not producing good quality graduates.

Who's who Tanzania:

What is your advice to people in this country mostly the young upcoming citizens?

Eng. Ali Mufuruki:

Young people everywhere are driven by the desire to succeed and this is a good thing. I see however people who want to succeed at any cost; without regard to morality or ethics. My advice to them is that success requires three things:

The first is hard work. You have to be able to work very hard and there is no limit to how hard it can be; back breaking hard so one has to be prepared for it.

The other is discipline. Hard work can always produce results but to sustain those good results you have to be disciplined and being disciplined means; the way you behave, the way you manage your life and the financial discipline; how you use your money.

The other intangible thing but in my opinion is probably the most important is Integrity. That is the biggest asset a human being can have and I have found it to be true in my life. People should be able to trust you with their money, secrets and even their life. I find that incredibly powerful because people will come to you with money; looking for a business partner but they can only work with somebody they trust.

Who's who Tanzania:

We believe you have someone who has inspired you, who are the most inspirational figures in your life?

Eng. Ali Mufuruki:

There are very many people that have made a difference in my life: Friends and family but most important is my wife. She's the only person I know, who I have been with during the last 20 years and a lot of things have happened during the last 20 years. She has provided a lot of support to me emotionally, workwise and most importantly; she has built our family and kept it together. She is the real reason I am able to do what I do.





Agriculture Sector, with annual growth rate of 6%, accounts for nearly half of national GDP contribution, 70% of rural household income, and absorbs 80% of the entire workforce. Lately, the government introduced a special agricultural revolution initiative, namely "Kilimo Kwanza", with the aim of commercializing agriculture and improving cultivation methods of peasant farmers to supplement agribusiness and assure the country of self-sufficiency in food supplies. Agricultural and livestock development is the leading economic sector in Tanzania and remains critical for achieving sustained growth, poverty reduction, and rural development.

Several reforms have been undertaken in this sector, such as review of land laws to allow for long term leases for foreign companies and redefining the role of government and the private sector that allow for the latter to participate in production, processing, and marketing, while the former retain regulatory and public support functions. Tanzania has enormous water resources potential.

Water for irrigation can be obtained in flood basins of rivers and lakes as well as from underground sources.

Potential irrigable farmland in Tanzania is approximately 29 million hectares, out of which only 280,000 hectares are under irrigation farming.

This provides for high agricultural investment opportunities. In addition to the following specific investment opportunities available, this sector offers varying business avenues, such as importing modern-and-efficient farming equipment, for instance tractors and power tillers; providing training of modern farming, for example, how to use appropriate irrigation technology, etc.

www.tic.co.tz

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Source: www.actanzania.





TANZANIA BUREAU OF STANDARDS

CONSUMERS HAVE RIGHTS AND RESPONSIBILITY ON QUALITY PRODUCTS AND SERVICES THEY GET FROM THE MARKET

BY: NICKONIA MWABUKA, (SENIOR STANDARDS OFFICER)

It is a practice to come across people complaining of having been supplied with poor quality products for which they have paid full price. Similarly some people are seen grumbling that they have paid full fare but their bus and train seats were very uncomfortable. So people do not get the full worth of their paid money for products/services. Don't they have a right to get the full value of their money spent for the products and services they want to avail of? Obvious it is a must! But what is a problem?

With creation of the Tanzania Bureau of Standards (TBS) and other public agencies, people themselves are responsible for the inappropriate and quality of products and services they want to purchase. The problem may be consumers do not know full details of the products or services they are interested in. Sometimes, consumers take the delivery of products or avail of the services without caring for their quality. Is it not their responsibility to give full details of the products and services required by them? Again it is a must for consumers to get what they have paid for.

The concept of a consumer may vary significantly by context of application. In this context let us define a consumer as a person or group of people who are the final users of products and or services generated within a social system.

The academic definition may go beyond this meaning depending on the application.

Today consumers face various problems on account of competition in the market, misleading advertisements, availability of inferior quality products and services. Hence protection of consumers' interest is of paramount importance by the Government through various institutions, including TBS. The aim is to safeguard the interest of consumers and industries on quality issues.

TBS recognizes the RIGHTS of consumers as a major key on quality to protect consumers from poor quality products. In other words, if consumers are to protect themselves from being exploited or cheated, from poor quality products, they have to understand their rights on quality issues. This will ensure that sellers of products and service providers are more careful in dealing with consumers. They buy products and services which meet customer, statutory and standards requirement, finally customers get satisfied.

For example, one of the RIGHTS of consumers is to choose the products and services he/she wants to buy and use. Customer need to understand the quality indicators of the products and services before deciding to use it. If you are aware of this right, you may ask for different varieties of the same product and read/observe quality

indicators or in the case of supermarkets shops, make sure that you look on quality indicators of the product, so that you choose what you like. Sometimes, shopkeepers try to sell a particular brand of product on which they get higher commission on sale, without considering the issue of quality.

This practice can be prevented if you exercise your right to choose the product and visit other shops if one shop does not have a large variety of the product. The right to choose if properly applied, consumer will be able to penalise poor products in the market. The result is the product die a natural death in the market, which will reduce poor quality products from the market. This is a complementary to TBS efforts on quality control of poor quality products.

Consumers have the right to be informed about the quantity, quality, purity, standard or grade and price of the products available so that they can make proper choice before buying any product.

This information is available on the labels of the products. Where necessary, the consumer must be informed about the safety precautions to be taken while using the product. This lead to avoid injury and health effect to consumers. Taking the example of gas cylinder, the supplier must inform the user to stop the flow of gas with the help of the regulator when it is not in use.

Some products carry the "tbs" mark, this is a guarantee to consumers for the quality, indicating that such products have undergone thorough inspection, re-inspection through market surveillance and testing for conformity to respective standards. Such products if found substandard there are measures to be taken by TBS for remedial action.

Every consumer has the right to choose the products needed from a wide variety of similar products. Very often dealers and traders try to use marketing tools to sell products of poor quality on the ignorance of consumers for quality. Sometimes, consumers are also carried away by advertisements on the media like TV. These possibilities can be avoided if consumers are conscious of this right. Consumers have the right to be heard. Broadly speaking, this right means that consumers have a right to be consulted by public bodies when decisions and policies are made affecting consumer interests. At TBS consumers are invited to prepare national standards, and all stakeholders are invited during the pre-seminars for the implementation of such standards.

Through this process consumers and traders are clarified on issues not known to them for implementation. Currently TBS is implementing the Pre-shipment verification of conformity (PVOC), whereby all stake-

holders have been involved in the pre-seminar before the excise starts in February 2012. Also, consumers have a right to be heard by manufacturers, dealers and advertisers about their opinion on production, marketing and quality required. Thirdly, consumers have the right to be heard in legal proceedings in law courts dealing with consumer complaints.

If and when any consumer has a complaint or grievance due to unfair trade practices like charging higher price, selling of poor quality or unsafe products, lack of regularity in supply of services etc. or if he has suffered loss or injury due to defective products, he has the right to seek remedies. He also has the right to seek legal remedies in the appropriate courts of law. Through this right the consumers are assured that their complaints will receive due attention.

To prevent market malpractices and exploitation of consumers, consumer awareness and education are essentially required. TBS has been educating consumers through different occasions and media.


Most importance is consumer participation in understanding their right on quality issues.



NATIONAL DEVELOPMENT CORPORATION



NDC Managing Director, Mr. Gideon Haseni exchanging documents with Nava Bharat Singapore CEO, Mr. Devinen Ashwin after signing a joint venture Agreement to establish Palm Oil Plantation and processing factory



NDC Establishment

NATIONAL DEVELOPMENT CORPORATION

Vision

Leading industrialization of Tanzania

Mission

Implementing strategic industrial development projects in partnership with private sectors.

Motto

Join us in industrializing Tanzania



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The NDC is a central government's business corporation established in 1962 and later re-incorporated in 1965 to catalyse economic development in all the sectors of the economy. It is an economic development entity established as a statutory corporation to initiate, develop and guide the implementation of economically viable projects in partnership with private sector.

The Mandate

Through the Cabinet Memorandum No.06/1996 of 1996 redefined NDC to take a leading role in industrialization of the country. The mandate stipulates that NDC shall play a key role to develop new projects in all areas of the economy starting with Liganga iron ore, Mchuchuma coal and Lake Natron soda ash projects in partnership with the private sector. The Corporation major focus is in areas of mining, energy/power, manufacturing, value addition, infrastructure, industrial feedstock including Agriculture into Agribusiness, Livestock and forestry, and human capital development. Priority is given to projects that have significant impact on the economy, exploit indigenous natural resources, and create jobs and skills transfer.

Key Projects

- Liganga Iron Ore
- Mchuchuma Coal
- Singida Wind Power
- Biolarvicide Factory
- Revival of a tyre manufacturing factory
- Lake Natron and Engaruka Soda Ash and Agribusiness (Oil Palm)

We implement Strategic Industrial Development projects in Partnership with Private Sector on a PPP basis.

EXPORT PROCESSING ZONES AUTHORITY (EPZA)

Tanzania: unrivaled investment destination of choice

Tanzania, endowed with abundant natural resources, offers the most conducive environment for investors to realize their entrepreneurial ambitions.

EPZA is an investment promotion agency of choice with an investor centred culture to help investors achieve their aspirations. Tanzania's enabling policies, unmatched peace and stability coupled with readily available natural resources and strategic geographical location will enable investments to grow speedily.

The Government of Tanzania, through its export zones' promotion agency, the Export Processing Zones Authority (EPZA), assures that, in addition to attractive incentive packages, investors enjoy uninterrupted access to serviced industrial parks and professional services for, at EPZA, we believe in supporting our investors' aspirations.

As one of the leading East African investment destination, Tanzania is keen to cultivate a suitable investment climate that will help investors to capitalize on untapped opportunities in East Africa and the whole of the African continent. We warmly welcome you, through EPZA, to invest in Tanzania.

EPZA in a nutshell

The Government of Tanzania established the Export Processing Zones Authority (EPZA) an autonomous government agency under the Ministry of Industry and Trade in 2006 for the purpose of administering the Export Processing Zones (EPZ) programme following the amendment of the EPZA Act of 2006. But, the amendments of the Export Processing Zone and Special Economic Zone (SEZ) Acts of 2011 gave EPZA additional mandate to supervise the SEZ programme.

The key objectives of EPZA are to attract and promote export oriented investments through EPZ and SEZ programmes, facilitate investors under EPZ and SEZ programmes as well as issue EPZ and SEZ licences to investors.

SEZ programme explained

The government of Tanzania established SEZ programme in 2006 strategically to achieve her mini-tiger plan by 2020, the objective being to promote quick and significant progress in economic growth, export earnings and employment creation as well as attract private investment in the form of Foreign Direct Investments (FDIs) and Domestic Direct Investments (DDIs) from all productive and service sectors.

The special economic zone, a geographical area that has more liberal economic laws than the country's typical laws, is a development tool that promotes rapid economic growth using fiscal and business incentives to attract investments and technologies.

The zones act as investors' magnet, attracting investments towards specially designated areas with quality infrastructure, attractive fiscal packages, business support services, cluster formation and minimal regulations.

As the SEZ programme accommodates a wider range of activities than EPZ does, it's evident that SEZ will immensely contribute to the achievement of the 2020 Vision that seeks to transform Tanzania into a globally competitive country.

Special economic zones include: Export Processing Zones, Free ports, Free Trade Zones, Industrial Parks, Regional Headquarters, Science and Technology Parks, ICT Parks, Agricultural Free Zones, Tourism Development Zones and Business Incubation.

Major SEZ projects

BAGAMOYO SEZ

EPZA has earmarked 9,000 hectares at Bagamoyo's Mbegani area for the mega project, which is expected to transform the historical district into a busy commercial hub.

A modern port and international airport are planned to support the envisaged SEZ that lies 40 kilometres from Dar es Salaam.

The authority has allocated 2,908 hectares for social infrastructure residences, schools, hospitals and entertainment centres while the 6,000 hectares are for industries.

The government will develop the off-site and major on-site infrastructure for the investors. The government of Tanzania through EPZA is inviting investors to lease plots of 100 hectares and above to develop SEZ industrial parks for own use or lease. The port, airport, EPZ or SEZ industrial, commercial, tourist and ICT parks as well as hotels, warehouses, banks, schools and housing estates are the facilities required at the area.

MTWARA SEZ

The Special Economic Zone, planned for set up near Mtwara Port, will be built on a 2,650-hectare land to support the Mtwara Corridor that links Mozambique, Malawi, Zambia and Congo. The Mtwara SEZ is an integrated project comprising the Freeport, Industrial Parks, Technological Parks, Tourism Parks and Logistics Centres. True, the oil and gas endowed Mtwara has become a centre of attraction to investors with burning desires to set up businesses in the southern region. EPZA therefore invites companies providing services and supplies to the oil and gas exploration companies to relocate to the Mtwara Freeport facility.

KIGOMA SEZ

With a port on Lake Tanganyika, Tanzania's Kigoma region that borders Burundi, Democratic Republic of Congo and Zambia, has earmarked 3,000 hectares for the SEZ project whose feasibility study and the first phase of the Master Plan are already complete.

The area on western Tanzania will be developed into an industrial cum commercial complex to serve as a trade hub for the neighbouring countries. Investors are therefore invited to develop Kigoma Port, SEZ/EPZ industrial, commercial, tourist and ICT parks as well as warehouses, hotels, banks, schools, hospitals and housing estates. Detailed information land use plan and feasibility study report on the project can be obtained from EPZA offices or website www.epza.co.tz.

SEZ incentives

Investors under SEZ programme enjoy a pack of lucrative investment incentives depending on the nature of the investment operations. The SEZ Act 2006 puts the available incentives into three categories:

Category A: Infrastructure Development

Investors in the development of infrastructure are entitled to exemptions from:

- Taxes and duties on all capital goods related to SEZs
- Corporate tax for 10 years.
- Withholding tax on rent, dividends and interests for 10 years.
- Property tax for 10 years.
- VAT on utility charges.
- Pre-shipment or destination inspection requirements.

Category B: Production for sale into the customs territory

Investors who produce for sale into the customs territory enjoy:

- Remission of custom duty, VAT and other taxes on raw materials and goods of capital nature related to production in zone.
- Exemption from withholding tax on interest on foreign sourced loans.
- Exemption from pre-shipment or destination inspection requirements.
- On-site inspection of goods in the Zone.
- Unconditional transferability of profits, dividends and royalties.
- Provision of visa to key personnel at the point of entry.
- One stop service centre in the zone.

Category C: Investors producing for export market

- Exemption from corporate tax for 10 yrs.
- Exemption from withholding tax on rent, dividends and interests, for 10 years.
- Remission of custom duty, VAT and other taxes on raw materials and goods of capital nature related to production in SEZs.
- Exemption from taxes and levies imposed by Local Government Authorities on products produced in SEZs.
- Exemption from VAT on utility and wharfage charges.
- Exemption from pre-shipment or destination inspection requirements.
- Unconditional transferability of profits, dividends, royalties, etc.
- On-site customs inspection in the Zones.
- One stop service centre in the zone.
- Eligibility for SEZ
- All investors qualify to invest under the SEZ scheme provided they fulfil the below simple requirements:
- The investment must be new.
- Annual turnover of at least 100,000 US dollars for local investors and at least 500,000 US dollars for foreigners

- Adequate environmental protection systems.
- Utilisation of modern production machinery and process.
- Investments be located in SEZ industrial parks.

Procedures to join SEZ programme

There are few and simple steps that investors interested to operate under the SEZ scheme have to follow:

- Make an inquiry on the programme and its operation by visiting EPZA offices or website—www.epza.co.tz.
- Submit an investment proposal detailing the type of business to be conducted, type of goods to be produced or processed, production volume, markets, business location and production process
- EPZA evaluates the project and provides the investor with a letter of approval within 14 days.
- Investor incorporates the SEZ company, locates a zone and secures an environmental approval certificate, if required
- For stand alone and Zone developers, EPZA facilitates declaration of land by the Minister for Industry, Trade and Marketing.
- Investor pays license fees and gets license. Once the company gets the SEZ licence it directly goes into business as there is no requirement for any additional paper work.

Priority sectors for SEZ investments

- Agriculture and agro-processing
- Industrial manufacturing
- Tourism
- Commerce
- Forestry
- ICT
- Banking and Financial Centres

EPZ programme explained

The government of Tanzania established the Export Processing Zones (EPZ) scheme in 2002 following the enactment of the Export Processing Zones Act of 2002 to promote export oriented investments in the designated zones, with the views of boosting the country's international competitiveness in export led economic growth.

Objectives of EPZ scheme

The objectives behind establishment of EPZ programme are to:

- Attract and encourage transfer of new technology,
- Attract and promote investment for export-led industrialisation,
- Create and expand foreign exchange earnings,
- Develop skilled labour, create and increase employment,
- Foster linkages of the local economy with the international market
- Promote processing of local raw materials for export

Eligibility for EPZ programme

- Be a new investment
- At least 80 per cent of goods produced/processed be exported
- Annual export turnover should be at least 100,000 US dollars for local investors and at least 500,000 US dollars for foreign investors.

EPZ incentives

Investors under Tanzania's EPZ programme are automatically entitled to benefit from incentives, which the government has intentionally designed to create business-friendly environment and profitable operations. The incentives, as provided under the EPZ Act 2002 (amendments), are:

- Remission of customs duty, VAT and any other tax charged on raw materials and goods of capital nature.
- Exemption from payment of corporate tax for an initial period of 10 years.
- Exemption from payment of withholding tax on rent, dividends and interest for first 10 years.
- Exemption from payment of all taxes and levies imposed by local government authorities for goods and services produced in the EPZs for the period of 10 years.
- Access to the export credit guarantee scheme.
- Exemption from pre-shipment or destination inspection requirements.
- On-site customs inspection of goods in the EPZs.
- Provision of temporary visas at point of entry to key technical, management and training staff for a maximum period of 60 days.
- Remission of customs duty, VAT and any other tax payable in respect of importation of one administrative vehicle; ambulances; firefighting equipment vehicles; and up to two buses.
- Treatment of goods destined into EPZs as transit cargo.
- Exemption from VAT on utility and wharfage charges.
- Access to competitive, modern and reliable services available within the EPZs.

EPZ investment procedures

The investor must submit applications accompanied by a copy of the company's memorandum and articles of association, certificate of incorporation, environmental clearance certificate and a business plan indicating the type of goods to be produced or processed, production volume of exports, location and EPZ area where the business is intended to be carried on as well as type and raw materials to be used in production.

EPZ investor categories

Investors under EPZ programme are classified into three categories: developer, operator and service provider depending on the nature of business they undertake.

Developer's license

This is provided to investors who are investing in infrastructure development like construction of industrial buildings and warehouses, development of internal roads, landscaping and fencing as well as provision of utilities power, water, sewerage systems and telecommunications.

Operator's license

Investors undertaking manufacturing operations under EPZ get operator's licence. Their operations may include manufacturing or processing, commercial activities like breaking bulk, repackaging, re-labeling and trading, export-oriented services brokerage, information, consultancy and repair services.

Service Provider's license

This is for investors providing services and utilities to EPZ and SEZ investors within the zones, with their services ranging from banking, insurance and ICT.

EPZ set ups

There are two set ups industrial park and stand alone under EPZ scheme from which investors can choose to operate. The EPZ Industrial Parks allow investors to locate their operations within the designated zone together with other investors, sharing common infrastructure facilities and utilities. There are about six EPZs industrial parks in Tanzania.

Benjamin William Mkapa Special Economic Zone, Hifadhi EPZ, Millennium Business Park, Kisongo EPZ, Kamal Industrial Park and Global Industrial Park.

The EPZ Stand Alone is where EPZA allows single factory units not located within the zones to operate their businesses elsewhere outside the EPZ industrial parks, with EPZA facilitating the declarations for such areas.

EPZ joining procedures

Procedures for joining EPZ programme are short, simple and streamlined to make it easier for prospective investors to begin operations within the shortest time possible. The investors have to follow the steps below to join EPZ scheme:

- Inquire about the programme and its operation by visiting EPZA offices or website www.epza.co.tz
- Submit an investment proposal detailing the type of business to be conducted, type of goods to be produced or processed, production volume, volume of exports, location from where the business is expected to operate and production process to be used
- EPZA evaluates the project and gives the investor a letter of approval within 14 days.
- Incorporate EPZ company, locate a zone and obtains environmental approval certificate, if required
- Investor pays license fees and gets license. Once the company acquires the EPZ license it directly goes to operations as there is no any additional paper work
- Investor begins operations.
- For stand alone and Zone developers, EPZA facilitates declaration of land by Minister for Industry, Trade and Marketing.

SEZ, EPZ compared

While EPZ scheme promotes export oriented investments in manufacturing within designated zones to create international competitiveness for export led economic growth, the SEZ programme, on the other hand, promotes multi-sectoral investment for domestic and foreign markets. Unlike EPZ that requires export of 80 per cent of all goods produced, there is no such restriction on SEZ investors under SEZ, investors can offload 100 per cent of the products on the domestic market.

Designated EPZ, SEZ areas in Tanzania mainland

Mbegani - Coast region
Malula - Arusha
KIA - Kilimanjaro
Kiyegeya - Morogoro
Bunda, Tairo - Mara
Mtwara Port - Mtwara
Ujiji - Kigoma
Kitengule - Kagera
Luwawasi Mkuzo - Ruvuma
Neema - Tanga
Usagara, Nyang'omango - Mwanza
Iwambi - Mbeya
Manyoni - Singida
Kahama - Shinyanga
Kilolo, Viwengi - Iringa
Mererani/Simanjiro - Manyara
Ngongo - Lindi

Opportunity to invest in existing SEZ and EPZ industrial parks

Investors are welcome to establish manufacturing units in the existing industrial parks. The SEZ/EPZ parks below offer serviced land, industrial buildings and warehouses to investors.

1. Benjamin William Mkapa SEZ (Dar es Salaam)
2. Millennium Business Park (Dar es Salaam)
3. Hifadhi EPZ Park (Dar es Salaam)
4. Kisongo EPZ Park (Arusha)
5. Global Industrial Park EPZ (Mkuranga)
6. Kamal Industrial Estate EPZ (Bagamoyo)
7. Kigoma SEZ

Opportunity to construct Single Factory Unit

Investors are also invited to construct EPZ factories at any geographical location in Tanzania, Stand Alone EPZs. Tanzania too invites investors to provide utility services; power, water and telecommunications in EPZs on commercial basis.

WORLD CLASS INDUSTRIAL PARKS AVAILABLE FOR LEASE IN TANZANIA

Millennium Business Park Dar es Salaam

Located 13 kilometres from the port and 15 kilometres from the airport, the Business Millennium Park that boasts of superior infrastructure offers factory space for lease at 6 US dollars per square metre.

Hifadhi EPZ Dar es Salaam

The park is located within 12 kilometres from the port and 14 kilometres from the airport, with superior infrastructure and provides factory space for lease at 4 US dollars per square metre.

Kamal Industrial Estate EPZ Bagamoyo

The 279-acre park in Bagamoyo, which boasts access roads, power, water and gas, has serviced plots for sale at 59 US dollars per square metre. The park is located in Bagamoyo, 40 kilometres North of Dar es Salaam.

Global Industrial Park EPZ Mkuranga

The 25-acre park located in Mkuranga, some 25 kilometres South of Dar es Salaam has access roads, power, water and gas and offers serviced plots for sale at 60 US dollars per square metre.

Why invest in Tanzanian SEZs/EPZs

Tanzania, with unrivaled attractive investment climate to investors, is the precise choice for investors looking for low cost, efficient production and appropriate service location for international competitiveness. There are many reasons to why investors should opt for Tanzanian SEZs/EPZs over other competing countries with similar services:

- Abundant natural wealth that offers immense investment opportunities to investors; arable land, availability of raw materials and its strategic location, with a number of landlocked countries relying on Dar es Salaam Port.
- Access to preferential trade markets US's African Growth and Opportunity Act (AGOA), European Everything But Arms (EBA), Japan, SADC and East African Community.
- Political stability of over 50 years.
- Simplified bureaucracy as all the activities are streamlined through EPZA
- World Class infrastructure in the zones.
- Lucrative incentive packages.
- Investment guarantees and settlement of disputes Tanzania being a member of the International Council for Settlement of Disputes (ICSID), investments in the country are guaranteed against political risks of nationalisation and expropriation.
- Full protection to investment and property through the constitution.

Source: www.epza

Benjamin William Mkapa SEZ (Dar es Salaam)





With Tanzanians' intent to improve roads, the demand for constructing roads is very high. Good trunk roads are needed not only to connect regions but also the demand is increasing in also connecting district headquarters.

New skyscraper construction in Dar es Salaam.

The demand therefore is huge in investment in road construction even if to facilitate transport of produce from rural to district markets, and to facilitate economic activities. While the Government reserves a substantial amount of its budget for road construction each year, there is also a room for those construction companies that source funds in special arrangements from their native countries. Civil construction is also booming for both commercial and residential buildings to accommodate for the high demand for office premises as well as residential houses. Some

specific investment areas in the construction sector involve to:

- Construct tarmac and non-tarmac roads to connect districts, regions, and other nations
- Build housing estates
- Construct residential apartments
- Build office buildings
- Construct conference and banquet facilities
- Build shopping malls
- Construct movie theatres and entertainment facilities
- Build hotels
- Construct mixed use real estate properties
- Offer construction support services, such as financing and provision of construction materials.

Source: www.tic.co.tz

Advent Construction Limited

Registration Number: B1/0096/03/2009
P.O. BOX 8702 NKRUMAH STREET
Tel: +255 22 2600640
+ 255 784 406840/0774 271684
Dar es Salaam, Tanzania
NO. 2243/201
Email: info@adventconstructions.com
Website: www.adventconstructions.com

African Real Estate Company Limited

Registration Number: B1/0067/03/2004
P.O. BOX 5297
Tel: +255 22-2137528 / 22 2121953
+255 715 901303
Town/Village: DSM
Plot No. 2080/148, Jamhuri
Kitumbini Street,
East African Apartment Building
Dar es Salaam, Tanzania
Email: areco@cats-net.com

Afriq Engineering

Registration Number: B1/0081/07/2007
P.O. Box 9591
Plot No 5, Block A, Shekilango Road Sinza,
Makaburini - Sinza
Tel: +255 22 2668501 / +255 754 336415
+255 754 313625
Dar es Salaam, Tanzania
Email: afriq_engineering@yahoo.com

Al Hussein Construction Limited

Registration Number: B1/0117/11/2011
P.O. Box 8772
Nyerere Road, Vivunguti
13F Sido Industrial Complex
Tel: 022-2862795 / 0714-002266
Dar es Salaam, Tanzania
Email: goharmt@hotmail.com
Registration Number: B1/0102/10/2009
PLOT NO. 3, MANDELA ROAD
BUGURUNI - DSM
P.O. BOX 10761
Tel: +255 22 2860405/6 / +255 732 992373
Dar es Salaam, Tanzania
Email: info@badreastafrican.com
infobadrea@gmail.com

Beijing Construction Engineering Group Co. Ltd

Registration Number: C1/0065/08/2010
National Stadium, Mandela Road
P.O. BOX 80208
Tel: +255 22 2860722 / 2850900
+255 762 890896
Dar es Salaam, Tanzania
Email: jiajianhuibcegg@gmail.com

BOYA BUILDING CONTRACTOR COMPANY LIMITED

Registration Number: B1/0101/08/2009
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BUGURUNI ROZANA, UHURU ROAD
Tel: 0787 336030 / 0714 630151
Dar es Salaam, Tanzania
Email: sekela2001@hotmail.com

Caspian Construction Ltd.

Registration Number: B1/0060/02/2003
P. O. BOX 40954
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Tel: +255 22 2866877
Dar es Salaam, Tanzania
Email: main@caspiam.com

CSI Construction (1997) Ltd.

Registration Number: B1/0024/11/89
P.O. BOX 10795
PLOT 127 NYERERE ROAD, KIPAWA, DSM
Tel: +255 22 2842164 / 844080/100
Dar es Salaam, Tanzania
Email: construction@coastal.co

Estim Construction Co. Ltd

Registration Number: B1/0058/10/2002
Plot No 40 Off To New Bagamoyo, Sukari Road,
Light Industrial Area, Sam Nujoma Road
P.O. BOX 19716
Tel: +255 22 2774253/2771075
Dar es Salaam, Tanzania
Email: estim@acexnet.com

Holtan Builders Ltd.

Registration Number: B1/0088/03/2008
Plot No. 960 Block J. Mbezi, Makonde
P.O. Box 21046
Tel: +255 22 2618062 / 0754 784067
Dar es Salaam, Tanzania
Email: holtan@africaonline.co.tz
Website: www.holtanbuilders.com

Herkin Builders Ltd.

Registration Number: B1/0133/07/2013
Mbezi Beach Industrial Area, Bagamoyo Road
P. O. BOX 22271
Tel: +255 754-269287/2628040
Dar es Salaam, Tanzania

J. E. Construction Co. Ltd.

Registration Number: B1/0128/01/13
Plot 21, Mikocheni Light Industrial Area, Dsm
P. O. BOX 3577
Tel: +255 713-218689 / 22-2775387
Dar es Salaam, Tanzania
Email: jecoot@yahoo.co.uk

J. W. Ladwa (1977) Ltd.

Registration Number: B1/0036/11/78
Nyerere Road, Plot No. 31/32, Ilala Area
P. O. Box 20200
Tel: +255 22-22286667/78 /2860537 /2860538
Dar es Salaam, Tanzania
Email: jwl@raha.com

Mac Contractors Company Ltd.

Registration Number: B1/0071/07/2005
Mikocheni Light Industrial Area, Plot No. 2 Block
R, Kinondoni Area
P.O. Box 31895
Tel: +255 22 2700720
+255 732 993163
Dar es Salaam, Tanzania
Email: macon@ud.co.tz

Masasi Construction Co. Ltd.

Registration Number: B1/0038/3/89
Plot No 25, Uhuru Street, Mnazi Mmoja Dsm
P.O. BOX 9580
Tel: +255 22 2185401/+255 787 888 890
Dar es Salaam, Tanzania
Email: masasi.tz@gmail.com

Mwananchi Engineering and Contracting Company Limited

Registration Number: B1/0042/4/75
Plot 2 & 3 B, Monnovian Road, Nyerere Road
P.O. BOX 720
Tel: +255 22 2860386
Dar es Salaam, Tanzania
Email: mecco@raha.com

Namir Corporate Limited

Registration Number: B1/0115/10/2011
Mwenge
P.O. BOX 31777
Tel: +255 754/0784-261496/022
+255 2775940 / 2772188 / 0754261496
Dar es Salaam, Tanzania
Email: contactus@namiscorporate.com
Website: www.namiscorporate.com

National Housing Corporation

Registration Number: B1/0123/08/2012
Mandela Road Opposite, National Stadium, Old
Airport Street
P.O. Box 2977
Tel: +255 022-2851590/2851135
Dar es Salaam, Tanzania

Prisons Corporation Sole

Registration Number: B1/0091/09/2008
Ukonga Prisons Premises, Nyerere Road, Dsm
P. O. Box 9190
Tel: +255 22 2110314-6
Dar es Salaam, Tanzania
Email: prisons@raha.com

Rural & Urban Contractor Limited

Registration Number: B1/0002/10/74
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P. O. BOX 2357
Tel: +255 22 2124132/8 / +255 773 138668
Dar es Salaam, Tanzania
Email: riyadbharde@hotmail.com

Skol Building Contractors Ltd

Registration Number: B1/0127/10/2012
Plot Livingstonest, Karikoo, Dsm
P.O. Box 7963
Tel: +255 22 2182809 / +255 754 298 888/4
Dar es Salaam, Tanzania

Samcat (T) Ltd.

Registration Number: B1/0109/09/2010
P. O. Box 13029
Tel: +255 22 2601078 / 2600046
+255 767 706060
Dar es Salaam, Tanzania
Email: info@samcatgroup.com
Website: www.samcatgroup.com

Shibat Enterprises Ltd.

Registration Number: B1/0105/05/2010
Plot No 63/68, Uda Building, Bandari Street Dsm
P. O. Box 34067
Tel: +255 22 2110833/0784-250120 /0767 250120
Dar es Salaam, Tanzania
Email: shibat.kbs@bol.co.tz / info@shibatel.com

Southern Link Ltd.

Registration Number: B1/0072/07/2005
Plot No. 16, Sam Nujoma Road
Kijitonyama - Mwenge, Dsm
P.O. Box 35561
Tel: +255 22 2700571/0754 377098
Dar es Salaam, Tanzania
Email: info@southernlink.co.tz
Website: www.southernlink.co.tz

Stefnat Engineering & Technical Services Ltd.

Registration Number: B1/0079/11/2006
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Super Construction Company Ltd.

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Room 66, Nelson Mandela Express Way
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Tanzania Building Works Ltd.

Registration Number: B1/0044/11/89
Plot. 188A, Mwakalinga, Changombe, Dsm Nelson
Mandera / Nyerere Road
P. O. Box 2962
Tel: +255 22 2865238
Dar es Salaam, Tanzania
Email: tz-buildingworks@hotmail.com
Registration Number: B1/0104/05/2010
Kijitonyama, Plot No. 31 And 35 Block 45C, Dsm
P.O. Box 31829
Tel: +255 22 732 991 526
Dar es Salaam, Tanzania
Email: yongshunjiangshe@163.com
Website: www.yconstruction.com

Wesons Tanzania Ltd.

Registration Number: B1/0065/10/2003
Plot No. 3, Mbezi Industrial Area, Bagamoyo
Road, Dsm
P. O. Box 10854
Tel: +255 22 2627663/0784 388440
Dar es Salaam, Tanzania
Email: wesons_engineer@yahoo.com

Varsani Dewji Ramji & Company Ltd.

Registration Number: B1/0048/1/93
Plot No 67, Mandela Road - Ilala, Dsm
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National Service Construction Department

Registration Number: B1/0069/07/2004
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Email: jktz@intafrica.com

Elerai Construction Company Limited

Registration Number: B1/0076/07/2006
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Area, Arusha
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Tel: +255 27-2506000 / +255 27 2508936
+255 784 511144
Arusha, Tanzania
Email: newltd@habari.co.tz
Website: www.eleraiconstruction.co.tz

Skywards Construction Co. Limited

Registration Number: B2/0056/09/2011
Plot No. 171 Block Z, Mpwawa/Mlandizi St,
Magomeni Makuti
P. O. Box 38230
Tel: +255 716880468 +255 712 846 050
+ 255 22 2183681
Dar es Salaam, Tanzania

Yuetan Engineering & Construction Ltd.

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Tegeta, Bagamoyo Road
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Tel: +255 22 2152222/26 / +244 754 474 249
+255 22 284668
Dar es Salaam, Tanzania

Emirates Construction Limited.

Registration Number: B2/0049/10/09
Plot No 160 Nkuruma Street
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Email: emirates@snpumps.com

1st Contractors Limited.

Registration Number: B2/0067/02/2012
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Area, Dsm
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Dar es Salaam, Tanzania

Source: www.crbtz.o







The demand for investment in educational services is also enormous. The government endures the most of providing education to most of schooling population. Lately, the private sector has been involved to a certain extent, but the fact remains that, the capacity of educational institutions from elementary to college levels can only accommodate just a proportion of the huge supply of prospective students. Despite the achievements made in this sector, in order to meet the demand for skilled labour by 2015/16, institutions of higher education need at least 80,000 skilled graduates each year, which implies almost two times of the current enrolment. In addition, Vocational Training schools shall need to produce approximately 635,000 compared to current 116,000.

These educational goals are in line with the Government's objective to have 26,000 physical scientists; 88,000 architects and engineers; 22,000 life scientists; 64,000 medical, dental, and veterinary scientists; 30,000 economists; 63,000 accountants; etc.

In order to cope with globalization and local skill needs in knowledge based economy, the education sector plays a huge role hence opportunities to establish "centres of excellence" in the hospitality industry, agriculture, trade, manufacturing, financial services, engineering and information technology, to produce high skilled manpower.

In summary, investment opportunities in the education sector may be explained by referring to the government objectives [as laid down in 2011-16 development plan], which involves:

- Improve availability of skilled labour
- Train diploma and grade A teachers in Teachers' colleges
- Improve learning and teaching environment for Folk Development Centres/Colleges
- Provision of scholarships for targeted skills (development of natural gas, uranium, iron and steel and petroleum)
- Improve and increase the number of training centres and programmes as suggested in the strategic interventions and/or activities/projects of each of the core priority sector
- Improve accessibility and equity at all levels of education
- Improve quality at all levels of education
- Increase student enrolment in science and engineering, education, agriculture and health profession.

1. *Journal of the American Medical Association*, 2000; 283: 2689-2695.
 2. *Journal of the American Medical Association*, 2000; 283: 2696-2703.

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Moshi, Tanzania
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Ruaha University College

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Iringa, Tanzania
Tel.: +2552702431
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Email: ruco@ruco.ac.tz

The Principal St. Francis University College of Health And Allied Sciences

P.O. Box 175,
Ifakara, Morogoro, Tanzania
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Email: principal@sfuchas.ac.tz

Stefano Moshi Memorial University College

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Tel: +255 27 2753720 / +255 27 2753720
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Ardhi University

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Dar Es Salaam, Tanzania
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+255 22 2772291/2
Fax: 255 22 2775391, +255 22 2775479
Email: aru@aru.ac.tz
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Bugando Medical Centre, Bugando Hill, Catholic University of Health and Allied Sciences.

3rd Floor
P.O. Box 1464,
Mwanza, Tanzania.
Tel: +255-28-2500881
Fax: +255-28-2502678
Email: vc@bugando.ac.tz
Website: www.bugando.ac.tz

Eckernforde Tanga University

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Email: info@eckernfordetangauniversity.ac.tz
Website: www.eckernfordetangauniversity.ac.tz
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The Hubert Kairuki Memorial University

Plot. No. 322 Regent Estate, Dar Es Salaam
6 th Floor MMHEN building
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Dar Es Salaam, Tanzania.
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Fax: +255-22-2775591
Email: info@hkmu.ac.tz / v_c@hkmu.ac.tz
sevcv@hkmu.ac.tz

International Medical and Technological University

Bagamoyo Road, Mbezi Beach Area ,
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Dar-Es-Salaam, Tanzania.
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Mount Meru University

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Website: www.mzumbe.ac.tz

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Website: www.sekomu.ac.tz

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Tanzania International University

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Teofilo Kisanji University

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University Of Arusha

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University Of Dares Salaam

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Fax: +255-22-2410023
Website: www.udsm.ac.tz
Main Administration
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Dodoma, Tanzania
Tel: +255 26 2310000
Fax: 255 26 2310011
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Zanzibar University

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info@duce.ac.tz

Source: www.tcu.go.tz

Nkuruma Hall, University of Dar es Salaam



Tanzania is endowed with diverse energy sources including biomass, natural gas, hydro, coal, geothermal, solar and wind power and uranium, much of which is untapped. Commercial energy sources i.e., petroleum and electricity, account for about 8% and 1.2%, respectively, of the primary energy used. Coal, solar and wind account for less than 1%.

Tanzania has per capita electricity consumption of 46 / KWh per annum, which is growing at the rate of 11 - 13 per cent. Hence the government is encouraging investment to expand generating capacity, distribution system and developing indigenous sources of energy.

At present, 21% of the population with about 7.4 percent in the rural areas has access to electricity. Considerable scope exists for accelerating the production of electricity to meet the growing demand especially in the rural areas through off-grid solutions.

The Tanzania power sector is dominated by a single vertically integrated national utility, Tanzania Electricity Supply Company Ltd (TANESCO). The total grid installed generation capacity of both TANESCO's power plants and private producers is currently at 1,438.24 MW, whereby 561 MW is generated from TANESCO owned hydro power stations and thermal 658 MW. National electricity connectivity is about 14%. The contribution of non-hydro renewable energy for power generation is less than 5%.

The following investment opportunities exist in the energy sector:

- Generation, transportation and distribution of energy from various sources
- Power infrastructure development, rehabilitation and expansion
- Extraction of biofuels – Ethanol from sugar; Biodiesel from palm oil and jatropha
- Construction of Petroleum pipeline and Petroleum products off loading terminals and development of upcountry storage and distribution facilities

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- Geothermal exploration and development
- Rural Electrification
- Development of new and renewable energy resources, and
- Promotion of energy efficiency and conservation initiatives

Tanzania is a participating member to Southern African Power Pool and Eastern Africa Power Pool. Tanzania plans to join various regional interconnectors to countries like Zambia, Mozambique, Kenya, Ethiopia, Uganda, and Rwanda. These interconnectors provide opportunities for power trading in the region. Wood-fuel accounts for up to 90% of total national energy consumption, with about 2% from electricity and 8% from petroleum products. Whereas Tanzania has plentiful natural gas, coal, hydropower, solar and biomass resource potential; it has one of the world's lowest levels of electricity consumption per capita. Considerable scope exists for accelerating electrification to meet the growing demand, especially in the rural areas through off-grid solutions.

Electricity

The electricity sector in Tanzania is dominated by the Tanzania Electric Supply Company Limited (TANESCO) in a vertically integrated structure carrying out generation, transmission, distribution and supply. TANESCO operates the grid system and isolated supply systems in Kagera, Kigoma, Rukwa, Ruvuma, Mtwara and Lindi. Due to slow development in the sector and the general global trend in the electricity supply industry, the government in 1992 through the National Energy Policy, lifted the monopoly by the public utility to allow involvement of the private sector in the electricity industry.

This major policy reform enabled Independent Power Producers (IPPs) to operate in the generation segment. Private players include the e Independent Power Tanzania Limited – IPTL (100MW), Songas (190MW) and Artumas Inc. operating a gas to power scheme in Mtwara and Lindi regions (18MW). Others are the leased emergency plants namely Aggreko (40MW), Dowans (100MW) and Alstom (40MW). Further, interconnections with Zambia and Uganda enable imports of relatively small amounts of electricity.

The generation capacity was on a 60:40 hydro/thermal proportion before 2005. Following introduction and expanded use of natural gas usage in power generation, the hydro-thermal mix is now standing at 51:49 (including the emergency plants).

The installed capacity is currently at 1095MW including 180MW from temporary sources. Private capacity account for 480MW (44%) including the temporary sources. The network consists of a total of 2624 km of 220 kV, 1442 km of 132 kV, and 486 km of 66 kV transmission line.

The electricity is supplied to consumers at 33kV, 11 kV and 415/230 V. The Maximum demand of electricity on the TANESCO grid system recorded in May 2007 was 607MW.

With about 660,000 customers, electricity was available to only about 11% of the population by first quarter of 2007, with more than 80% supplied in the urban areas. Efforts are being made to increase access in rural areas, and the Rural Energy Agency has been established to oversee the implementation of rural electrification projects, using Rural Energy Fund as provided in the Rural Energy Act, Cap 131

Petroleum

Petroleum sector is categorized into two categories namely upstream and downstream. Upstream activities involves exploration and production activities, while downstream includes importation, storage, transformation, export, inland transportation of crude oil and refined petroleum products, wholesale and retail distribution of petroleum products including liquefied petroleum gas. In the context of The Energy and Water Utilities Regulatory Authority Act, Cap 414 the petroleum downstream is referred to as the regulated petroleum sub-sector.

Tanzania consumes about 1.54 million cubic metres per annum of petroleum products wholly imported from Mediterranean, Arabian Gulf and sometimes from Durban, South Africa. Effective from January 2000, petroleum downstream sub-sector was liberalized enabling Oil marketing companies to individually procure and trade petroleum products in accordance to their market requirements and setting pump prices based on the prevailing market forces.

Natural Gas

Tanzania has so far made five onshore and shallow water discoveries of natural gas fields in the vicinities of Songo Songo Island, Mnazi Bay, Mkuranga, Kiliwani North and Nyuni. Out of five discoveries, only two gas fields, Songo Songo and Mnazi Bay are producing. Mkuranga and Nyuni gasfields have not been assessed substantively to determine the commerciality of both reservoirs.

BG Group has discovered natural gas bearing sands at a depth of approximately 1,400 metres in Blocks 1, 3 and 4 of

the Mafia Deep Offshore Basin and the North Eastern portion of the Ruvuma Basin, approximately 80 km offshore South-East Tanzania. Three exploratory wells (Pweza-1, Chewa-1, and Chaza-1) have been drilled so far, further work to ascertain the commerciality of deep sea discoveries is underway.

Available data indicate that the proven and probable reserves in the Songo Songo gasfield are estimated at 810 billion standard cubic feet (BCF), while the proven, probable and possible reserves stand at 1.10 trillion standard cubic feet (TCF).

The proven, probable and possible gas reserves in Mnazi Bay vicinities are estimated at 2.2 TCF.

As soon as BG Group finalises its assessment for the commerciality of the deep sea discoveries, the proven reserves will change.

Once Tanzania Petroleum Development Corporation (TPDC) is issued with a Development Licence and enters into agreements with an International Oil Company (IOC) to deliver regulated services, they automatically become regulated entities.



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The banking system in Tanzania (which dominates the financial system) is liquid and resilient to most of the shocks. Despite some indications of progress resulting from the reforms, the system falls short of what is needed to support economic growth.

This results in high interest rates on loans, currently 12% to 20%, while the interest rates on deposits are at 2%. The banking sector in Tanzania has been booming, growing in assets and in profits. Because of this, new merchant banks, commercial banks, bureau de change, insurance companies, a stock exchange and related financial units, have entered the market.

There are four categories of banks, oriented towards different markets and clientele operating in Tanzania: local private banks, regional banks, international banks and multinational banks. Overall, the outlook for the banking industry in Tanzania is very positive and there are appealing opportunities for newcomers to the sector.

Tanzania's higher-than-average economic growth rate is fuelling the emergence of an educated middle class that aspires to achieve a more affluent lifestyle in which traditional depository, credit, insurance, and investment products play an important role. The expansion of this middle class is expanding national demand for financial services from established providers and could represent a new opportunity for financial services companies looking for growth.

Currently, there is a positive trend in lending to SMEs that is producing greater confidence in their growth potential among financial institutions and, more generally, in the economy as well, which is generating a positive spiral. In addition, the government is also introducing new laws that are expected to enhance lending activities.

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Bank of Tanzania

BOARD MEMBERS



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Governor and Chairman of the Board



Mr. James H. Padi
Managing Director
Administration and
General Company Work



Dr. Mary E. Mwaniki
Managing Director
Deposits and
Financial Management



Mr. B. M. Mwa
Managing Director
Financial Markets and
Treasury Management



Mrs. Richard Mwaniki
Member



Prof. H. Mwaniki
Member



Mr. Mwaniki
Member



Mr. A. A. Mwaniki
Member for Treasury (BUT)



Mr. A. A. Mwaniki
Principal Secretary to the
Treasury (BUT)



Mr. Mwaniki
Secretary to the Board

BANK OF TANZANIA

The Bank of Tanzania was established under Bank of Tanzania Act of 1967, which empowered it to perform all central banking functions. The Bank was officially opened on June 14, 1968. Currently the Bank of Tanzania operates under the Bank of Tanzania Act of 2008.

OBJECTIVE AND FUNCTIONS OF BANK OF TANZANIA

(1) To maintain price stability

The primary objective of the Bank of Tanzania is to formulate, define and implement monetary policy in order to attain price stability conducive for sustainable economic growth of the nation.

(2) Other functions are:

- To issue currency
- The Banker's Bank
- The Government's Bank
- Subordinate Government
- The Guardian of the Country's international reserves
- Supervision of Banks and Financial Institutions
- Promotion of Financial Development

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Bank of Tanzania



THE PEOPLE'S BANK OF ZANZIBAR (PBZ)

PBZ is passionate about customer service delivery

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Chairman of the Board



Juma A. Mohammed
Managing director
and Board Member



Prof. Mohamed H.
Warsame
Board member



Mr. Abdi Khamis Faki
Board Member



Mr. Ahmed A.
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Abdulwakil H. Hafidh
Board Member



Abdalla A. Omar
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Dr. Mohammed H.
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Board Member

MANAGEMENT TEAM



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Managing Director



Ame Haji Makame
Special Assistant
to Managing Director



Said Mohammed Said
Director
Banking Operations



Fatma Adnan Hamad
Director Finance and
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Mohammed Khalfan
Zahor
Director PBZ
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Viwe Ali Juma
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Saadie Hamid Suleiman
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Mohamed Bakar Chwaya
Manager Internal Audit.



Seif Ali Said
Head of Risk and
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Khatib Pandu Buyu
Manager ICT.



Mahamisa Salum Saleh
Manager Credit.

PBZ Vision

"Our Vision is to be a leading provider of innovative and high quality financial services to our retail and corporate customers in Tanzania and beyond"

PBZ Mission

"Our Mission is to provide banking solutions to our retail and corporate customers. PBZ will do so by providing innovative and high quality products and services at competitive and affordable cost through its network in Tanzania"

HEAD OFFICE

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ESTABLISHMENT

The People's Bank of Zanzibar Limited (PBZ) was established on 30th June 1966 in accordance with the Zanzibar companies Decree (Cap 153). PBZ is 100% owned by the Government of Zanzibar. The primary function of the Bank is to carry on the business of commercial banking in all its branches and departments. PBZ offers both Islamic and conventional banking services in its banking proposition.

BRANCH NETWORK

PBZ's branch network covers the islands of Zanzibar and Dar es Salaam while its ATM services are available countrywide through Umoja Switch Network. In addition, introduction of internet and mobile banking services has extended our services beyond the borders. The bank provides services to both corporate and retail customers.

The bank is growing at a very fast pace with a significant rate of 40% for the past three years. This growth is expected to continue due to various reasons including extension of branch network, introduction of new products and new delivery channels, and enhanced strength of the bank. Growth is also supported by country's economic growth and prospects of newly discovered natural resources.

ISLAMIC BANKING PRODUCTS.

Under Islamic banking, PBZ offers an array of products ranging from deposit to financing, and services ranging from money transfers to all kinds of shariah compliance trade financing. In brief, Islamic Banking products are mainly divided into deposit mobilization contracts and fund utilization (financing) products.

Under deposit mobilization, our products are Al Wadia (Saving and Current), Al Mudharaba (Saving and Current) and General Investment Account which is traditionally known as Fixed Deposit in the conventional banking.

Under financing products we have Bai Muajjal (sale on differed payments) and Murabaha (sale on cost plus mark up). Other products such as Ijarah (lease), Bai Salam (financing of agricultural products) and Bai Al Istina'i (financing of manufactured goods) are offered on request by the customer.

CONVENTIONAL BANKING PRODUCTS.

PBZ offers traditional banking products such as current account, time deposit and saving accounts. It also provides modern banking services such as Mobile Banking and Internet Banking. The available deposit accounts are denominated in Tanzania Shillings and three major foreign currencies i.e. USD, GBP and Euro. Again the bank offers commercial loans in the form of overdrafts, term loans and personal/consumption loans.

PBZ is well known for its expertise in import and export trade dealings through establishment of letters of credit and bills for collection. Other facilities are bid bonds, performance bonds, guarantees etc.

ATM NETWORK

Currently, the Bank has a wider ATM network than any other bank in Zanzibar. PBZ has its ATMs located in Unguja, Pemba and Dar es Salaam. The bank is planning to add 3 more ATMs in Zanzibar during the first quarter of 2014. PBZ ATMs are connected to UMOJA SWITCH, the network that allows customers to access to their accounts anywhere they are in Tanzania. There are more than 300 ATMs in Tanzania that are connected to Umoja Switch. Visa and Master Card are in pipeline and PBZ ATM network will be connected to these international networks lately by first quarter of 2014.

AUGMENTED SERVICES

PBZ services have been extended to online banking where services are available on internet and through mobile phones. Through these services customers have access to their accounts on 24/7 basis and can perform various transactions such as balance inquiry, view/print statement, buy/transfer airtime, make payment to other accounts or mobile money transfer services, utility payments etc. These services empower you on your account anywhere you are.

FUTURE PLAN

The plan of the Bank is to enhance its services and to extend its branches to as many regions as possible in the country. In the next two years the PBZ Ltd will open branches in Mtwara, Mwanza and Arusha. The Bank also plans to open service centres in various areas out of town to make its services easily reachable by those people living out of the cities where the Bank branches are not available. The bank also expects to join Master Cards in the near future.

SUMMARY OF PRODUCTS AND SERVICES OFFERED:

• DEPOSIT PRODUCTS BOTH FOREIGN AND LOCAL CURRENCY

- SAVING ACCOUNTS
- CURRENT ACCOUNTS
- TIME/FIXED DEPOSITS

• LOANS

- PERSONAL LOANS
- COMMERCIAL LOANS
- MORTGAGE FINANCING

• REMITTANCES

- WITHIN TANZANIA USING TISS
- GLOBALLY USING SWIFT
- WESTERN UNION MONEY TRANSFER SERVICES
- WORLDREMIT MONEY TRANSFER SERVICES

• LETTERS OF CREDIT

- FACILITATING EXPORTATION AND IMPORTATION OF GOODS

• BANK GUARANTEES

- BID BOND
- PERFORMANCE BOND
- CUSTOM BOND
- ADVANCE PAYMENT BOND

• TREASURY PRODUCTS INCLUDING MONEY MARKET

• ATM SERVICES CONNECTED TO UMOJA SWITCH

• PBZ ONLINE BANKING

- PBZ MOBILE BANKING
- PBZ INTERNET BANKING

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Peoples' Bank Of Zanzibar Limited

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Stanbic Bank (Tanzania) Limited

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United Bank For Africa (Tanzania) Limited

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UBL Bank (Tanzania) Limited

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Financial Institutions

Covenant Bank for Women Tanzania Limited

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AC Associates

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TPA Auditors

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Ndamallya & Co.

PF 083
P. O. Box 340
Arusha, Tanzania

Mwema & Co.




PF 037
P. O. Box 11477
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Sources: www.bot-tz.org
www.tanzaniabankers.org
www.cmsa-tz.org







2. Marketing Channels	Product	Marketing Strategy	Final Results
 	 		

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A VISIONARY ORGANIZATION, THE MeTL GROUP CONTINUES TO PAVE THE PATH TO INDUSTRIAL DEVELOPMENT IN TANZANIA, BY CONTINUOUSLY STRIVING FOR EXCELLENCE AND ETHICALLY SOUND GROWTH. TODAY WE CONTRIBUTE THREE PERCENT OF THE GDP OF THE COUNTRY AND WE ARE USD ONE BILLION GROUP COMPANY AT PRESENT.

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The MeTL Group began as a small trading business and its growth is largely attributable to strong vision, experience, knowledge and skills derived from over forty years of experience in Tanzania's industrial and commercial sectors. Private industry in the country is a huge and positive force for growth and development and for realizing the benefits of globalization. The MeTL Group plays a lead role in this endeavor and is in a unique position to offer assistance and advice to all those who wish to invest profitably in the future of Tanzania.



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Tanzania Government in association with several stakeholders has continued to pursue improvements on availability along with the standards of health services. Reproductive and child health services are among key priority areas with an intention to reduce maternal and child mortality rate. As of 2010, there were 6,321 health facilities in the country with a total number of 45,241 beds. The health care continues to show some improvements, in particular by looking at health indicators. The achievements in health care were mostly due to some specific Government interventions. Besides the achievements made, there are still some areas that need further improvements, such as the number of health care facilities and skilled health care workforce.

As evidence, only 35% of required skilled health care personnel were active in rural areas (2009 estimates).

For those who wish to invest or give a hand into the health care sector, there are numerous opportunities, especially as demonstrated in Tanzania's Five Year Development Plan (2011-2016) with emphasis on improving health services and strengthening the management of health care system.

By the end of 2016, the government intends to reduce the burden of Malaria by 80%, increase and strengthen services for the care and treatment of those with HIV/AIDS down to 800,000, reduce prevalence and death rates associated with tuberculosis by 50% and increase the percentage of deliveries attended by skilled health care workers from 46% in 2004 to 80%. Obviously, these government objectives infer opportunities in establishing more private health centres and dispensaries, additional medical training facilities, modern diagnosis and health service equipment, extra ambulances and other lifesaving items, plus other amenities that will enhance government capacity in its objective to improve the accessibility and quality of health services. Some specific investment areas involve:

- Creating mechanisms and methods for care and rehabilitative treatment services at all levels.
- Providing resources to facilitate the construction and rehabilitation of health facilities at all levels.
- Offering housing and other incentives for public health workers.
- Providing training for health personnel (medical doctors, nurses and paramedical graduates, laboratory technicians).
- Offering health tools and equipment at all levels.
- Establishing pharmaceuticals and offering drugs for curative and preventive measures.
- Providing health information systems to facilitate efficient health planning and programmes.

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Monty is an engineer with an BSc from the University of Otago in New Zealand. He has worked in a variety of industries all over the world and led organisations of all sizes and complexity in association with many clients.

Having observed the challenges of healthcare from the inside of the Tennessee medical care industry, he determined to take on the issue and create a quality healthcare facility, with an aim to provide world class health care at prices affordable to all.

Marty has founded SANTAS with the assistance of local medical specialists and national and international investors. He now heads SANTAS as the CEO.

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References

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Our Imaging team are fully qualified and professional in their care and understanding of their patients.

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TABLE 1. Data from the 1990 Census of the United States

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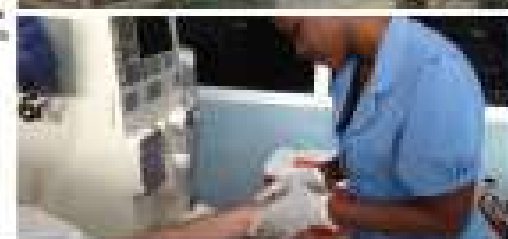
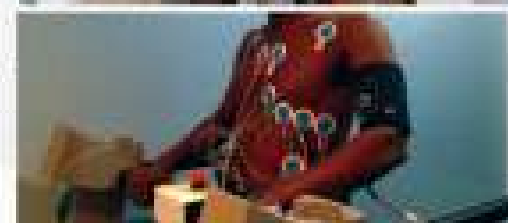
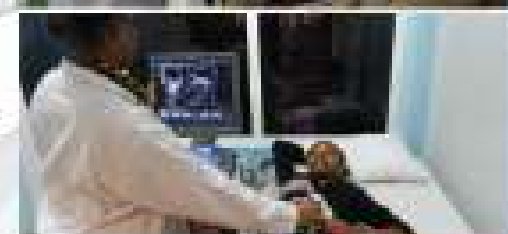
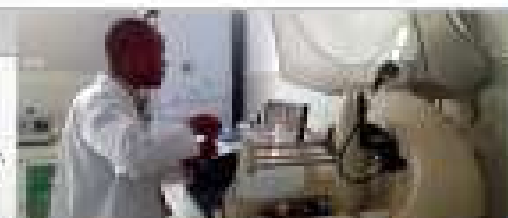
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Sources:
www.tanzaniamedicaldirectory.com
www.mat-tz.org
www.moh.go.tz





Both present and future market environment offers enormous opportunities for growth of the insurance industry. Data obtained from the Insurance Supervisory Department (ISD) indicate that, insurance market size (with respect to premiums) increased by 33.6% to TZS 154 billion in 2007. The projected average annual growth rate was 15% for subsequent five years. According to the ISD, there was a growing demand for insurance. The growing demand was due to several factors, such as regained public confidence in insurance services and government's efforts to create wealth.

Regulatory environment creates great opportunity for success to industry, for example, section 111 of insurance act of 1996 and insurance regulation 33 that requires all insurances for locally based risks must be placed within Tanzanian insurers in order to boost the market. An increasing number of individuals and institutions who need insurance services is a clear indicator of the potential insurance market. Currently, there is a huge population of individuals, groups, and institutions, which is not covered by any insurance plan. This untapped segment may offer a significant potential market if appropriate strategies are carried out to reach them. Insurance sector in Tanzania offers plenty of assurance, reinsurance, and reinsurance, business opportunities.

To be specific, some areas of investment available in the business of providing insurance services include:

- Accident
- Sickness
- Land vehicles

- Railway rolling
- Aircraft
- Ships
- Goods in transit
- Fire and natural forces
- Damage of property
- Motor vehicle liability
- Aircraft liability
- Liability for ships
- General liability
- Credit
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- Legal expenses
- Assistance
- Life insurance
- Pension
- Permanent health

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Saada Mkuya Salum
Board Member



Mr. Mwakibinga E.P. Mihalale
Board Member



Abbas Tarimba
Board Member



Dr. Huba M. Ngulima
Board Member



Michael B. Machani
Board Member



Mr Basil A. Mbanga
Board Member



Ms. Sarah Barahomoka
Board Member



Mr. Justine P. Mwandu
Managing Director

VISION STATEMENT

NIC to be a premier provider of quality, profitable and sustainable Insurance services.

MISSION STATEMENT

NIC shall provide efficient, quality and customer focused insurance services through innovative marketing and use of an effective modern ICT system as well as efficient management of resources thereby maximizing stakeholders returns and retain its prominence in the market.

CORE VALUES

- Customer First
- High Quality Services
- Corporate Integrity
- Reliability
- Professionalism
- Social Responsibility

COMPANY PROFILE.

The National Insurance Corporation was established in 1963 under CAP 212 Companies Ordinance with capital of Tshs 5 million owned by the Government of the Republic of Tanganyika, Munich Re, Swiss Re and Collin Hood Brokers Companies.

Due to the Arusha Declaration in 1967, all shares owned by foreign companies were nationalized and placed with the Treasury Registrar under the powers of Insurance (Vesting of Interest and Regulations) Act 1967.

Following liberalization of Insurance Market, the Corporation was re-registered again in 1996, under the Insurance Act (No. 18) of 1996 as the first Insurance Company to be registered.

National Insurance Corporation is 100% Government owned.

National Insurance Corporation Head Office is located at the Insurance House on the corner of Samora Avenue and Pamba Road Dar-es-Salaam.

The Corporation has four branches in Dar-es-Salaam and one in every regional headquarter including Zanzibar, all manned by qualified and experienced staff.

The National Insurance Corporation of Tanzania Limited has a vision to be a premier provider of quality, profitable and sustainable insurance services. Its mission is to provide efficient, quality and customer focused insurance services through innovative marketing and use of an effective modern ICT system as well as efficient management of resources thereby maximizing stake holder's returns and retain its prominence in the market.

In this regard therefore the Corporation has professional staff capable of handling all insurance matters and advising our clients on appropriate insurance covers/policies.

The Corporation has sound asset base and good reinsurance arrangement which gives a large underwriting capacity as it is well and adequately protected by solid first class Reinsurers through both Treaty and Facultative Reinsurances.

Its securities include:

GIC (India), Tan-Re, PTA Re, and Africa Re. Afro Asian Insurance Services are our Reinsurance brokers.

MODE OF BUSINESS

The National Insurance Corporation transacts business through Brokers, Agents and Direct Business.

PRODUCT OFFERINGS

NIC offers both life and non-life package to its clients. New Management has embarked on designing new products and repackaging the existing ones to ensure that they are in line with customer needs and satisfaction.

The non life products currently in offer, among others include; Motor, fire,

Marine, Aviation, Engineering and Accident insurances; while life products include; term, whole life, endowment and education annuities.

CONVENIENT MODE TO PREMIUM PAYMENT

We have a very liberal mode of premium payment for Corporate Clients. Payment terms are generally negotiated to fit Customer's convenience.

CLAIMS ADMINISTRATION AND SETTLEMENT

Apart from providing insurance protection, the Corporation also carries or arranges for risk survey, advises on risk improvement and good house-keeping to minimize loss or disasters.

We also provide claims assessments/adjustments at no cost to our clients.

CLIENT BASE

The National Insurance Corporation has thousands of clients both individual and corporate throughout the country.

BOARD AND MANAGEMENT

The Board and the Management of the National Insurance Corporation (T) Limited are committed to a strong philosophy of integrity and professionalism, which must run across the entire sphere of the Corporation.

PRODUCTS

A. LIFE INSURANCE

The Corporation provides over 23 different types of insurance services to cater for human lives and welfare.

- Group Endowments
- Annuities Plan
- Whole Life Assurance
- Term Assurance
- Super Life Provider
- Anticipated Endowment Assurance (15, 20 and 25 years)
- Fixed Term/ Marriage Endowment Assurance
- Flexi Life Provider 9 years
- Credit Life Insurance
- Term Life Insurance
- Educational Annuity
- Kinder Educational Provider
- Junior Educational Provider
- Senior Educational Provider
- Medical Insurance
- Funeral Insurance

B. NON LIFE INSURANCE:

Under this portfolio six major classes cover various risks.

These are accident policies, a feature that distinguishes them from Life Insurance policies:

- MOTOR INSURANCE
- FIRE INSURANCE
- ENGINEERING INSURANCE
- MARINE INSURANCE
- AVIATION INSURANCE:
- MISCELLANEOUS & ACCIDENT INSURANCE:

For quality insurance and care, NIC is the place

Head Office Samora Avenue/Pamba Road / P.O. Box 9264, Dar-es-Salaam, Tanzania

Tel: +255 (0)22 2113823 / 9 / Fax: +255 (0)22 2113403 /

E-mail: info-nic@nictanzania.co.tz / Web: www.nictanzania.co.tz



AAR Insurance

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Fax: +255(22) 2701120
Email: info@aar.co.tz
Website: www.aar.co.tz

African Life Assurance Company Limited

Principle Officer: Mr. Julius Magabe
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Fax: +255 22 2122917
Mobile: +255 715 487306
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Website: www.afife.co.tz

Alliance Insurance Corporation Ltd.

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Fax: +255222139098
Tel: +255 22 2139100-1 / 2123147
Mobile: +255 754287203
Email: admin@alliancetz.com
Website: www.alliancetz.com

Bumaco Insurance Company Ltd

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Century Insurance Co. Limited

Principle Officer: Mr. Nick M. Itunga
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Golden Crescent Assurance Co. Ltd

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Heritage Insurance Co. (T) Ltd

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Insurance Group Of Tanzania

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Lion Of Tanzania Insurance Co. Ltd

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MGEN Tanzania Insurance Co. Ltd

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Website: www.mgentanzania.com

Milembe Insurance Co. Limited

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Momentum Tanzania Ins. Co. Ltd

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Mwananchi Insurance Company Ltd

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Phoenix Of Tanzania Assurance Co. Ltd

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Resolution Insurance Company Ltd

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Star General Ins. Tanzania Ltd

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Tanzindia Assurance Company Limited

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Zanzibar Insurance Corporation

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Website: www.zic.co.tz

The Jubilee Insurance Co. (T) Ltd

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Source: www.tira.go.tz





Tanzania has made remarkable progress in deploying Information and Communication Technology ICT. This progress has been well received by the citizens and service providers who are striving to address unmet demand and competition in newly opened markets. Development of science, technology and innovation capabilities are critical in bolstering the country's competitiveness. The goals and targets discussed in Vision 2025 that are especially relevant to competitiveness are promotion of science and technology; education; and promotion of ICTs. The fact unquestionable by many is that productivity growth is driven by the adoption of technology.

Utilizing latest technology in new media ICT will play a crucial role in the transformation process from a resource-based to a skill based and technology-based economy in order to transform the country's production structure. The ICT sector in Tanzania offers plenty of investment opportunities. Some of the opportunities include:

- E- Business
- Provision of media services
- Supply of digitization equipment
- Software development
- Business process outsourcing
- Rural communication (internet villages)

www.tic.co.tz



About Us

Maxcom Africa Ltd is a technology integrating company based in Dar es Salaam, Tanzania which aspires to become the leading provider of payment systems and financial solutions in Africa.

Our Vision

Maxcom Africa Ltd has a greater vision to facilitate the transformation of African economy from cash based to electronic wallet based economy.

Our Mission

Maxcom Africa Limited endeavors to enhance peoples' lifestyles through open access to electronic payment solutions up to village level. As such, the company is ambitiously investing on the latest technology, a venture that is underlined by the presence of an effective network of agents focused fully on client service.

Our objectives

- The company has a major objective to increasing access and use of financial transactions over wireless networks.
- Improve wealth creation activities among local communities and the ultimate creation of employment opportunities.
- Help governments strengthen revenue collection systems through friendly tax payment systems and in the process contribute to national economic growth.

Our focus area

Our major focus is to establish a technologically strong company with a human touch especially in reducing traffic on service delivery with a result of improving the cost of living.

The fact that people will not have to wait in queues particularly propagates on our win-win operational position with those we serve.

As such, Maxcom Africa Limited has adopted a distinctively proven and cost effective ICT Infrastructure that works efficiently through:

- The use of penetrated mobile data networks
- A multi-service agent network (Point of Sale)
- Mobile money service
- Global money transfer
- Interoperability between bank account, mobile account and online account

Our Clients

- Banking Institutions – MaxMalipo offers the widest network for the expansion of banking services through bank card and the mobile banking.
- Utility Companies – With MaxMalipo, utility Companies make it convenient for their customers to pay for their services such as water bills, electricity bills, mobile recharge vouchers and gas.
- Banking Institutions – MaxMalipo offers the widest network for the expansion of banking services through bank card and the mobile banking
- Pension Funds – MaxMalipo partners with pension fund institutions to extend payment and improve cash collection from their customers.
- Government – Payment and Collection of government levies and taxes made easy and accessible.

MAXCOM AFRICA LIMITED Millennium Tower P.O. BOX 31211, Dar es Salaam
Hotline+255 764 700 200 E: info@maxcomafrika.com Website: www.maxcomafrika.com

Maxcom
Africa

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Maxcom Africa Ltd has a greater vision to facilitate the transformation of African economy from cash based to electronic wallet based economy.



Our Services

A. Utility Services

With MaxMalipo, utility companies make it convenient for their customers to pay for their services namely:

- Water bills (DAWASCO, MWAUWASA and AUWSA),
- Electricity bills (TANESCOLUKU)
- Mobile recharge vouchers and gas. We use the MaxMalipo PoS to Bring Basic Services closer to the people.



B. Financial Solutions

- Agency Banking
- Mobile Money transfers (M-Pesa, Tigo Pesa, and Airtel Money),
- Pay TV Stations products (DSTV, Startimes and ZUKU),
- Pension Funds transfers



C. Government Taxes and Levies

We use innovative technology in electronic payment for collection of government taxes and levies including:

- TRA road License
- Municipal taxes
- Property Tax
- Hotel levies,
- City Service levies

E. Supply and Distribution of TRA approved EFDs

D. Transportation

- Electronic Ticketing and Access
- Control solutions.



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Technology Expeditions is a pioneer Cyber Security Company with Certified and Licenced Penetration Testers. We specialize in a wide range of Cyber Security Services such as Penetration Testing, Incident Response, Real-Time Threat Monitoring & Cyber Security Awareness Programmes. We guide your company on the best ways to protect assets and maximize business goals through maintaining a strong security posture.

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Chimara Street, Garden Avenue
P.O BOX 77897, Dar es Salaam

Phone +255 22 292 4111

E-Mail info@te.co.tz

Website www.te.co.tz



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Fax: +255 222 775 915

Six Telecoms Company

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Ohio Street
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Tel: +255 786 963 066

Mitsumi Computer Garage

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Computer Centre

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Orange Technologies

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Source: www.tanzanian-tanzania.com



Law Reform Commission of Tanzania

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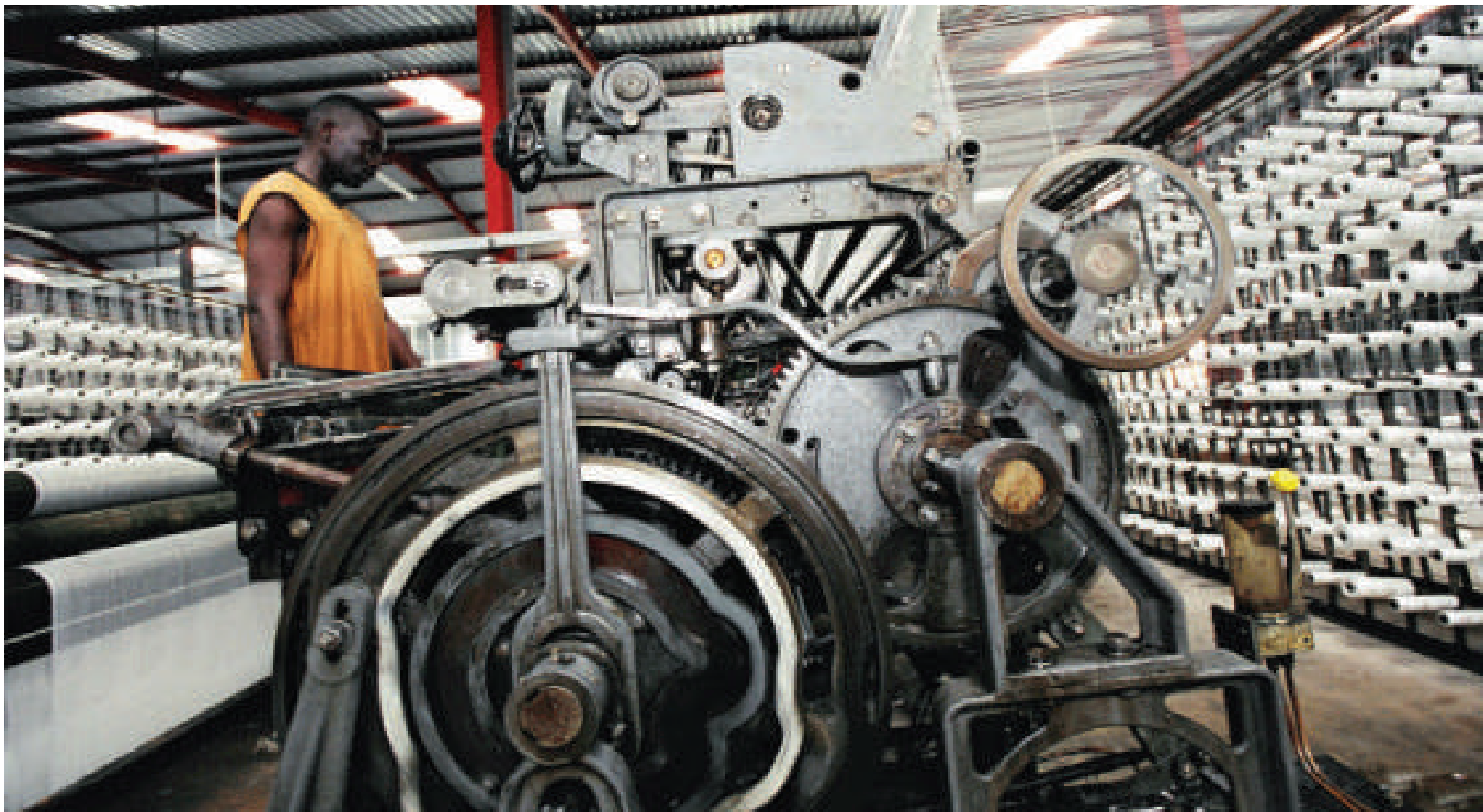
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The manufacturing sector is at its infancy stage with few exploited areas whereby unprocessed agricultural commodities have dominated major exports.

The manufacturing sector has shown steady growth over the years, registering 4% annual growth rate and a small contribution of 8% to the GDP. The sector employs around 140,000 workers mainly in the urban areas, making 48% of monthly paid employees. The sector contributes to the Tanzania economy through revenue collection of import and export sales, corporate tax, and income tax, contributing about 20% foreign exchange to the government, third after agriculture, and tourism.

The activities consist of manufacturing simple consumer goods like food, beverages, textiles, tobacco, wood products, rubber products, iron, steel, and fabricated metal products. This sector offers a wide range of opportunities to both potential local and foreign investors. Even though the Government puts emphasis on few manufacturing areas, which are textile, leather, and food processing, there are plenty of manufacturing areas that offer attractive returns on investments.

Investors are advised to acquaint themselves with "Sustainable Industrial Development Policy" that envisages industrialization of Tanzania during the first quarter of 21st century to become a semi industrialized country to the tune of contributing 40% of GDP. The potential for investment in this sector is great. Major players of this industry include Tanga (Holcim), Mbeya (Lafarge), and Portland (Heidelberg) cement companies, Tanzania Breweries Ltd (SABMiller), Tanzania Cigarette Company (JTI) and Kilombero Sugar Company (Illovo), etc.

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Reach Out to a Large Audience

Broadcasting sector constitutes few players who own multiple TV stations and or radio channels. IPP Media, for instance, owns three TV channels, namely ITV, EATV, and Capital.

Africa Media Group owns four TV channels, known as DTV, Channel 10, CTN and C2C, whereas Tanzania Broadcasting Corporation owns two TV channels, TBC1 and TBC2. Most current information available from TCRA indicated that, there are now 29 television stations and 47 radio stations nationwide. With regards to radio broadcasting, FM radio stations dominate the airwaves, most of them focusing on musical entertainment.

As of December 2012, TCRA managed to perform a digital broadcast switch, which entails the end of analogue broadcast as most broadcasting is now digital, the fact that improved the signal quality and increased the coverage area. Given the amount of broadcasting players in addition to the nature of products, this sector offers an attractive environment for further investments. Some specific areas of investment are mentioned in the next bullet paragraph. Radio broadcast media also presents lucrative areas of investing, thanks to TCRA's digital switch over initiative.

The broadcasting sector [both TV and radio] presents plenty of investment opportunities, such as:

- Establishment of television production companies
- Creating mainstream television programmes for international market
- Provision of local content television channels for local market
- Management of the programmes data stream
- Service of programmes guide
- Channel capacity and reconfiguration management
- Transmission path redundancy and fail safe systems
- News systems [for gathering and processing news]
- Digital audio equipment (for production and processing)
- Archiving (for the storage of audio and text)
- Automation (for scheduling & control), etc.



From humble beginnings in 1994 to being one of the finest printing houses in Tanzania today that epitomizes the very culture of today's paper to H&C, that is the tale of Colour Print (Tanzania) Limited.

Following a corporate restructuring process in 2004, the very focus of the company shifted from catering to small scale clientele to franchising all clientele within the Tanzania market (and clientele beyond our borders) with quality printed materials.

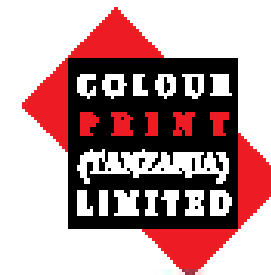
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Source: www.mct.or.tz





The Tanzania Mining industry is highly important due to the fact that it accounts for a significant share of the country's export revenues. The Government's plan is to have this sector contribute 10% of GDP by 2025. Besides a few major companies, such as African Barick Gold, AngloGold Ashanti, Williamson Diamonds Limited (WDL), etc., this sector contains several medium scale companies and a cluster of small-scale mining companies. Key mineral deposits include coal, copper, diamonds, gold, nickel, silver, uranium, and Tanzanite gemstone, which is found nowhere in the world other than Tanzania.

Even though the current discoveries of huge deposits of gas may change the equation, the Government had a long view that coal should become one of the fastest growing areas in Tanzania, mainly because the country planned to deploy coal-fired power to offset the shortage of energy.

This sector presents plenty of investment opportunities, such as:

- Establishment of gold refinery activities
- Establishment of value added activities:

- Gemstone cutting & polishing (lapidary);
- Rock and mineral carvings;
- Jewelry manufacturing utilizing gold and gemstones;
- Mineral processing industry – e.g. smelters (amount of Cu –Concentrates)
- New areas in mineral exploration:
- Industrial minerals beneficiation for local consumption & export – e.g. lime production, soda ash, kaolin, gypsum, coal, iron ore, dimension stones etc.
- Base metals including platinum group metal (PGMs)
- Service industry:
- Supply equipment & materials e.g. explosives, grinding media, mill liners etc. under JVs with Tanzanian entrepreneurs
- Drilling

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Ausdrill Tanzania

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Caspian Limited

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Capital Drilling Tanzania

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Source: www.tome.or.tz





It is projected that as half of Tanzania's 45 million population will have moved to urban centres in the next 20 years, more has to be done in terms of offering more housing loans and constructing homes to meet the evergrowing housing needs.

As evidence, the major urban areas, namely Dar es Salaam, Mwanza, Tanga, Arusha and Mbeya, continue to experience a rapid population growth, as do dozens of smaller towns and townships. For over three decades, the urban population has been growing faster than the supply of decent living homes for the urban dwellers.

Accommodation in Dar es Salaam and other cosmopolitan areas is in acute shortage due to, among other reasons, the rapid growth of economic projects, which have attracted a huge population of persons (international and local) with the need of residence.

Investors may form a synergy with National Housing Corporation (NHC) or Tanzania Building Agency (TBA), or other private firms and provide commercial building solutions for residential and commercial purposes.

Some specific opportunities in this sector include:

- Development and management of housing estates
- Erection and management of residential apartments
- Development and management of office buildings
- Building and management of conference and banquet facilities
- Creation and management of shopping malls
- Setting up and managing movie theatres and entertainment facilities
- Development and management of hotels

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Nehemiah Mchechu
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Fatuma Chilo
Head of Internal Audit



Martin Mdoe
Head of Legal Services
and Corporation
Secretary



Hamis Mpinda
Head of
Procurement
Management

OUR CORE VALUES

The core values of NHC revolve around:

• Professionalism • Efficiency • Transparency • Integrity • Team work • Innovativeness

NHC PROFILE

The current National Housing Corporation is the outcome of the decision of the Government to dissolve the Register of building (RoB) through the Act of Parliament No.2 of 1990, which vested its responsibilities with the NHC. The former NHC was established by Act of Parliament No.45 of 1962, while RoB was established by Act No.13 of 1971. This amalgamation formed NHC which, under the new Act, is charged with the responsibility of providing and facilitating provision of Houses and other buildings for use by the members of the public for residential, business, industrial and other purposes. NHC is a state owned Corporation, under the Ministry of Lands, Housing and Human Settlements Development. The Ministry is represented by the Board of Directors which is responsible for the corporate policies and strategies. The day to day management of NHC's business is overseen by the Director General who is responsible to the Board of Directors.

NHC Act No. 2 of 1990, with its subsequent miscellaneous amendments of 2005, mandates it to undertake an array of businesses which include:

- Construction of houses for sale and letting.
- Construction of buildings as part of approved scheme.
- Provision of facilitating the provision of building materials, components, concrete article and other related articles.
- Business of building contractors, planners and consultants.
- Renting out and managing houses or properties built by the corporation and those acquired by the government.
- Carrying out other activities related to construction of houses or other buildings built or acquired by the corporation.

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NHC PROJECTS ACROSS TANZANIA



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NHC house Samora Avenue
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NHC Headquarters
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Kigoma Lumumba Complex



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There has been a sustained effort on the part of Government to create essential transport infrastructure and services to improve access to jobs, education and health facilities and also to facilitate domestic and international trade as well as strengthen regional integration and attract foreign investment. Transport services grew by 6.0% in 2009 compared to 6.9% in 2008, based on latest figures available. However, the subsector's contribution to GDP grew from 4.2% in 2008 to 5.2% in 2009.

Institutional Sector Reforms

The Ministry of Infrastructure Development oversees the development of the transport sector in the country. It has instituted several reforms aimed at improving transport infrastructure development and management. Among the reforms is the transforming into semi-autonomous agencies whose functions are of operational or service delivery nature. Operational Agencies are Tanzania National Roads Agency (TANROADS), Tanzania Airports Authority (TAA), Tanzania Meteorological Agency (TMA), Tanzania Government Flight Agency (TGFA), and Tanzania Electrical, Mechanical and Electronic Services Agency (TEMESA). Reforms have also resulted into the establishment of transport regulatory authorities that include Surface and Marine Transport Regulatory Authority (SUMATRA) and the Tanzania Civil Aviation Authority (TCAA).

The reforms include increasing private sector participation in the transport sector through management contracts and/or outright sale of parastatal.

Government's 5 Year Development Plan.

The Government has set various specific goals towards achieving the Vision 2025 and the Five Year Development Plan.

Such goals include:

1. Maintaining and upgrading existing railway lines in order to increase the current tonnage of cargo that is transported within and through Tanzania to neighbouring countries. The specific goal is to strive to reach the 2.3 million tons by 2018 and then increasing that tonnage to 4.0 million per annum by 2023.
2. Expanding cargo volume handling capacity at sea ports and lake ports from the present 10.0 million tons handled annually to 20.0 million by 2020.
3. Development of effective modal interfaces on the sea and inland water ports, and inland cargo and passenger terminals to promote inter-modal transport thereby reducing tariff, travel and delivery times for up-country and transit traffic.
4. Expanding Tanzania's air cargo and passenger freight handling capacities and specifically developing Julius Nyerere International Airport into a hub by 2020.
5. Developing and strengthening institutions to implement strategic PPPs in transport Infrastructure.

www.tic.co.tz



Emmanuel B. Mallya
GROUP CEO

Who we are?

EB MARITIME GROUP LTD (EBM) is a leading total logistic group in Eastern Africa. EBM is head-quartered at the heart of the central business district in Dar es salaam, Tanzania. The group has 7 logistics subsidiaries and a hospitality subsidiary.

We have *branches* in Dar-es-Salaam, Mombasa, and Mwanza.

Our *vision* is to continue being one of the leading logistic providers in the region while continually growing.

Our *mission* is to offer the client, no matter their size, the best and safest efficient total logistics services while allowing the client to enjoy unbeatable economies and discounts throughout the supply chain.

What we do?

EBM offers a range of services covering the key services in a complete logistics supply chain:

- Shipping Agency and Brokerage Services.
- Port Agency.
- Bonded Inland Cargo Depot of 6400 TEUs capacity.
- Container Freight station services.
- Consolidation of Exports and Imports.

- Cargo Survey and tallying.
- International Freight Forwarding.
- Customs Brokerage
- Sea, Land, Air Transportation
- Logistics & Door to Door Delivery Service.
- Management and advisory in logistics.
- Restaurant and conference facility.

How we serve?

As an active member of UFO –Universal Freight Organisation, a worldwide network of credible logistics companies in over 120 countries, EBM is in a unique position to provide services in all of the 120+ countries through the member network to ensure the supply chain is complete. In a nutshell EBM can move cargo between the whole world and East Africa.

We are branched strategically in logistics centres to better serve our clientele. Mwanza office caters for the populous and mineral rich lake zone.

Mombasa office serves to coordinate cargo to and from Kenya and the land linked countries of Uganda, Burundi, Rwanda, D. R. Congo and South Sudan.

We offer you premium world class service at unbeatable rates and economies no one else can match.

We believe in partnerships that work and welcome ventures that add value to our portfolio of services.

Who you work with?

The group has a team of more than 300 experienced professional in various disciplines across its subsidiaries. The client satisfaction is our drive.

Group Chairman and CEO, Mr. Emmanuel B. Mallya, has over 30 years experience in Mari-time and Multimodal Trans-port Logistics and Port Man-agement.

He is a graduate in Business Administration and Post Graduate in Port and Shipping Management from University of Wales College of Cardi (UK).

He has held various positions in the Government and Private sectors such as Shipping Manager in the NASACO – National Shipping Agency Company Limited; Country Representative for ZIM Integrated Shipping Services Co. Ltd and Laurel Navigation Incorporated; Managing Director of Zim Tanzania Ltd, as agents of Zim Integrated Shipping Services, Laurel Navigation Incorporated and Gold Star Line Ltd.

The chairman is one of the founders and current chairman of the highly influential Tanzania Shipping Agents Association (TASAA). An avid entrepreneur and investor, always open minded to new opportunities.



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Tanzania has many tourist attractions. More than 44 per cent of the country's land area is covered with game reserves and national parks. There are 16 national parks, 29 game reserves, 40 controlled conservation areas and marine parks. Tanzania is also home to the famous 'Roof of Africa', Mount Kilimanjaro. On 6 January 2012, The New York Times newspaper awarded Tanzania the 7th position among 45 top destinations to visit.

The tourist industry currently supports 27,000 jobs and generates 25% of Tanzania's foreign exchange. Tanzania received over 800,000 tourists in 2011.

Tanzania has six World Heritage Sites. Only three countries in Africa have more: Tunisia (8) and Algeria and Ethiopia (7) and only Morocco has as many sites as Tanzania. The sites in Tanzania comprise two cultural and four natural sites:

1. Ngorongoro Conservation Area
2. Ruins of Kilwa Kisiwani and Ruins of Songo Mnara
3. Serengeti National Park
4. Selous Game Reserve
5. Kilimanjaro National Park
6. Stone Town of Zanzibar.

Tanzania's most well-known tourist attractions are located in north of the country and include Mount Kilimanjaro, Africa's highest mountain. Serengeti National Park is world famous and has spectacular seasonal migrations of animals.

The Ngorongoro Reserve is an extinct volcanic caldera with excellent game viewing from the crater rim.

The reserve has large herds of wildebeest and zebra, and lions and the endangered black rhinoceros. Tourism is also focused on the coast, especially the islands of Zanzibar, Pemba and Mafia. Game fishing and diving are the main attractions in these islands.

There is also a wide variety of destinations for cultural tourism such as Maasai boma and Bushmen settlements. All these present high value investment opportunities.

Provision of Accommodation and Tourist Services

The development of Tanzania as a multi centre tourism destination offers considerable potential growth prospect and provides ideal opportunities for investment.

New accommodation, entertainment facilities, camping, lodges and guesthouses of international standards are needed in Tanzania. Joint venture opportunities are available in Kilwa, Zanzibar, Mafia, Dar es Salaam, Mwanza, Arusha, Iringa, Kilimanjaro, Selous, Katavi, Saadani, Serengeti, Babati and Bukoba.

Locations ranging from historical, cultural and archaeological sites to unspoiled beaches offer investment opportunities that cannot be matched anywhere in eastern and central Africa. Historical buildings that can be leased to private operators exist in towns such as Bagamoyo, Pangani, Tabora and Kilwa.

Opportunities for man-made tourist attractions like theme parks and gambling resorts are still untapped. Others include establishing amusement parks, deep-sea fishing and sea and lake cruising.

www.tic.co.tz

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Top 10 Destinations

Ngorongoro Crater



Tarangire National Park



Serengeti National Park



Lake Manyara National Park



Zanzibar



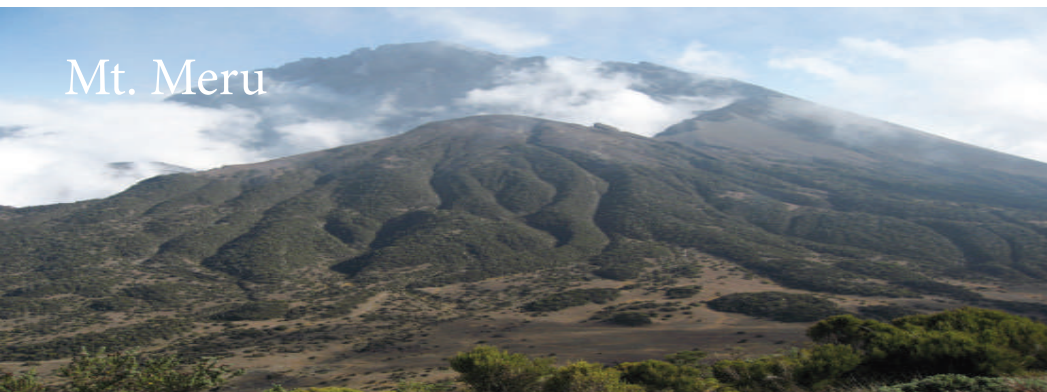
Mount Kilimanjaro



Selous Game Reserve



Mt. Meru



Mafia Island



Ruaha National Park



18 things not to miss

1. Cultural Tourism in Tanzania

Cultural Tourism in Tanzania has been developing since 1996, under the stewardship of the Tanzania Tourist Board (TTB) in collaboration with Ministry of Natural Resources & Tourism (MNRT) and The Netherlands Development Organization (SNV). Cultural Tourism was initiated by youth in local community in Northern Tanzania. The product came as a result of Maasai youth group that was used to dance alongside the Northern safari road accessing Lake Manyara, Ngorongoro and the Serengeti major tourist attractions in the area. These volunteering dancers, resulted to them being given a small change or tip for doing an interesting entertainment along the way.

2. Beaches in Zanzibar

The archipelago of Zanzibar consists of 2 main islands: Unguja and Pemba. Unguja is by far the most populous and more famous of the islands, also commonly known just as Zanzibar Island. Zanzibar is located in the Indian Ocean, just 25 km off the coast of mainland Tanzania. It's easy to either take a short plane ride or a ferry from the capital Dar es Salaam to Zanzibar.

Ras Nungwi

The Northern tip of Zanzibar is special. Unlike the East and West coastlines, the top island location is blessed by not having to deal with high and low tides. This makes Nungwi a perfect place if you are looking to swim around the clock without having to walk far out to sea to chase the ocean.

Nungwi is known for it's party atmosphere, yet it's not to be compared with party beach destinations elsewhere in the world. There are a number of bars and clubs, but the entire atmosphere remains Zanzibari style, chilled out and low key.

Kendwa

Adjacent to Nungwi, within a walking distance, is Kendwa It's a little more laid back and a little less happening than Nungwi, which makes it a premiere place to lazy around.

The day's are passed by relaxing on the beach, taking dips in the perfectly turquoise water and catching shade under a banda (small shade hut). When the sun begins to set, there's always a friendly game of beach volleyball or football amongst who-ever happens to be there at the time.

Paje

One of the more popular Southeastern beach towns on Zanzibar is Paje. It's a great place to visit if you enjoy swimming in the ocean but also interacting with other travelers. There's a good selection of bungalows, small restaurants, and beach bars. Paje is one of the better areas on the island to go if you are interested in learning how to SCUBA dive, or practicing other water sports like windsurfing or kite surfing.

Bwejuu

Just North of Paje, is the seaweed fishing village of Bwejuu. It's not the most pleasant beach on the island in terms of swimming, but it has a truly unique form of natural beauty. If you are looking for a quiet beach town without even having to consider interacting with others, Bwejuu is a choice beach.

What visitors I love most about Bwejuu is the swaying palm trees that are so lanky they look like they could snap off, but instead remain limber, dancing to the Zanzibari wind.

Kiwengwa

The Northeastern coast also has some of the best Zanzibar beaches.

A few of the fanciest hotels on the island have claimed spots near Kiwengwa, where pure stretches of sand seem to go on forever.

Kiwengwa is a fantastic beach if you are looking to splurge a little and enjoy the exclusive peace of Zanzibar.

The entire island of Zanzibar is filled with natural beauty everywhere you look. No matter which beach you choose, you can be assured you'll be surrounded by that laid back island attitude that is the spirit of Zanzibar.

3. Mount Kilimanjaro

Kilimanjaro is composed of three distinct volcanic cones: Kibo 5,895 m (19,341 ft); Mawenzi 5,149 m (16,893 ft); and Shira 3,962 m (13,000 ft). Uhuru Peak is the highest summit on Kibo's crater rim.

Kilimanjaro is a large stratovolcano. Two of its three peaks, Mawenzi and Shira, are extinct while Kibo, its highest peak, is dormant and could erupt again. The last major eruption has been dated to between 150,000 and 200,000 years ago.

Although it is dormant, Kibo has fumaroles that emit gas in the crater. Several collapses and landslides have occurred on Kibo in the past, one creating the area known as the Western Breach.

4. Stone Town

Stone Town also known as Mji Kkongwe (Swahili for "old town") is the old part of Zanzibar City, the main city of Zanzibar, in Tanzania, as opposed to Ng'ambo (Swahili for "the other side"). It is located on the western coast of Unguja, the main island of the Zanzibar Archipelago.

Former capital of the Zanzibar Sultanate, and flourishing centre of the spice trade as well as the slave trade in the 19th century, it retained its importance as the main city of Zanzibar during the period of the British protectorate. When Tanganyika and Zanzibar joined each other to form the United Republic of Tanzania, Zanzibar kept a semi-autonomous status, with Stone Town as its local government seat. Stone Town is a city of prominent historical and artistic importance in East Africa. Its architecture, mostly dating back to the 19th century, reflects the diverse influences underlying the Swahili culture, with a unique mixture of Arab, Persian, Indian and European elements. For this reason, the town was designated as a UNESCO World Heritage Site in 2000.

Due to its heritage, Stone Town is also a major visitor attraction in Tanzania, and a large part of its economy depends on tourism-related activities.

It may not have a particularly romantic name, but Stone Town is the old city and cultural heart of Zanzibar, little changed in the last 200 years. It is a place of winding alleys, bustling bazaars, mosques and grand Arab houses whose original owners vied with each other over the extravagance of their dwellings.

This one-upmanship is particularly reflected in the brass-studded, carved, wooden doors - there are more than 500 different examples of this handiwork. You can spend many idle hours and days just wandering through the fascinating labyrinth of narrow streets and alleyways.

5. Serengeti

Tanzania's oldest and most popular national park, also a world heritage site and recently proclaimed a 7th worldwide wonder, the

Serengeti is famed for its annual migration, when some six million hooves pound the open plains, as more than 200,000 zebra and 300,000 Thomson's gazelle join the wildebeest's trek for fresh grazing. Yet even when the migration is quiet, the Serengeti offers arguably the most scintillating game-viewing in Africa: great herds of buffalo, smaller groups of elephant and giraffe, and thousands upon thousands of eland, topi, kongoni, impala and Grant's gazelle.

6. Bull fighting Pemba

Bull-fighting is believed to be Portuguese-originated. The game prepares a person to be brave especially in dealing with livestock in daily life. Bull-fighters enter the pitch while the spectators remain on the sidelines, mostly on very strong platforms enough to carry heavy weight. Unlike with the Portuguese, the bull is not executed at the end of the play, but instead, he is well praised and taken care of by the owner.

7. Forodhani Gardens

The Forodhani Gardens (also known as Jubilee Gardens and more recently as Forodhani Park) is a small park of the historical city of Stone Town, Zanzibar, Tanzania. The gardens are located along the main seawalk of Stone Town, just in front of the most famous buildings of Stone Town, i.e., the House of Wonders and the Old Fort.

The Gardens are especially crowded after sunset, when tourists and locals alike gather in a popular food street market in the main square, to have dinner eating Swahili and Zanzibari cuisine delicacies such as grilled seafood, samoosas, cassava and sweet potatoes.

8. Kilwa Kisiwani

Kilwa Kisiwani is a community on an island off the coast of East Africa in present-day Tanzania. Historically, it was the centre of the Kilwa Sultanate, a Medieval sultanate, whose authority, at its height, stretched over the entire length of the Swahili Coast. The spectacular ruins of the island city-state are testimony to the immense riches that were made first from gold, then from ivory and slaves.

9. Ngorongoro Conservation Area

The Ngorongoro Conservation Area (809,440 ha) spans vast expanses of highland plains, savanna, savanna woodlands and forests,

from the plains of the Serengeti National Park in the north-west, to the eastern arm of the Great Rift Valley.

The area was established in 1959 as a multiple land use area, with wildlife coexisting with semi-nomadic Maasai pastoralist practising traditional livestock grazing.

It includes the spectacular Ngorongoro Crater, the world largest caldera, and Olduvai Gorge, a 14km long deep ravine.

The property has global importance for biodiversity conservation in view of the presence of globally threatened species such as the black Rhino, the density of wildlife inhabiting the Ngorongoro Crater and surrounding areas throughout the year, and the annual migration of wildebeest, zebra, Thompson gazelles, and other ungulates into the northern plains.

10. Makonde carving

The Makonde traditionally carve household objects, figures and masks. After the 1930s, Makonde art has become part of the important contemporary art of Africa today. The most internationally acknowledged such artist was George Lilanga.

11. Sea food , Zanzibar

Sea food features prominently Swahili cooking, especially in Zanzibar, where fish , prawns, squid and lobster are served with subtle spices and blended with sauces.

12. Tingatinga painting

Tingatinga painting uses bold and bright bicycle paints to illustrate its eye-catching and humorous designs, many of which are based on the sheitani spirit mythology.

13. Kondoa Irangi , Rock painting.

The Irangi hills of the central Tanzania are home to a remarkable complex of the painted rock shelters, the oldest dating back to 18,000 years.

14. Chimpanzees at Gombe Stream and Mahale mountain.

The beauty of Gombe and Mahale National Parks are unique. They are parks without roads where you can walk and experience nature with all your senses. All Game Viewing at the Parks are done on foot.

The biggest attraction of these Parks is the highly habituated chimpanzees but there is a large number of Olive Baboons and different species of Monkeys such as Red Colobus, Blue Monkeys etc.

Studies of the wild chimp population at Gombe Stream and Mahale mountain national parks have shed lights on many fascinating aspects of the chimp life.

15. Scuba diving

The coral reef off the Tanzania's coast at Zanzibar and Mafia Island offer some of the world finest scuba-diving.

16. Tarangire national parks

In the dry season Tarangire is the best place in all of Africa for seeing elephants, though even these mighty beast are dwarfed by the parks huge baobab trees. Many of them are over a thousand years old.

17. Hiking the Usambara and Udzungwa Mountains.

Ancient rainforests, rare plants and animal species and eyeball-to-eyeball encounters with primates; Hiking the Usambara and Udzungwa Mountains is one of the Tanzania foremost pleasures.

18. Indian Ocean flights

Any flight from the mainland to Zanzibar or Mafia Island offers an unforgettable bird's-eye panorama of the coral reef of the Indian ocean.

Source: www.tanzaniatouristboard.com



The National Arts Council is a corporate public institution established under the National Arts Act, No 23 of 1984. The Act repealed the National Arts Council and the National Music Council Act, both of 1974, to pave way for the establishment of one Council responsible for all the arts.

Tanzania has a rich artistic heritage and practice all over the country with differences in category and genre concentration between one part and another. Since time immemorial, people have produced and practiced art not so much as an end in itself, but as a means to achieve some other ends.

Among these are entertainment and recreation, gears our national identity, mediums through which education and knowledge may be imparted to children, the youth and the citizens in general, instruments for sensitization for behavioural and other forms of individual and social change.

The economic value of art has always been recognized and exploited. This has however been of varying degrees, depending on art type, place and time in history. In the old times art was produced either for own use or as free service to society. Artists were satisfied with social recognition of their services rather than any forms of payment in kind. In the last twenty to twenty five years the situation has changed tremendously.

Artists and crafts people now consider their vocations not as free social services but as means of earning their livelihood.

Art production and marketing is becoming more organized through formation and the involvement of groups, companies, promoters, associations and cooperatives. Organized events such as tour performances, competitions, festivals and sale-based exhibitions have increased.

ARTS CATEGORIES UNDER THE MANDATE OF THE COUNCIL

(a) Visual Arts and Crafts include

- Paintings, drawings, etchings, lithographs, woodcuts, engravings, and prints;
- Maps, plans and diagrams;
- Works of sculpture;
- Computer produced designs
- Photographs not comprised in a cinematograph film;
- Works of architecture in the form of buildings or models;
- Works of artistic craftsmanship including pictorial woven tissues and articles of applied and industrial art;

(b) Music

This includes vocal, instrumental, audio or video recorded, written compositions, jazz, taarab, choral, brass, bongo fleva , hip hop and traditional music as well as musical accompaniment for dance, opera or dramatic performance.

(c) Theatre

This includes stage and radio drama, mime, dance and dance choreography, acrobatics, circus, playwriting, stage arts including scenery, settings, costumes, lighting and sound.

(d) Film

This includes feature films, documentaries, television drama and dramatic advertisements as well as electronically created dramatic animations.

Source: www.basafa.or.tz

Fashion Industry

Ally Rehmtullah



A born Tanzanian, Ally Rehmtullah is fourth generation Tanzanian of Indian decent. Since childhood, Ally recognized his appetite for creativity and went further to fulfil his passion by pursuing design and fashion at the Baum School of Art at the Lehigh College in Pennsylvania. After graduating, Ally knew he wanted to return to Tanzania to awaken a dormant creative revolution in East Africa.

Being in the industry for five years now, Ally Rehmtullah has become the face of the fashion industry in Tanzania. He has taken the standard of fashion and haute couture to a staggering new level. His creations are a blend of East African fabrics, styles and cultures.

Through his creativity Ally has been able to encapsulate the soul of East Africa and present it to the international fashion industry.

Ally has been highly involved in the development of the Arts and Culture in Tanzania and supports various programmes such as Drug Free Zanzibar through creative presentation.

Ally has become an icon for the young generations in East Africa. His professionalism and creativity is exhibited through the quality and designs of his pieces.

Ally Rehmtullah personifies what fashion is about. His style symbolizes his background and offers the true essence of East Africa.



Mustafa Hassanali



Pan African Designer Mustafa Hassanali, a celebrated name in Tanzania pursues fashion as a religion and has been showcase in 26 Cities in 17 Countries globally.

His personable and affable demeanor in parallel with his bohemian work of art has made him amidst the premier and popular designers in Tanzania. No wonder then he sports an A-list clientele including the crème de la crème of the society. Considered a fashion guru, his designs reflect the deeply embedded cultural heritage of Tanzanian society.

Hassanali's zest for fashion is not only limited at fostering his own collections and offering something new to his target audience, but he also believes in the enhancement of the Tanzanian Fashion Industry on the whole.

He launched Swahili Fashion Week which has created a promising platform not only for established designers and models but for aspiring entrants of this avenue and has now become the LARGEST FASHION EVENT IN EAST & CENTRAL AFRICA

Mustafa was named as one of Africa Top Ten Male designer by UK's NEW AFRICAN WOMEN and Kenya Airways December 2012 MSAFIRI magazine issue named him COUNT OF COUTURE and one of 6 people to look out for in 2013. He was also part of the Steering committee appointed by the minister for culture for the search of Tanzania's National dress.

what adds a unique dimension to Hassanali's persona is his constant initiative to give back to the society through his Fashion 4 Health Charity and Women empowerment programme TWENDE.

Mustafa is truly a fashionista personified!



The State of Tanzania Film Industry.

The film industry in Tanzania has evolved tremendously and a lot of artists have earned a living from the industry. However the industry is grappling with a lot of challenges, and these have to be addressed if the country's film industry is to compete favourably in the market.

Who's who Tanzania spoke to two of the leading stakeholders

Ahmed Olotu (Mzee Chillo) and Yvonne Cherrie (Monalisa) about the film industry in Tanzania, and here are their excerpt.

Ahmed Olotu (Mzee Chillo)

The film industry in Tanzania has had a steady, tremendous growth right from the nineties to date. There is a significant increase in the number of production houses, and the increase in the number of bongo movies that are watched both here at home and internationally is evidence for this steady growth. Some of our own sons and daughters have been recognized internationally, and some have been called on to act with international production houses.

The young film industry has eveloved, but still faces major challenges that have to be addressed if the country is going to compete favourably. Some of the challenges facing the film industry include:-

Lack of enough Funding; There are so many scripts gathering dust and leaving screen-writers frustrated. Given that our economy is liberalized, there is hardly any government support and yet banks do not extend credit to such venture. Perhaps crowd funding much like the wedding meetings model can come to the rescue coupled with filmmakers coming together and investing in a movie with a view to making profit through clever marketing and international appeal by way of universal themes.

Mediocrity - The absence of full-fledged film schools means that most talent is mostly copies and pastes.

Little pay for the artists - The producers want to invest less and harvest more. They over exploit the artists by paying them peanuts that can't make them earn a living from the industry.

Lack of equipments like the Good modern cameras and computers. The communication and theatrical gadgets used are not up to date.

Piracy is very rampant; in fact this is a chronic disease. It cannot be easily solved though the government has tried to pass a law regarding this disease, but it's still eating us. Another problem is on marketing and distribution.

Producers don't produce real good movies, with good stories and known actors. Hence when they try to sell, the price does not match with the expenses. And the distributors don't pay much money because they have to sell and get profit. And they take all the rights since they don't want any future disturbance with the producer.

However with all those problems at hand, there are many new faces now and they are doing wonders.

The superstars are working with the junior artists in order to promote them. It is a very encouraging matter.

In order to solve most of these challenges and problems we need to unite strongly, have a powerful organization which will have a carrot and stick system.

One is benefiting by being a member and suffers when he is not a member or does not obey the law which binds him/her.

Secondly, a lot of institutions of film making and performing arts should be set up because Film has more entrepreneurship potential and the performing arts programmes at the universities would benefit so much from this initiative.

Yvonne Cherrie (Monalisa)

When I started acting in 1998, there was no regulator in the film industry as Tanzania Film Corporation (TFC) was not strong enough to regulate the products from the film industry.

When we started, it was just acting TV series, but the public responded very well with our shows which encouraged us a lot.

There were very few TV stations and few entertainment shows but with the public response, we opted to do a movie. Girlfriend (2002) was the first film that I can say revolutionised the film industry in Tanzania.

After the movie, "Girlfriend", the industry took a new stride with new movies and upcoming artists all over Tanzania.

After a decade or so, the film industry is still growing big. More than 10 films enter the market on a weekly basis.

The numbers of producers, directors and other stakeholders have also increased.

This growth has led us to collaborate and invite our friends from Nollywood (Nigeria) and Ghallywood (Ghana), which actually is a major milestone in the industry.

I always tell my friends that I am happy to be one of the veteran actors in this industry in Tanzania, and also to be a model that has encouraged many young talented girls to like the industry and join it.

We however have a number of challenges in the industry. Our budgets are too small to meet the actual requirements of the film production. Besides the funding is still little or even uncoming.

The other problem is of our distributors; we have very few distributors and the existing ones are the ones enjoying on our sweat. Film pirating is another problem. There are many pirates than the distributors; this may be caused by the demand of the last consumer. Also the copyright and other legal issues are not that strong to protect the work of the artist.

Location of the site or shooting areas like courts, prison and others are also hard to be accessed. Producers don't have enough funds to set sites like these. If it was possible to have areas of this kind, I believe we could have better films.

It is my view that if the government could come in and support this industry it could become a marketing hub for our country.

We have so many unique cultures, language and lots to show to the world through our movie production.

Besides, it is a source of employment for the many talented Tanzanians like any other sectors.



REQUIREMENTS AND SPECIFICATIONS FOR ADVERTISING IN WHO'S WHO TANZANIA

The Who's Who of Tanzania, firmly established as the standard reference for Tanzania offers an excellent platform to showcase the management team of your company, organization and parastatal.

Reaching an audience in Tanzania and abroad annually. Who's Who Tanzania is distributed to Government ministries and senior officials, CEO's and business managers, the media, parastatals, NGO's, the general public and diplomatic missions in East Africa, SADC and the rest of the World.

The publication covers various sections, and new sections are continuously added to facilitate access to your company, organization and parastatal.

MATERIAL REQUIREMENTS

Trimmed size of publication : A4 (210 mm x 297 mm). Final artwork/material for submission:

Full colour: CMYK, 16 bits/channel, 300 dpi High resolution pdf, tiff or jpeg

No bleed allowance

MATERIAL SIZE

Double-page spread: 245 mm x 360 mm

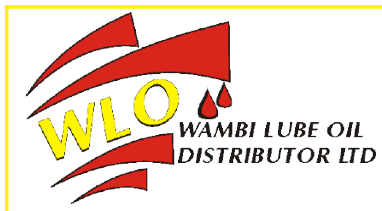
Full page: 245 mm x 170 mm

Half page: 120 mm x 170 mm

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Our Vision

Wambi Lube Oil Distributor Ltd aspires to be the preferred supplier and distributor of lubricants and related specialties that delivers world-class performance for our target market.

Our Mission

Become the preferred supplier and distributor of lubricants and related specialties we will focus on 3 core areas;

- Strengthen our relationship with global lubricants producers (BP and CASTROL) with a view of accessing a comprehensive range of world class products
- Widen our scope of global Original Equipment Manufacturers with a view of establishing preferred products for their equipments and help our customers to use appropriate products for their equipment
- Creating a distribution system that ensures rapid order fulfilment for our customers supplying them with only original and genuine products from recognized global producers.

About us

Wambi Lube Oil Distributor Ltd is an agent specializing in lubricants appointed by BP South Africa to distribute ground, aviation, offshore and marine lubricants as well as related specialties country-wide.

Wambi Lube Oil Distributor Ltd popularly known as "Wambi" prides itself with a wealth of experience in both BP and CASTROL products throughout the country (Tanzania).

Our geographical spread of distribution channels with adequate storage facilities gives us an edge above others. We also have a very extensive re-seller network across the country.

Wambi understands the Tanzanian market very well after being a market player in the lubricants since 1st November 2008 when we officially took over the operations of the then BP Tanzania Lubricants division. Wambi is a private company with limited liabilities registered in Tanzania with registration number 66464.

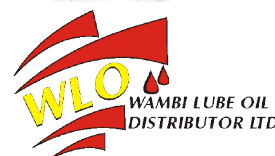
About products we distribute

Working with global producers of lubricants like BP and CASTROL gives us access to a comprehensive range of world-class lubricants that delivers the performance you need in every application, including the most demanding and capital intensive, where leading edge technology is vital. All lubricants distributed by Wambi are produced from the global network of blending plants such as those in Durban South Africa and Antwerp Belgium.

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VISION:

To be a World Class Regulator of Energy
and Water Services.

MISSION:

To Regulate the Energy and Water Services
in a Transparent, Effective and Efficient
Manner that Promotes Investments and
Enhances the Socio Economic Welfare
of the Tanzanian Society.

CORE VALUES:

- Transparency
- Integrity
- Courtesy
- Accountability
- Professionalism
- Equity